

## Dwellings Median Price Comparison Over Last 10 Years

District	Jul 2004	Jul 2005	Jul 2006	Jul 2007	Jul 2008	Jul 2009	Jul 2010	Jul 2011	Jul 2012	Jun 2013	Jul 2013
Northland	\$183,500	\$235,000	\$268,250	\$316,500	\$315,000	\$315,500	\$307,500	\$272,000	\$295,000	\$293,000	\$298,700
Auckland	\$340,000	\$363,500	\$390,000	\$445,000	\$421,000	\$440,000	\$450,000	\$465,000	\$500,000	\$555,000	\$552,000
Waikato/BOP	\$201,750	\$252,500	\$285,000	\$320,000	\$325,000	\$320,000	\$315,000	\$306,000	\$305,000	\$320,000	\$312,000
Hawkes Bay	\$190,000	\$250,000	\$253,000	\$287,000	\$282,000	\$271,500	\$265,000	\$275,000	\$269,500	\$271,500	\$275,000
Manawatu/Wanganui	\$140,000	\$169,500	\$205,000	\$230,000	\$233,750	\$224,250	\$232,000	\$215,000	\$225,000	\$221,000	\$230,000
Taranaki	\$176,500	\$216,000	\$236,800	\$255,000	\$265,000	\$280,100	\$292,000	\$260,000	\$261,000	\$283,400	\$295,500
Wellington	\$265,000	\$295,250	\$330,000	\$360,000	\$371,000	\$370,000	\$385,000	\$365,000	\$365,000	\$400,000	\$390,000
Nelson/Marlborough	\$262,000	\$273,500	\$297,750	\$320,000	\$330,000	\$328,000	\$327,000	\$311,000	\$301,000	\$341,250	\$345,000
Canterbury/Westland	\$216,000	\$250,000	\$270,000	\$310,000	\$300,000	\$297,000	\$310,000	\$315,000	\$335,000	\$365,000	\$360,000
Central Otago Lakes	\$345,500	\$350,000	\$397,500	\$452,500	\$565,000	\$411,000	\$390,800	\$410,000	\$420,000	\$410,000	\$478,000
Otago	\$170,000	\$201,000	\$212,000	\$227,875	\$240,000	\$223,000	\$245,000	\$228,500	\$246,000	\$245,000	\$266,778
Southland	\$105,000	\$138,500	\$146,000	\$185,000	\$172,000	\$190,000	\$210,000	\$185,000	\$185,000	\$201,000	\$186,000
New Zealand Total	\$249,000	\$282,000	\$312,500	\$345,000	\$340,000	\$340,000	\$349,000	\$345,000	\$361,000	\$394,000	\$385,000

## Total Dwellings Sales Comparison Over Last 10 Years

District	Jul 2004	Jul 2005	Jul 2006	Jul 2007	Jul 2008	Jul 2009	Jul 2010	Jul 2011	Jul 2012	Jun 2013	Jul 2013
Northland	240	210	192	222	119	149	102	117	139	157	172
Auckland	2,609	2,950	2,754	2,446	1,411	2,024	1,505	1,799	2,306	2,485	2,756
Waikato/BOP	1,406	1,297	1,165	949	637	884	588	707	804	910	1,038
Hawkes Bay	301	269	251	239	167	232	157	190	210	162	227
Manawatu/Wanganui	440	438	414	351	230	328	207	237	293	236	291
Taranaki	210	206	194	151	155	168	145	110	179	161	150
Wellington	753	860	790	652	503	618	512	521	613	590	613
Nelson/Marlborough	203	236	254	224	177	228	159	189	202	220	234
Canterbury/Westland	1,068	1,110	1,118	886	675	905	683	639	745	773	820
Central Otago Lakes	82	109	111	84	69	84	48	74	76	110	91
Otago	284	255	259	238	217	229	196	204	206	213	240
Southland	216	195	259	218	129	165	109	141	134	118	145
New Zealand Total	7,812	8,135	7,761	6,660	4,489	6,014	4,411	4,928	5,907	6,135	6,777

## Dwellings Medians Days To Sell Comparison Over Last 10 Years

District	Jul 2004	Jul 2005	Jul 2006	Jul 2007	Jul 2008	Jul 2009	Jul 2010	Jul 2011	Jul 2012	Jun 2013	Jul 2013
Northland	44	32	50	45	63	51	65	77	62	70	66
Auckland	32	31	34	29	52	33	38	34	31	30	29
Waikato/BOP	31	32	39	40	64	47	61	56	59	56	55
Hawkes Bay	30	42	43	49	63	45	54	53	62	45	49
Manawatu/Wanganui	27	28	34	40	68	39	57	57	50	46	58
Taranaki	28	28	33	40	73	32	51	64	54	76	50
Wellington	29	27	30	29	60	36	47	45	43	37	43
Nelson/Marlborough	33	47	34	34	48	40	46	47	38	39	42
Canterbury/Westland	23	25	34	26	55	33	41	37	31	26	28
Central Otago Lakes	64	103	76	65	71	116	76	108	76	40	61
Otago	24	32	35	31	64	40	54	54	41	39	41
Southland	28	29	27	21	59	35	38	46	39	46	60
New Zealand Total	30	30	35	31	58	37	45	42	38	34	35

## Residential Value Of Sales By District

District	Value
Northland	\$60,865,722
Auckland	\$1,820,291,005
Waikato/BOP	\$378,646,410
Hawkes Bay	\$65,391,995
Manawatu/Wanganui	\$73,357,488
Taranaki	\$50,046,646
Wellington	\$271,488,434
Nelson/Marlborough	\$95,367,207
Canterbury/Westland	\$333,546,851
Central Otago Lakes	\$57,721,213
Otago	\$69,175,017
Southland	\$30,059,202
New Zealand Total	\$3,305,957,190

## Dwellings & Sections Median Price By District

District	Dwellings	Sections
Northland	\$298,700	\$114,000
Auckland	\$552,000	\$310,000
Waikato/BOP	\$312,000	\$170,000
Hawkes Bay	\$275,000	\$179,750
Manawatu/Wanganui	\$230,000	\$70,000
Taranaki	\$295,500	\$152,174
Wellington	\$390,000	\$131,750
Nelson/Marlborough	\$345,000	\$200,000
Canterbury/Westland	\$360,000	\$175,500
Central Otago Lakes	\$478,000	\$240,000
Otago	\$266,778	\$70,000
Southland	\$186,000	\$34,250
New Zealand Total	\$385,000	\$182,250

## Dwellings Percentage Difference Over 12 Months

District	Jul 2012	Jul 2013	% increase
Northland	\$295,000	\$298,700	1.25
Auckland	\$500,000	\$552,000	10.40
Waikato/BOP	\$305,000	\$312,000	2.29
Hawkes Bay	\$269,500	\$275,000	2.04
Manawatu/Wanganui	\$225,000	\$230,000	2.22
Taranaki	\$261,000	\$295,500	13.21
Wellington	\$365,000	\$390,000	6.84
Nelson/Marlborough	\$301,000	\$345,000	14.61
Canterbury/Westland	\$335,000	\$360,000	7.46
Central Otago Lakes	\$420,000	\$478,000	13.80
Otago	\$246,000	\$266,778	8.44
Southland	\$185,000	\$186,000	0.54
New Zealand Total	\$361,000	\$385,000	6.64

## Northland Medians and Numbers Sold

	Jul 2009			Jul 2010			Jul 2011			Jul 2012			Jun 2013			Jul 2013		
	Median	No. Sold	Days to Sell	Median	No. Sold	Days to Sell	Median	No. Sold	Days to Sell	Median	No. Sold	Days to Sell	Median	No. Sold	Days to Sell	Median	No. Sold	Days to Sell
Mangonui	\$112,500	3	89	\$415,000	6	50	\$282,500	2	120	\$334,000	6	33	\$270,000	9	83	\$312,750	6	120
Kaitaia & Far North	\$205,000	5	19	\$510,000	1	604	\$182,500	6	135	\$216,500	8	57	\$120,500	8	141	\$260,000	12	129
Whangaroa/Kaeo	\$325,000	1	123		0			0		\$362,500	1	1,659		0		\$140,000	1	222
Hokianga	\$230,000	1	109	\$110,000	5	47	\$70,000	1	119	\$162,500	4	191		0		\$252,500	2	146
Kaikohe	\$156,250	4	45	\$166,250	4	62	\$160,000	3	93	\$80,502	3	101	\$110,000	5	130	\$137,000	6	203
Paihia	\$369,500	6	333	\$303,750	4	154	\$407,950	1	130	\$380,000	2	11	\$420,000	5	132	\$360,000	9	66
Kawakawa		0		\$197,500	2	251	\$167,500	1	45	\$285,000	3	98	\$205,000	1	191			0
Moerewa		0			0		\$75,000	1	50	\$62,500	1	28		0		\$58,000	1	65
Kerikeri	\$435,000	13	150	\$344,750	14	79	\$410,000	17	149	\$380,000	13	56	\$426,000	18	55	\$370,000	19	59
Russell	\$880,000	3	58		0			0		\$454,000	2	86	\$1,550,000	1	73			0
Dargaville Borough	\$210,500	6	126	\$325,000	1	28	\$179,500	4	113	\$170,000	8	69	\$191,500	8	60	\$242,000	1	124
Whangarei County	\$342,500	28	47	\$320,000	19	56	\$300,000	14	41	\$380,000	23	123	\$430,000	17	47	\$440,000	37	118
Whangarei City	\$290,000	69	43	\$280,000	43	50	\$267,750	54	60	\$277,500	56	49	\$283,000	75	49	\$280,000	65	48
Otamatea County	\$527,500	10	139	\$465,000	3	118	\$325,000	13	92	\$325,000	9	63	\$331,000	10	134	\$272,000	13	120
<b><i>Northland</i></b>	<b><i>\$315,500</i></b>	<b><i>149</i></b>	<b><i>51</i></b>	<b><i>\$307,500</i></b>	<b><i>102</i></b>	<b><i>65</i></b>	<b><i>\$272,000</i></b>	<b><i>117</i></b>	<b><i>77</i></b>	<b><i>\$295,000</i></b>	<b><i>139</i></b>	<b><i>62</i></b>	<b><i>\$293,000</i></b>	<b><i>157</i></b>	<b><i>70</i></b>	<b><i>\$298,700</i></b>	<b><i>172</i></b>	<b><i>66</i></b>

Key to fonts used: Suburb      Local Council      Region      ***REINZ District***

## Auckland Medians and Numbers Sold

	Jul 2009			Jul 2010			Jul 2011			Jul 2012			Jun 2013			Jul 2013		
	Median	No. Sold	Days to Sell	Median	No. Sold	Days to Sell	Median	No. Sold	Days to Sell	Median	No. Sold	Days to Sell	Median	No. Sold	Days to Sell	Median	No. Sold	Days to Sell
Albany District	\$590,000	77	23	\$577,500	49	41	\$630,000	63	31	\$660,000	71	31	\$787,000	73	30	\$785,000	69	33
East Coast Bays	\$533,250	120	33	\$482,375	74	36	\$592,400	99	30	\$655,000	155	30	\$740,250	132	31	\$770,000	150	30
Glenfield Area	\$395,000	73	33	\$387,750	60	37	\$391,500	82	33	\$470,500	98	23	\$537,044	104	27	\$587,000	98	24
Birkenhead Area	\$566,748	43	29	\$528,000	39	26	\$536,500	45	32	\$629,250	58	27	\$740,000	35	24	\$628,000	64	29
Milford/Takapuna	\$634,000	56	30	\$750,000	32	39	\$660,000	45	33	\$750,000	51	30	\$795,500	62	30	\$791,750	63	30
Devonport Area	\$610,000	31	36	\$635,000	23	51	\$782,500	30	35	\$735,000	27	31	\$823,000	28	34	\$968,875	28	33
<i>North Shore City</i>	<i>\$535,000</i>	<i>400</i>	<i>30</i>	<i>\$490,000</i>	<i>277</i>	<i>38</i>	<i>\$548,000</i>	<i>364</i>	<i>32</i>	<i>\$615,000</i>	<i>460</i>	<i>29</i>	<i>\$703,250</i>	<i>434</i>	<i>30</i>	<i>\$723,500</i>	<i>472</i>	<i>30</i>
Upper Harbour	\$522,500	29	32	\$610,000	23	49	\$536,800	21	32	\$523,000	24	45	\$660,000	27	36	\$665,500	30	31
Waitakeres	\$355,000	2	43	\$392,000	5	130	\$435,000	1	124	\$515,000	1	57	\$770,500	2	85	\$582,500	4	212
Henderson Area	\$361,000	133	42	\$385,000	112	34	\$385,000	137	38	\$409,000	191	32	\$460,000	195	25	\$475,000	234	25
Glen Eden Area	\$327,000	62	26	\$355,000	45	39	\$333,000	49	33	\$386,500	88	27	\$442,100	87	27	\$445,000	87	29
Titirangi Area	\$417,125	34	36	\$436,500	21	48	\$464,000	29	33	\$585,000	25	26	\$640,000	27	31	\$547,500	32	24
<i>Waitakere City</i>	<i>\$360,000</i>	<i>260</i>	<i>37</i>	<i>\$390,500</i>	<i>206</i>	<i>40</i>	<i>\$390,000</i>	<i>237</i>	<i>34</i>	<i>\$416,000</i>	<i>329</i>	<i>30</i>	<i>\$486,000</i>	<i>338</i>	<i>27</i>	<i>\$482,000</i>	<i>387</i>	<i>26</i>
Mount Roskill Area	\$442,000	85	23	\$430,675	69	39	\$479,750	86	33	\$540,000	111	28	\$681,500	110	31	\$626,000	125	30
Mount Albert Area	\$535,250	46	25	\$461,000	41	33	\$675,000	45	33	\$600,500	60	30	\$730,500	65	29	\$548,000	76	30
City / Pt Chev	\$320,000	211	29	\$337,500	169	32	\$309,100	190	31	\$335,000	219	28	\$401,500	254	29	\$310,000	269	23
Mt Eden / Epsom	\$613,750	86	27	\$673,500	58	30	\$727,500	69	27	\$785,000	101	29	\$951,000	95	30	\$840,000	92	30
Eastern Suburbs	\$718,000	120	34	\$815,000	111	34	\$742,500	118	34	\$851,250	126	35	\$1,035,000	139	30	\$905,000	159	33
Ellerslie / Panmure	\$480,000	25	27	\$472,250	26	32	\$452,500	25	29	\$552,000	44	25	\$699,000	31	27	\$663,000	36	28
Onehunga / Penrose	\$344,500	56	33	\$314,500	36	55	\$346,500	54	38	\$439,000	60	28	\$502,500	84	31	\$463,500	86	26
Islands Of Gulf	\$445,000	17	75	\$462,500	10	50	\$650,000	18	123	\$447,750	20	96	\$570,000	28	39	\$535,000	37	122
<i>Auckland City</i>	<i>\$461,250</i>	<i>646</i>	<i>29</i>	<i>\$492,500</i>	<i>520</i>	<i>34</i>	<i>\$520,000</i>	<i>605</i>	<i>33</i>	<i>\$566,000</i>	<i>741</i>	<i>29</i>	<i>\$650,000</i>	<i>806</i>	<i>30</i>	<i>\$592,250</i>	<i>880</i>	<i>28</i>
Eastern Beaches	\$528,000	191	32	\$561,500	144	38	\$571,000	143	34	\$592,500	164	27	\$720,750	178	31	\$705,000	204	29



	Jul 2009			Jul 2010			Jul 2011			Jul 2012			Jun 2013			Jul 2013		
	Median	No. Sold	Days to Sell	Median	No. Sold	Days to Sell	Median	No. Sold	Days to Sell	Median	No. Sold	Days to Sell	Median	No. Sold	Days to Sell	Median	No. Sold	Days to Sell
Manukau Rural	\$247,500	1	6	\$422,500	2	334	\$400,000	2	194	\$761,500	2	56	\$375,000	2	238	\$490,000	1	321
Papatoetoe Area	\$332,000	122	35	\$330,000	85	37	\$353,750	98	29	\$380,000	143	33	\$470,000	184	29	\$434,000	191	29
Manurewa Area	\$327,000	97	35	\$266,000	58	40	\$327,500	68	39	\$385,000	89	32	\$349,000	133	26	\$339,500	169	28
<i>Manukau City</i>	<i>\$438,000</i>	<i>411</i>	<i>33</i>	<i>\$455,000</i>	<i>289</i>	<i>39</i>	<i>\$445,100</i>	<i>311</i>	<i>33</i>	<i>\$493,000</i>	<i>398</i>	<i>30</i>	<i>\$530,000</i>	<i>497</i>	<i>29</i>	<i>\$538,000</i>	<i>565</i>	<i>29</i>
Papakura Area	\$338,000	60	38	\$320,000	45	47	\$336,000	62	39	\$330,000	73	41	\$390,000	99	37	\$371,500	114	25
<i>Papakura District</i>	<i>\$338,000</i>	<i>60</i>	<i>38</i>	<i>\$320,000</i>	<i>45</i>	<i>47</i>	<i>\$336,000</i>	<i>62</i>	<i>39</i>	<i>\$330,000</i>	<i>73</i>	<i>41</i>	<i>\$390,000</i>	<i>99</i>	<i>37</i>	<i>\$371,500</i>	<i>114</i>	<i>25</i>
<i>Metropolitan Auckland</i>	<i>\$450,000</i>	<i>1,777</i>	<i>31</i>	<i>\$455,000</i>	<i>1,337</i>	<i>36</i>	<i>\$474,000</i>	<i>1,579</i>	<i>33</i>	<i>\$512,000</i>	<i>2,001</i>	<i>30</i>	<i>\$575,000</i>	<i>2,174</i>	<i>29</i>	<i>\$575,000</i>	<i>2,418</i>	<i>28</i>
Rodney North	\$500,000	65	71	\$446,000	30	82	\$540,000	35	70	\$440,000	74	52	\$430,000	49	38	\$475,500	66	45
Hibiscus Coast	\$417,500	77	33	\$467,000	68	53	\$475,000	85	52	\$516,000	105	36	\$567,000	109	32	\$558,000	118	35
<i>Rodney District</i>	<i>\$439,500</i>	<i>142</i>	<i>49</i>	<i>\$459,500</i>	<i>98</i>	<i>63</i>	<i>\$487,000</i>	<i>120</i>	<i>56</i>	<i>\$487,000</i>	<i>179</i>	<i>39</i>	<i>\$535,000</i>	<i>158</i>	<i>34</i>	<i>\$530,000</i>	<i>184</i>	<i>38</i>
Franklin County	\$337,500	58	84	\$340,000	51	46	\$330,000	60	41	\$363,000	84	54	\$400,000	105	34	\$420,000	109	37
<i>Franklin District</i>	<i>\$337,500</i>	<i>58</i>	<i>84</i>	<i>\$340,000</i>	<i>51</i>	<i>46</i>	<i>\$330,000</i>	<i>60</i>	<i>41</i>	<i>\$363,000</i>	<i>84</i>	<i>54</i>	<i>\$400,000</i>	<i>105</i>	<i>34</i>	<i>\$420,000</i>	<i>109</i>	<i>37</i>
Thames / Coromandel	\$355,000	47	51	\$390,000	19	123	\$315,000	40	120	\$312,500	42	150	\$360,000	48	115	\$367,000	45	110
<i>Thames/Coromandel</i>	<i>\$355,000</i>	<i>47</i>	<i>51</i>	<i>\$390,000</i>	<i>19</i>	<i>123</i>	<i>\$315,000</i>	<i>40</i>	<i>120</i>	<i>\$312,500</i>	<i>42</i>	<i>150</i>	<i>\$360,000</i>	<i>48</i>	<i>115</i>	<i>\$367,000</i>	<i>45</i>	<i>110</i>
<i>Outer Auckland</i>	<i>\$400,000</i>	<i>247</i>	<i>56</i>	<i>\$420,000</i>	<i>168</i>	<i>61</i>	<i>\$415,000</i>	<i>220</i>	<i>60</i>	<i>\$440,000</i>	<i>305</i>	<i>50</i>	<i>\$447,000</i>	<i>311</i>	<i>40</i>	<i>\$475,500</i>	<i>338</i>	<i>41</i>
<b><i>Auckland</i></b>	<b><i>\$440,000</i></b>	<b><i>2,024</i></b>	<b><i>33</i></b>	<b><i>\$450,000</i></b>	<b><i>1,505</i></b>	<b><i>38</i></b>	<b><i>\$465,000</i></b>	<b><i>1,799</i></b>	<b><i>34</i></b>	<b><i>\$500,000</i></b>	<b><i>2,306</i></b>	<b><i>31</i></b>	<b><i>\$555,000</i></b>	<b><i>2,485</i></b>	<b><i>30</i></b>	<b><i>\$552,000</i></b>	<b><i>2,756</i></b>	<b><i>29</i></b>

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## Waikato/BOP Medians and Numbers Sold

	Jul 2009			Jul 2010			Jul 2011			Jul 2012			Jun 2013			Jul 2013		
	Median	No. Sold	Days to Sell	Median	No. Sold	Days to Sell	Median	No. Sold	Days to Sell	Median	No. Sold	Days to Sell	Median	No. Sold	Days to Sell	Median	No. Sold	Days to Sell
Waikato Country	\$280,000	161	97	\$257,000	97	82	\$260,000	136	66	\$246,000	145	70	\$257,000	170	67	\$250,000	228	79
Hamilton City	\$338,500	234	29	\$335,000	155	39	\$338,000	204	49	\$338,820	207	44	\$335,000	251	36	\$345,000	252	35
Western BOP Country	\$380,000	47	75	\$347,500	38	78	\$350,000	51	137	\$362,500	56	112	\$349,500	78	113	\$362,500	98	116
Mount Maunganui/Papamoa	\$361,500	74	51	\$412,000	47	65	\$371,666	63	70	\$389,000	73	59	\$410,000	81	58	\$387,500	109	48
Tauranga	\$340,000	149	47	\$339,250	90	64	\$334,000	97	64	\$359,500	111	63	\$345,000	125	49	\$315,000	126	59
Rotorua	\$246,500	72	41	\$262,000	63	63	\$255,000	61	41	\$275,000	90	68	\$277,500	66	54	\$254,700	88	62
Taupo	\$347,500	51	79	\$289,000	34	58	\$340,000	30	52	\$316,500	42	53	\$317,750	42	95	\$367,500	48	59
King Country	\$190,000	15	44	\$140,000	6	165	\$120,000	9	52	\$77,500	10	91	\$87,500	13	88	\$112,500	6	223
Gisborne City	\$250,000	41	41	\$259,000	27	38	\$210,000	23	47	\$190,000	41	41	\$215,000	43	54	\$197,000	37	57
Gisborne Country	\$290,000	1	40	\$250,000	4	57	\$120,000	2	110	\$45,000	1	59	\$277,500	2	47	\$305,000	3	27
Eastern BOP Country	\$238,000	39	83	\$310,000	27	93	\$228,000	31	80	\$203,750	28	45	\$250,000	39	109	\$250,000	43	109
<b><u>Waikato/BOP</u></b>	<b><u>\$320,000</u></b>	<b><u>884</u></b>	<b><u>47</u></b>	<b><u>\$315,000</u></b>	<b><u>588</u></b>	<b><u>61</u></b>	<b><u>\$306,000</u></b>	<b><u>707</u></b>	<b><u>56</u></b>	<b><u>\$305,000</u></b>	<b><u>804</u></b>	<b><u>59</u></b>	<b><u>\$320,000</u></b>	<b><u>910</u></b>	<b><u>56</u></b>	<b><u>\$312,000</u></b>	<b><u>1,038</u></b>	<b><u>55</u></b>

Key to fonts used:      Suburb      *Local Council*      Region      **REINZ District**

## Hawkes Bay Medians and Numbers Sold

	Jul 2009			Jul 2010			Jul 2011			Jul 2012			Jun 2013			Jul 2013		
	Median	No. Sold	Days to Sell	Median	No. Sold	Days to Sell	Median	No. Sold	Days to Sell	Median	No. Sold	Days to Sell	Median	No. Sold	Days to Sell	Median	No. Sold	Days to Sell
Napier City	\$277,000	115	42	\$286,750	66	54	\$283,500	90	66	\$285,000	106	62	\$285,000	73	43	\$295,000	103	52
Hastings City	\$287,500	85	43	\$285,000	67	55	\$268,500	73	42	\$260,500	76	56	\$271,000	67	46	\$250,000	79	38
Hawkes Bay Country	\$330,000	9	65	\$189,000	5	54	\$376,000	4	78	\$205,750	10	137	\$377,000	7	41	\$415,500	10	68
Waipawa Area	\$220,000	6	76	\$200,000	5	98	\$195,000	7	74	\$147,500	2	250	\$130,000	1	103	\$271,500	4	385
Waipukurau Area	\$225,000	3	117	\$102,500	4	60	\$137,500	9	55	\$173,750	6	74	\$154,500	8	52	\$130,000	11	97
Dannevirke Borough	\$140,500	14	105	\$161,500	10	37	\$170,000	7	84	\$136,000	10	95	\$108,500	6	194	\$143,000	20	94
<b><u>Hawkes Bay</u></b>	<b><u>\$271,500</u></b>	<b><u>232</u></b>	<b><u>45</u></b>	<b><u>\$265,000</u></b>	<b><u>157</u></b>	<b><u>54</u></b>	<b><u>\$275,000</u></b>	<b><u>190</u></b>	<b><u>53</u></b>	<b><u>\$269,500</u></b>	<b><u>210</u></b>	<b><u>62</u></b>	<b><u>\$271,500</u></b>	<b><u>162</u></b>	<b><u>45</u></b>	<b><u>\$275,000</u></b>	<b><u>227</u></b>	<b><u>49</u></b>

Key to fonts used: Suburb      *Local Council*      Region      **REINZ District**

## Manawatu/Wanganui Medians and Numbers Sold

	Jul 2009			Jul 2010			Jul 2011			Jul 2012			Jun 2013			Jul 2013		
	Median	No. Sold	Days to Sell	Median	No. Sold	Days to Sell	Median	No. Sold	Days to Sell	Median	No. Sold	Days to Sell	Median	No. Sold	Days to Sell	Median	No. Sold	Days to Sell
Palmerston North City	\$277,000	134	29	\$255,000	99	50	\$281,000	93	40	\$275,000	118	30	\$276,250	104	32	\$285,000	116	34
Feilding	\$240,000	35	72	\$239,000	19	51	\$206,500	33	57	\$236,250	36	44	\$205,000	28	39	\$258,000	35	56
Levin	\$205,000	30	34	\$188,500	17	66	\$189,500	18	72	\$225,000	27	61	\$200,000	25	82	\$155,000	37	71
Pahiatua	\$147,500	13	46	\$113,000	9	37	\$158,000	5	56	\$83,000	5	70	\$108,000	7	40	\$178,000	4	193
Manawatu Country	\$220,000	31	41	\$202,500	18	58	\$185,000	31	89	\$177,000	35	54	\$146,000	16	38	\$185,000	27	130
<i>Manawatu</i>	<i>\$246,500</i>	<i>243</i>	<i>34</i>	<i>\$237,000</i>	<i>162</i>	<i>52</i>	<i>\$235,000</i>	<i>180</i>	<i>55</i>	<i>\$245,000</i>	<i>221</i>	<i>40</i>	<i>\$239,500</i>	<i>180</i>	<i>39</i>	<i>\$245,250</i>	<i>219</i>	<i>53</i>
<u>Manawatu Region</u>	<u>\$246,500</u>	<u>243</u>	<u>34</u>	<u>\$237,000</u>	<u>162</u>	<u>52</u>	<u>\$235,000</u>	<u>180</u>	<u>55</u>	<u>\$245,000</u>	<u>221</u>	<u>40</u>	<u>\$239,500</u>	<u>180</u>	<u>39</u>	<u>\$245,250</u>	<u>219</u>	<u>53</u>
Waverley	\$108,500	2	321	\$165,000	1	54	\$400,000	1	79	\$90,000	2	221	\$143,000	3	64	\$175,000	2	123
Wanganui City	\$164,000	60	57	\$190,000	27	62	\$151,000	43	74	\$161,500	44	55	\$170,750	34	61	\$190,000	55	73
Raetihi/Ohakune/Taihape	\$195,000	8	238	\$200,000	7	68	\$138,750	4	37	\$156,500	10	58	\$165,000	7	591	\$82,500	2	688
Rangitikei	\$175,000	11	163	\$155,000	7	105	\$95,000	7	104	\$116,250	10	223	\$169,000	11	89	\$165,000	11	120
Wanganui Country	\$362,500	4	390	\$265,000	3	158	\$217,500	2	76	\$240,000	6	58	\$415,000	1	135	\$445,000	2	49
<i>Wanganui</i>	<i>\$175,000</i>	<i>85</i>	<i>75</i>	<i>\$185,000</i>	<i>45</i>	<i>65</i>	<i>\$150,000</i>	<i>57</i>	<i>81</i>	<i>\$157,500</i>	<i>72</i>	<i>75</i>	<i>\$168,500</i>	<i>56</i>	<i>64</i>	<i>\$185,000</i>	<i>72</i>	<i>80</i>
<u>Wanganui Region</u>	<u>\$175,000</u>	<u>85</u>	<u>75</u>	<u>\$185,000</u>	<u>45</u>	<u>65</u>	<u>\$150,000</u>	<u>57</u>	<u>81</u>	<u>\$157,500</u>	<u>72</u>	<u>75</u>	<u>\$168,500</u>	<u>56</u>	<u>64</u>	<u>\$185,000</u>	<u>72</u>	<u>80</u>
<b><u>Manawatu/Wanganui</u></b>	<b><u>\$224,250</u></b>	<b><u>328</u></b>	<b><u>39</u></b>	<b><u>\$232,000</u></b>	<b><u>207</u></b>	<b><u>57</u></b>	<b><u>\$215,000</u></b>	<b><u>237</u></b>	<b><u>57</u></b>	<b><u>\$225,000</u></b>	<b><u>293</u></b>	<b><u>50</u></b>	<b><u>\$221,000</u></b>	<b><u>236</u></b>	<b><u>46</u></b>	<b><u>\$230,000</u></b>	<b><u>291</u></b>	<b><u>58</u></b>

Key to fonts used: Suburb      Local Council      Region      **REINZ District**

## Taranaki Medians and Numbers Sold

	Jul 2009			Jul 2010			Jul 2011			Jul 2012			Jun 2013			Jul 2013		
	Median	No. Sold	Days to Sell	Median	No. Sold	Days to Sell	Median	No. Sold	Days to Sell	Median	No. Sold	Days to Sell	Median	No. Sold	Days to Sell	Median	No. Sold	Days to Sell
Taranaki Country	\$220,000	21	25	\$274,000	21	65	\$210,000	13	58	\$219,000	31	45	\$223,000	33	108	\$227,500	18	122
Waitara	\$186,250	10	36	\$220,000	6	41	\$178,000	7	127	\$220,000	10	79	\$181,550	14	226	\$260,000	13	73
New Plymouth City	\$310,000	96	32	\$324,500	84	46	\$295,000	60	58	\$301,000	80	43	\$349,280	74	44	\$322,500	78	36
Bell Block	\$330,000	10	25	\$322,000	14	60	\$280,000	7	75	\$330,000	7	37	\$379,500	12	76	\$337,500	12	20
Stratford	\$199,000	9	18	\$190,000	9	73	\$185,000	7	91	\$200,000	18	87	\$155,000	11	119	\$207,500	12	38
Hawera	\$238,000	22	33	\$169,000	11	37	\$210,000	16	48	\$185,000	33	50	\$228,000	17	111	\$249,000	17	73
<b><u>Taranaki</u></b>	<b><u>\$280,100</u></b>	<b><u>168</u></b>	<b><u>32</u></b>	<b><u>\$292,000</u></b>	<b><u>145</u></b>	<b><u>51</u></b>	<b><u>\$260,000</u></b>	<b><u>110</u></b>	<b><u>64</u></b>	<b><u>\$261,000</u></b>	<b><u>179</u></b>	<b><u>54</u></b>	<b><u>\$283,400</u></b>	<b><u>161</u></b>	<b><u>76</u></b>	<b><u>\$295,500</u></b>	<b><u>150</u></b>	<b><u>50</u></b>

Key to fonts used: Suburb      *Local Council*      Region      **REINZ District**

## Wellington Medians and Numbers Sold

	Jul 2009			Jul 2010			Jul 2011			Jul 2012			Jun 2013			Jul 2013		
	Median	No. Sold	Days to Sell	Median	No. Sold	Days to Sell	Median	No. Sold	Days to Sell	Median	No. Sold	Days to Sell	Median	No. Sold	Days to Sell	Median	No. Sold	Days to Sell
Wairarapa	\$231,500	63	46	\$248,000	41	65	\$238,000	48	70	\$230,000	64	84	\$250,000	47	58	\$257,500	67	70
Upper Hutt	\$332,000	39	41	\$322,000	47	43	\$304,000	51	36	\$330,000	63	54	\$343,000	55	36	\$330,000	55	45
Hutt Valley	\$325,500	134	36	\$330,000	100	58	\$332,500	90	44	\$330,000	127	41	\$382,000	112	34	\$317,750	102	41
Otaki / Paekakariki	\$315,000	91	46	\$328,000	75	52	\$336,000	86	58	\$324,000	84	44	\$310,000	83	72	\$362,500	94	49
Pukerua Bay / Tawa	\$367,563	80	44	\$386,500	67	57	\$320,000	70	46	\$373,500	72	44	\$355,000	74	39	\$399,500	74	38
Northern Wellington	\$522,500	68	25	\$411,000	54	35	\$445,000	62	42	\$455,000	63	28	\$485,000	69	24	\$461,000	76	42
Western Wellington	\$510,000	39	22	\$532,500	34	33	\$606,000	33	43	\$507,000	25	59	\$545,000	33	26	\$620,644	33	25
Southern Wellington	\$440,000	27	22	\$495,000	33	27	\$515,000	25	37	\$500,000	33	28	\$515,000	37	26	\$553,556	34	25
Eastern Wellington	\$480,000	35	22	\$455,000	29	38	\$492,000	17	21	\$551,250	36	27	\$535,000	43	30	\$475,000	29	37
Central Wellington	\$427,500	42	42	\$524,500	32	29	\$455,000	39	36	\$418,000	46	48	\$493,000	37	70	\$390,000	49	82
<b><u>Wellington</u></b>	<b><u>\$370,000</u></b>	<b><u>618</u></b>	<b><u>36</u></b>	<b><u>\$385,000</u></b>	<b><u>512</u></b>	<b><u>47</u></b>	<b><u>\$365,000</u></b>	<b><u>521</u></b>	<b><u>45</u></b>	<b><u>\$365,000</u></b>	<b><u>613</u></b>	<b><u>43</u></b>	<b><u>\$400,000</u></b>	<b><u>590</u></b>	<b><u>37</u></b>	<b><u>\$390,000</u></b>	<b><u>613</u></b>	<b><u>43</u></b>

Key to fonts used:      Suburb      *Local Council*      Region      **REINZ District**

## Nelson/Marlborough Medians and Numbers Sold

	Jul 2009			Jul 2010			Jul 2011			Jul 2012			Jun 2013			Jul 2013		
	Median	No. Sold	Days to Sell	Median	No. Sold	Days to Sell	Median	No. Sold	Days to Sell	Median	No. Sold	Days to Sell	Median	No. Sold	Days to Sell	Median	No. Sold	Days to Sell
Nelson City Zone	\$350,000	75	46	\$312,000	59	44	\$319,000	66	52	\$350,100	60	32	\$351,000	70	31	\$345,500	88	40
Richmond	\$382,000	23	22	\$332,000	19	38	\$311,500	14	43	\$381,000	19	24	\$410,000	17	23	\$399,750	22	34
Motueka	\$272,500	18	57	\$305,000	13	36	\$278,750	22	39	\$294,000	18	87	\$377,000	24	69	\$359,500	20	66
Takaka	\$266,000	3	8	\$377,000	7	111	\$301,750	4	313	\$305,000	8	73	\$347,000	5	40	\$445,000	6	178
Nelson Country	\$362,500	16	33	\$390,000	15	48	\$402,000	21	50	\$330,000	15	23	\$410,000	17	22	\$417,500	16	112
<i>Nelson Council = Nelson City Zone PLUS Nelson Country, Richmond, Takaka &amp; Motueka Zones</i>	<i>\$355,000</i>	<i>135</i>	<i>39</i>	<i>\$332,000</i>	<i>113</i>	<i>43</i>	<i>\$315,000</i>	<i>127</i>	<i>49</i>	<i>\$337,000</i>	<i>120</i>	<i>33</i>	<i>\$360,000</i>	<i>133</i>	<i>31</i>	<i>\$366,500</i>	<i>152</i>	<i>44</i>
Marlborough Sounds	\$825,000	1	224	\$345,000	1	140	\$245,000	2	25	\$130,000	1	106	\$730,000	2	588	\$365,000	1	182
Marlborough/Kaikoura	\$305,000	92	45	\$307,500	45	49	\$289,500	60	44	\$266,000	81	42	\$285,000	85	47	\$295,000	81	38
<i>Marlborough</i>	<i>\$305,000</i>	<i>93</i>	<i>45</i>	<i>\$307,750</i>	<i>46</i>	<i>51</i>	<i>\$289,500</i>	<i>62</i>	<i>41</i>	<i>\$266,000</i>	<i>82</i>	<i>42</i>	<i>\$285,000</i>	<i>87</i>	<i>48</i>	<i>\$297,500</i>	<i>82</i>	<i>39</i>
<b><u>Nelson/Marlborough</u></b>	<b><u>\$328,000</u></b>	<b><u>228</u></b>	<b><u>40</u></b>	<b><u>\$327,000</u></b>	<b><u>159</u></b>	<b><u>46</u></b>	<b><u>\$311,000</u></b>	<b><u>189</u></b>	<b><u>47</u></b>	<b><u>\$301,000</u></b>	<b><u>202</u></b>	<b><u>38</u></b>	<b><u>\$341,250</u></b>	<b><u>220</u></b>	<b><u>39</u></b>	<b><u>\$345,000</u></b>	<b><u>234</u></b>	<b><u>42</u></b>

Key to fonts used: Suburb      Local Council      Region      **REINZ District**

## Canterbury/Westland Medians and Numbers Sold

	Jul 2009			Jul 2010			Jul 2011			Jul 2012			Jun 2013			Jul 2013		
	Median	No. Sold	Days to Sell	Median	No. Sold	Days to Sell	Median	No. Sold	Days to Sell	Median	No. Sold	Days to Sell	Median	No. Sold	Days to Sell	Median	No. Sold	Days to Sell
Central (Inside,4 Avenues)	\$306,000	18	65	\$237,000	8	18	\$615,000	3	36	\$255,000	9	48	\$421,500	8	25	\$355,000	9	136
Nth East(Avnda/Avsi/Bur/Park)	\$300,000	56	22	\$328,500	43	33	\$480,000	19	28	\$340,000	21	23	\$377,500	19	26	\$270,000	15	26
East(Aran/Bxly/Brom/Linwd)	\$236,000	41	31	\$230,000	34	34	\$251,000	7	42	\$231,500	26	42	\$268,000	30	33	\$251,000	40	23
Sth East(Hthct/Opawa/Wlstn)	\$305,000	35	28	\$282,000	23	40	\$228,500	10	62	\$295,000	19	37	\$300,750	16	24	\$287,500	30	17
Sth Inner (Sydhm/Wlthm)	\$218,250	21	17	\$210,000	9	50	\$252,500	4	69	\$269,500	6	33	\$270,000	15	22	\$265,000	21	34
Sth Outer (Beck/Bow/Casfl/Stma)	\$350,000	21	33	\$440,000	22	34	\$427,500	14	29	\$311,000	15	36	\$410,750	18	24	\$430,000	20	23
S/W Inner(Addtn/Smfld/Sprey)	\$277,000	31	53	\$300,000	17	31	\$270,000	16	37	\$310,500	20	20	\$328,125	30	29	\$363,250	38	26
S/W Outer(Hlsw/Himtn/Hnhy)	\$364,150	36	29	\$364,000	30	50	\$369,500	24	22	\$375,000	31	25	\$410,000	43	19	\$436,500	29	19
West Inner(Riccn/Upper Riccn)	\$297,500	27	33	\$320,500	16	45	\$308,000	14	45	\$330,000	19	27	\$356,000	23	33	\$381,944	18	30
West Outer (Heih/Hby/Sckbn/Tem)	\$283,500	34	32	\$281,500	28	40	\$298,750	30	32	\$310,000	42	24	\$381,500	46	21	\$360,000	35	15
N/W Inner(Fendn/Ilam/Meriv)	\$428,500	34	24	\$480,000	29	42	\$560,000	27	37	\$570,000	39	30	\$565,000	35	29	\$553,500	40	27
Avonhead	\$403,000	18	13	\$330,000	18	39	\$364,000	21	24	\$420,000	31	23	\$472,500	26	23	\$484,500	28	33
N/W Outer(Brynd/Burns)	\$356,000	32	31	\$381,900	32	33	\$408,500	28	28	\$425,000	27	29	\$466,000	21	22	\$440,000	33	29
Nth Inner(Dal/Rich/Shly/Stalb)	\$285,000	83	26	\$283,000	57	45	\$331,000	30	32	\$340,500	42	27	\$360,000	49	24	\$323,500	46	24
Nth Outer (Bfst/Bish/Pap/Redwd)	\$311,500	64	26	\$332,000	57	35	\$342,500	52	28	\$383,000	55	24	\$413,000	58	22	\$427,000	51	26
Seaside Sth(Rdcfs/Sumfl)	\$533,500	16	29	\$612,500	10	26	\$379,500	6	46	\$435,000	8	24	\$610,000	6	25	\$470,500	6	34
Seaside Nth (Nb/Nthbeach/Sthnb)	\$242,000	30	31	\$307,500	24	32	\$330,000	7	47	\$298,750	26	39	\$300,000	20	21	\$316,000	23	33
All Hill (Cash/Clh/Mtp/Scar/Wm)	\$553,000	22	31	\$570,000	15	37	\$465,000	5	60	\$632,500	14	26	\$686,000	13	33	\$575,500	10	35
Harbourside(All Lytln&Harbour)	\$330,000	9	37	\$446,250	10	41	\$325,000	1		\$407,500	4	32	\$380,000	3	19	\$364,000	8	42
<i>Christchurch City</i>	<i>\$310,000</i>	<i>628</i>	<i>29</i>	<i>\$328,250</i>	<i>482</i>	<i>37</i>	<i>\$359,500</i>	<i>318</i>	<i>31</i>	<i>\$354,500</i>	<i>454</i>	<i>28</i>	<i>\$380,000</i>	<i>479</i>	<i>24</i>	<i>\$385,000</i>	<i>500</i>	<i>27</i>
Banks Pen(East Of Motukarara)	\$765,000	2	161	\$333,500	2	32	\$230,000	3	94	\$400,750	4	85	\$390,000	8	24	\$552,500	2	155



	Jul 2009			Jul 2010			Jul 2011			Jul 2012			Jun 2013			Jul 2013		
	Median	No. Sold	Days to Sell	Median	No. Sold	Days to Sell	Median	No. Sold	Days to Sell	Median	No. Sold	Days to Sell	Median	No. Sold	Days to Sell	Median	No. Sold	Days to Sell
Kaiapoi	\$304,250	22	28	\$256,000	12	66	\$266,000	10	41	\$365,000	17	29	\$390,000	13	14	\$355,000	21	24
Rangiora	\$272,500	38	41	\$289,000	26	64	\$309,250	42	32	\$335,000	31	30	\$386,000	28	24	\$412,000	27	28
Nth Cant(All Nth&W Ofnthewaimk)	\$315,000	29	55	\$320,000	19	69	\$329,000	33	54	\$348,000	25	31	\$425,000	31	35	\$356,250	30	42
Cant Ctry(Alloth W&S To Midcan)	\$389,000	41	42	\$367,500	34	56	\$405,000	56	33	\$420,006	46	40	\$495,000	59	28	\$477,500	55	27
Mid Cant(Rakaia/R-Rangitata R)	\$266,000	32	35	\$235,000	29	63	\$264,500	48	65	\$276,500	34	44	\$265,000	49	27	\$300,000	54	40
Timaru	\$226,410	48	42	\$190,000	33	77	\$225,000	61	90	\$270,000	57	38	\$263,500	54	33	\$268,500	53	27
Sth Cant(Below Rangitata Riv)	\$207,000	34	93	\$243,500	14	114	\$178,000	35	78	\$208,250	39	106	\$235,000	31	67	\$228,000	47	47
West Coast	\$223,000	31	124	\$180,750	32	69	\$220,000	33	51	\$215,000	38	103	\$240,000	21	109	\$195,000	31	90
<i>Other Canterbury/Westland</i>	<i>\$270,000</i>	<i>277</i>	<i>49</i>	<i>\$265,000</i>	<i>201</i>	<i>68</i>	<i>\$275,000</i>	<i>321</i>	<i>56</i>	<i>\$292,000</i>	<i>291</i>	<i>43</i>	<i>\$325,000</i>	<i>294</i>	<i>31</i>	<i>\$315,250</i>	<i>320</i>	<i>36</i>
<i>Outer Canterbury</i>	<i>\$270,000</i>	<i>277</i>	<i>49</i>	<i>\$265,000</i>	<i>201</i>	<i>68</i>	<i>\$275,000</i>	<i>321</i>	<i>56</i>	<i>\$292,000</i>	<i>291</i>	<i>43</i>	<i>\$325,000</i>	<i>294</i>	<i>31</i>	<i>\$315,250</i>	<i>320</i>	<i>36</i>
<b><i>Canterbury/Westland</i></b>	<b><i>\$297,000</i></b>	<b><i>905</i></b>	<b><i>33</i></b>	<b><i>\$310,000</i></b>	<b><i>683</i></b>	<b><i>41</i></b>	<b><i>\$315,000</i></b>	<b><i>639</i></b>	<b><i>37</i></b>	<b><i>\$335,000</i></b>	<b><i>745</i></b>	<b><i>31</i></b>	<b><i>\$365,000</i></b>	<b><i>773</i></b>	<b><i>26</i></b>	<b><i>\$360,000</i></b>	<b><i>820</i></b>	<b><i>28</i></b>

Key to fonts used: Suburb Local Council Region **REINZ District**

## Central Otago Lakes Medians and Numbers Sold

	Jul 2009			Jul 2010			Jul 2011			Jul 2012			Jun 2013			Jul 2013		
	Median	No. Sold	Days to Sell	Median	No. Sold	Days to Sell	Median	No. Sold	Days to Sell	Median	No. Sold	Days to Sell	Median	No. Sold	Days to Sell	Median	No. Sold	Days to Sell
Central	\$327,000	49	133	\$333,500	24	65	\$336,500	42	99	\$355,000	44	82	\$373,500	66	40	\$395,000	42	79
Queenstown	\$530,000	35	64	\$436,000	24	77	\$492,500	32	114	\$563,750	32	70	\$517,500	44	47	\$525,000	49	54
<b><u>Central Otago Lakes</u></b>	<b><u>\$411,000</u></b>	<b><u>84</u></b>	<b><u>116</u></b>	<b><u>\$390,800</u></b>	<b><u>48</u></b>	<b><u>76</u></b>	<b><u>\$410,000</u></b>	<b><u>74</u></b>	<b><u>108</u></b>	<b><u>\$420,000</u></b>	<b><u>76</u></b>	<b><u>76</u></b>	<b><u>\$410,000</u></b>	<b><u>110</u></b>	<b><u>40</u></b>	<b><u>\$478,000</u></b>	<b><u>91</u></b>	<b><u>61</u></b>

Key to fonts used: Suburb      Local Council      Region      **REINZ District**

## Otago Medians and Numbers Sold

	Jul 2009			Jul 2010			Jul 2011			Jul 2012			Jun 2013			Jul 2013		
	Median	No. Sold	Days to Sell	Median	No. Sold	Days to Sell	Median	No. Sold	Days to Sell	Median	No. Sold	Days to Sell	Median	No. Sold	Days to Sell	Median	No. Sold	Days to Sell
North Otago	\$207,500	37	107	\$211,000	26	59	\$190,000	39	117	\$199,000	21	138	\$221,500	36	82	\$206,000	43	57
Dunedin City	\$230,000	179	32	\$259,000	151	50	\$245,100	147	44	\$254,750	166	32	\$266,875	150	36	\$280,000	177	35
South Otago	\$142,500	10	63	\$227,000	15	143	\$166,000	14	59	\$176,500	14	91	\$164,000	22	52	\$154,850	16	61
East Otago	\$292,500	3	238	\$290,000	4	66	\$206,500	4	22	\$265,000	5	18	\$217,700	5	39	\$243,000	4	62
<b><u>Otago</u></b>	<b><u>\$223,000</u></b>	<b><u>229</u></b>	<b><u>40</u></b>	<b><u>\$245,000</u></b>	<b><u>196</u></b>	<b><u>54</u></b>	<b><u>\$228,500</u></b>	<b><u>204</u></b>	<b><u>54</u></b>	<b><u>\$246,000</u></b>	<b><u>206</u></b>	<b><u>41</u></b>	<b><u>\$245,000</u></b>	<b><u>213</u></b>	<b><u>39</u></b>	<b><u>\$266,778</u></b>	<b><u>240</u></b>	<b><u>41</u></b>

Key to fonts used:      Suburb      *Local Council*      Region      **REINZ District**

## Southland Medians and Numbers Sold

	Jul 2009			Jul 2010			Jul 2011			Jul 2012			Jun 2013			Jul 2013		
	Median	No. Sold	Days to Sell	Median	No. Sold	Days to Sell	Median	No. Sold	Days to Sell	Median	No. Sold	Days to Sell	Median	No. Sold	Days to Sell	Median	No. Sold	Days to Sell
Invercargill	\$205,500	120	33	\$210,500	80	37	\$190,005	102	40	\$189,500	96	36	\$219,000	81	47	\$187,750	92	49
Bluff	\$115,000	5	42	\$89,000	1	13	\$67,500	2	297	\$158,000	1	60	\$235,000	1	52	\$75,500	3	179
Gore	\$138,750	22	34	\$183,250	14	41	\$130,250	22	56	\$156,500	20	25	\$173,000	19	37	\$157,500	24	101
Riverton	\$84,000	6	264	\$208,000	5	53	\$79,000	4	62	\$132,500	5	266	\$167,500	6	159	\$238,000	11	102
Winton	\$181,500	9	135	\$244,125	6	16	\$215,000	8	33	\$195,000	7	35	\$185,100	9	31	\$194,500	8	44
Te Anau	\$330,000	3	6	\$275,000	3	126	\$330,000	3	89	\$270,000	5	306	\$254,000	2	38	\$220,000	7	72
<b><u>Southland</u></b>	<b><u>\$190,000</u></b>	<b><u>165</u></b>	<b><u>35</u></b>	<b><u>\$210,000</u></b>	<b><u>109</u></b>	<b><u>38</u></b>	<b><u>\$185,000</u></b>	<b><u>141</u></b>	<b><u>46</u></b>	<b><u>\$185,000</u></b>	<b><u>134</u></b>	<b><u>39</u></b>	<b><u>\$201,000</u></b>	<b><u>118</u></b>	<b><u>46</u></b>	<b><u>\$186,000</u></b>	<b><u>145</u></b>	<b><u>60</u></b>

Key to fonts used:      Suburb      *Local Council*      Region      **REINZ District**

## National Sales Distribution

Price Band	Jul 2011	Jul 2012	Jun 2013	Jul 2013
Under \$400,000	3002	3378	3125	3561
\$400,000 - \$599,999	1178	1480	1579	1694
\$600,000 - \$999,999	587	842	1090	1161
\$1 million and over	161	207	341	361
<b>Total</b>	4928	5907	6135	6777