



Telecommunications and information technology tenders backgrounder

Background

The Ministry of Justice started parallel tender processes in December 2005 to select a supplier of telecommunications services and a supplier of information technology support services.

The Ministry currently has over 14 suppliers of telecommunications and information technology support services, a legacy of the merger between the Ministry of Justice and the Department of Courts in 2003.

The Ministry has significant telecommunications and information technology needs as a large organisation with almost 3,000 staff in over a hundred sites across New Zealand.

Scope of telecommunications services tender

The tender for telecommunications services includes:

- mobile phone services
- private telephony network infrastructure
- contact centre technology
- wide area network infrastructure
- local area network infrastructure.

Scope of information technology support services tender

The tender for information technology support services includes:

- desktop computer hardware and software support
- file, print, and email servers
- firewall and proxy servers
- content and anti-virus scanning
- helpdesk support services.

The tender process

The tender process started with a request for expressions of interest issued in December 2005 and will be complete when the new supplier is in place by July 2007.

What	When
Request For Interest issued	December 2005
Vendor consultation	December 2005-March 2006
Request For Proposal issued	March 2006
Request For Proposal response	April 2006
Preferred supplier selected and business case approved	November 2006
Contracts finalised and announced	December 2006
New suppliers in place	July 2007

Value of tenders

The Ministry cannot disclose the expected value of the tenders until negotiations are complete and the contracts have been finalised.

However, in the past the services being tendered for accounted for less than half of the Ministry's operational spending on technology of around \$25 million a year.

Tenderers

The Ministry considered tenders for telecommunications services from:

- Datacraft
- **Gen-I**
- IBM
- **TCL**
- Unisys.

The Ministry considered tenders for information technology support services from:

- **Datacom**
- EDS
- Fujitsu
- **Gen-I**
- IBM
- Unisys.

Tenderers in **bold** were short-listed in May 2006.