



March 2017 Monthly traffic update

6.6%

Auckland Airport's international passengers (excluding transits) for the month of March increased by 6.6% to 834,781 in 2017. The 52,000 passenger increase on March 2016 was driven by increased capacity on Asia/Middle East routes (+40,000 pax), and the Americas (+23,000 pax). The later timing of Easter, in April this year compared to late March in 2017, led to a decline on Tasman routes in March (-13,000 pax), which will be offset by higher April 2017 traffic.

-7.1%

Auckland Airport's visitor arrivals from Australia were down 7.1% in March 2017. The decrease was related to the later timing of Easter and school holidays. School holidays in some Australian states are timed to coincide with Easter, and as a result fell in April this year compared to March in 2016. This was also the reason for a decrease in visitor arrivals from the UK (down 6.4%) and Hong Kong (down 17.8%) in March 2017.

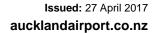
14.9%

Auckland Airport's visitor arrivals from Germany were up 14.9% in March 2017. March is the 11th consecutive month that we have seen year-on-year growth for German visitors. Germany is our second largest European market after the UK and is the sixth largest source of visitors to Auckland, with 77,956 visitors in the year ended March 2017 - a 15.3% increase on prior year. The increase in onestop connectivity to Europe has facilitated this growth including new Middle East and China capacity and increased frequency on Thailand and Hong Kong services.

-15.1% Mackay Airport's passengers were down 15.1% in March 2017 due to the three day airport shutdown during Cyclone Debbie. Domestic passenger volumes at Cairns Airport were also 1.4% lower in March 2017 due to the later timing of Easter this year. This domestic decrease was mostly offset by international passenger growth (up 4.6%), including 33,000 passengers on the Osaka and Tokyo routes, the highest reported number of monthly passengers on Cairns-Japan services since 2005. Air New Zealand's seasonal Auckland-Cairns service returned this month, with an 11% increase in capacity expected over the 2017 season, including the launch of the B787-900 Dreamliner on this route.

MAR, 17	Current month	Previous years period	% Change (month)	Financial YTD	Previous financial YTD	% Change financial YTD		Previous 12 month total	% Change in rolling total
AUCKLAND AIRPORT									
Passenger Movements									
International arrivals (excl. Transits)	397,706	379,699	4.7%	3,801,603	3,448,086	10.3%	4,774,176	4,345,829	9.9%
International departures (excl. Transits)	437,075	403,458	8.3%	3,633,973	3,275,742	10.9%	4,717,138	4,266,363	10.6%
Total international (excl. Transits)	834,781	783,157	6.6%	7,435,576	6,723,828	10.6%	9,491,314	8,612,192	10.2%
Transit movements	51,774	48,246	7.3%	513,988	425,406	20.8%	667,288	541,030	23.3%
Total international passengers *	886,555	831,403	6.6%	7,949,564	7,149,234	11.2%	10,158,602	9,153,222	11.0%
Domestic arrivals	416,768	383,683	8.6%	3,271,341	2,975,889	9.9%	4,293,724	3,876,215	10.8%
Domestic departures	390,633	361,415	8.1%	3,229,648	2,937,940	9.9%	4,195,495	3,790,924	10.7%
Total domestic passengers **	807,401	745,098	8.4%	6,500,989	5,913,829	9.9%	8,489,219	7,667,139	10.7%
Total passengers	1,693,956	1,576,501	7.5%	14,450,553	13,063,063	10.6%	18,647,821	16,820,361	10.9%
Top 10 arrivals by country of last residence									
New Zealand	137,418	126,552	8.6%	1,651,897	1,498,340	10.2%	2,136,137	1,951,888	9.4%
Australia	77,022	82,926	-7.1%	665,588	643,592	3.4%	839,450	815,058	3.0%
China, People's Republic of	37,348	35,670	4.7%	280,032	277,356	1.0%	361,946	345,266	4.8%
United States of America	31,536	25,014	26.1%	216,416	163,682	32.2%	256,307	201,428	27.2%
United Kingdom	18,366	19,613	-6.4%	161,168	151,689	6.2%	181,130	171,619	5.5%
Japan	11,308	10,097	12.0%	78,776	71,156	10.7%	94,855	84,725	12.0%
Germany	8,007	6,971	14.9%	71,081	61,126	16.3%	77,956	67,592	15.3%
Korea, Republic of	5,133	4,898	4.8%	53,061	46,744	13.5%	64,289	55,411	16.0%
Canada	6,517	6,010	8.4%	47,911	41,645	15.0%	55,132	48,736	13.1%
India	4,773	4,718	1.2%	37,809	36,513	3.5%	50,580	47,984	5.4%
Aircraft Movements									
International aircraft movements	4,677	4,254	9.9%	41,678	37,278	11.8%	54,228	48,427	12.0%
Domestic aircraft movements	10,549	9,925	6.3%	86,319	80,961	6.6%	113,302	105,646	7.2%
Total aircraft movements	15,226	14,179	7.4%	127,997	118,239	8.3%	167,530	154,073	8.7%
MCTOW (tonnes) ***									
International MCTOW	493,866	429,296	15.0%	4,259,853	3,681,737	15.7%	5,488,129	4,761,133	15.3%
Domestic MCTOW	205,631	191,549	7.4%	1,685,011	1,543,614	9.2%	2,209,942	2,001,106	10.4%
Total MCTOW	699,497	620,845	12.7%	5,944,864	5,225,351	13.8%	7,698,071	6,762,238	13.8%

This monthly traffic update from Auckland International Airport Limited (AIAL) is generated with assistance and data from Statistics New Zealand, the New Zealand Customs Service, Airways New Zealand, Immigration New Zealand and AIAL International and Domestic passenger movements are actual. Auckland Airport has refined its passenger and movements data from August 2016, resulting in a restatement of data year to date and prior year comparatives. This document is intended for information purposes. It should not be considered a recommendation, offer or invitation to purchase securities. All reasonable steps have been taken to ensure that the information is true and accurate at the time of publication. *Total international passengers including transits. **Estimation using best available data. ***Maximum Certificated Take-Off Weight (MCTOW) forms the basis of determining airfield charges at Auckland Airport.





MAR, 17	Current month	Previous years period	% Change (month)	Financial YTD	Previous financial YTD	% Change financial YTD		Previous 12 month total	% Change in rolling total
QUEENSTOWN AIRPORT									
Passenger Movements									
Total international passengers	40,412	38,120	6.0%	429,012	384,162	11.7%	519,629	459,616	13.1%
Total domestic passengers	132,086	118,553	11.4%	1,049,953	915,552	14.7%	1,310,731	1,127,971	16.2%
Aircraft Movements									
International aircraft movements	291	269	8.2%	3,355	2,927	14.6%	4,066	3,518	15.6%
Domestic aircraft movements	959	975	-1.6%	7,998	7,916	1.0%	10,054	9,812	2.5%
Total aircraft movements	1,250	1,244	0.5%	11,353	10,843	4.7%	14,120	13,330	5.9%
CAIRNS AIRPORT									
Passenger Movements									
International passenger movements (excl.									
Transits)	59,881	57,255	4.6%	519,491	483,596	7.4%	657,318	600,050	9.5%
Transit movements	11,036	13,476	-18.1%	127,538	102,984	23.8%	170,522	133,047	28.2%
Total international passengers	70,917	70,731	0.3%	647,029	586,580	10.3%	827,840	733,097	12.9%
Total domestic passengers	328,110	333,764	-1.7%	3,339,656	3,244,011	2.9%	4,338,950	4,201,883	3.3%
Aircraft Movements									
International aircraft movements	545	636	-14.3%	5,237	5,301	-1.2%	7,001	6,918	1.2%
Domestic aircraft movements	3,270	3,317	-1.4%	30,895	30,499	1.3%	40,833	39,769	2.7%
Total aircraft movements	3,815	3,953	-3.5%	36,132	35,800	0.9%	47,834	46,687	2.5%
MACKAY AIRPORT									
Passenger Movements									
Domestic passengers	56,146	66,016	-15.0%	554,898	619,016	-10.4%	749,850	842,797	-11.0%
Transit movements	1,940	2,387	-18.7%	19,713	24,366	-19.1%	26,961	34,534	-21.9%
Total domestic passengers	58,086	68,403	-15.1%	574,611	643,382	-10.7%	776,811	877,331	-11.5%
Aircraft Movements									
Domestic aircraft movements	729	917	-20.5%	7,450	8,280	-10.0%	10,098	11,237	-10.1%