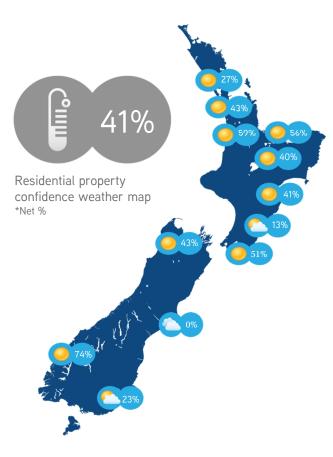


# Wellington Bounces Back



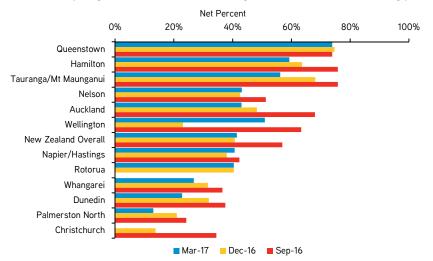
## Results of our March 2017 quarter Residential Property Market Outlook Survey:

- At a net positive 51%, Wellington is the big winner this survey, up 28% from December 2016. However, it is still lower than the pre-earthquake high of 63% in September 2016.
- Christchurch on the other hand, has shown the biggest decrease, down 14% to 0%, meaning an equal number of respondents think the median price will go up, as down, in the next 12 months.
- A net positive 41% of respondents believe median residential prices will rise over the next 12 months in New Zealand. This is the same result as our Q4 2016 survey.
- Queenstown remains the hot spot with a net positive 74%. Queenstown also tops our commercial confidence survey.
- Hamilton and Tauranga / Mt Maunganui had the next highest results, with a net positive 59% and 56% respectively. Auckland was fourth equal with Nelson at 43%.
- In the three main centres of Auckland, Wellington and Christchurch, respondents expect new dwellings will see a higher increase in median price than existing dwellings.
- Auckland has decreased slightly to a net positive 43%, down from 48% in Q4 2016.
- Napier / Hastings has experienced a slight increase, now at a net 41%, up from 38% in Q4 2016, and Rotorua has maintained expectations, staying at 40%.
- Overall, there are eight decreases, two increases, and two the same.
- 14,781 responses were utilized to construct this survey.

### Outlook for median dwelling price Percent of respondents who expect the median price to increase over the next 12 months



#### Residential Property Market Outlook Survey Results (All Dwelling Types)



Residential Property Market Outlook Survey Results (All Dwelling Types)				
Net Percentage	Stay the Same	Decrease	Up by ≺5%	Up by >5%
74%	18%	4%	33%	45%
59%	24%	9%	46%	22%
56%	30%	7%	32%	32%
43%	43%	7%	38%	12%
43%	28%	14%	38%	19%
51%	37%	6%	35%	23%
41%	41%	9%	35%	15%
40%	39%	11%	35%	16%
27%	34%	20%	32%	14%
23%	46%	16%	25%	14%
13%	46%	20%	24%	9%
0%	50%	25%	20%	5%
41%	34%	12%	32%	21%
	Net Percentage   74%   59%   56%   43%   51%   43%   21%   13%   0%	Net Percentage Stay the Same   74% 18%   59% 24%   59% 24%   56% 30%   43% 43%   43% 28%   51% 37%   41% 41%   40% 39%   23% 46%   13% 46%   0% 50%	Net Percentage Stay the Same Decrease   74% 18% 4%   59% 24% 9%   56% 30% 7%   43% 43% 7%   43% 28% 14%   51% 37% 6%   41% 9% 1%   27% 34% 20%   13% 46% 16%   13% 50% 25%	Net Percentage Stay the Same Decrease Up by (5%)   74% 18% 4% 33%   59% 24% 9% 46%   56% 30% 7% 32%   43% 43% 7% 38%   43% 28% 14% 38%   51% 37% 6% 35%   41% 9% 35%   40% 39% 11% 35%   27% 34% 20% 32%   13% 46% 16% 25%   13% 46% 20% 24%   0% 50% 25% 20%

Note: Figures are rounded



Congratulations to Rene Martinussen from Westpac who has won the Visa Prezzy Card.

Participate in our June 2017 Survey and you will be in to win a prize. Email: aimee.simpson@colliers.com

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#### Alan McMahon

National Director Research & Consulting

Chris Farhi Strategic Consulting

Leo Lee **Research Manager** Research & Consulting

**Caity Pask** Senior Analyst Strategic Consulting

Elena Christodoulou **Research Analyst** 

**Emily Duncan Research Analyst** 

Aimee Simpson Research Co-ordinator

Colliers International Level 27, SAP Tower 151 Queen Street Auckland

TEL +64 9 358 1888

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