Hellaby

Hellaby Holdings Limited
NZX / Media Release 19 February 2015

Hellaby growth propels 36% profit increase

Hellaby Holdings' group performance highlights for the six months to 31 December 2014 (comparisons to previous corresponding period):

- Trading EBITDA up 20% at $28.7 million
- Group NPAT up 36% to $13.5 million
- 23.9% return on funds employed
- Earnings per share up 30% to 13.1 cents
- Interim dividend up 64% to 9.0 cents per share, fully imputed

Investment company Hellaby Holdings Limited (Hellaby) today reported a record result for the six months to 31 December 2014, with group trading EBITDA[1] of $28.7 million, up 20% on the same period last year, and NPAT up 36% to $13.5 million.

Hellaby chairman Steve Smith said the board was very pleased with the company's performance. "Hellaby's strategy to expand through operational growth and value-accretive acquisitions is continuing to deliver," he said.

"Four of our five divisions reported improved earnings over the same period last year, while the performance of the fifth – our Packaging division – is currently being impacted by a major manufacturing relocation project which nonetheless provides a platform for long-term growth."

"Our balance sheet is in good shape and, with gearing at 28.3%[2], Hellaby remains well-positioned to fund future growth opportunities."

Mr Smith said Hellaby's shareholders would be rewarded with a significantly larger interim dividend. "The improved performance, combined with a new dividend policy, has enabled the board to declare an interim dividend of 9.0 cents per share, 64% higher than last year's 5.5 cents."

Hellaby Managing Director John Williamson said while market conditions had remained variable, the group's broad exposure across many sectors enabled it to spread its risk.

"The trading environments of our businesses go up and down, but our management teams have continued to apply financial discipline and focus on growth, regardless of conditions. The fact that group trading EBITDA has increased by 20% against a 10% sales increase is a credit to our businesses."

"We've also become very accomplished at integrating new businesses into the Hellaby culture, and enabling them to add value to the group from day one. I believe these factors are key to this result."

Group sales were $386.9 million for the half year period, 10% higher than last year's $351.6 million. At $28.7 million, group trading EBITDA (trading surplus before interest, tax, depreciation, amortisation and other non-trading transactions) was 20% higher than the $23.8 million for the same period last year.

Group trading EBIT[3] (trading surplus before interest, tax and other non-trading transactions) was $21.6 million, up 26% on last year's $17.2 million. Results included a full six month contribution from Hellaby's most recent acquisitions – auto electrical parts wholesaler Dasko, and truck servicing company New Zealand Trucks.

[1] Trading EBITDA = Net trading surplus before interest, tax, depreciation, amortisation and other non-trading transactions
[2] Gearing = Total net debt to total net debt plus total equity
[3] Trading EBIT = Net trading surplus before interest, tax and other non-trading transactions

Mr Williamson said the standout division for the half year was Oil & Gas Services, where Contract Resources' sales and earnings were significantly higher than the previous corresponding period with improved profitability across Australia, the USA and the Middle East.

"We've been pleased to see Contract Resources bounce back from the disappointing finish to last year where a number of maintenance projects were deferred. In the six month period Contract Resources completed most of these deferred projects as well as growing into other new markets and sectors. It has been an outstanding effort."

Mr Williamson said the Automotive Division also contributed substantially to the group's earnings growth. "Automotive returned a very good result, with excellent performances from BNT and TRS Tyre & Wheel in challenging market conditions. Our recently-acquired businesses are adding to the momentum of the division."

Hellaby's earnings improvement has resulted in a return on funds employed[4] (ROFE) of 23.9%, well ahead of the group target of 20%. The return on invested capital[5] (ROIC) was 15.8%, also well ahead of Hellaby's weighted average cost of capital of 13.5%.

Corporate overheads were similar to the same period last year, and group funding costs were $0.4 million higher, reflecting the debt-funded acquisitions of Dasko and New Zealand Trucks. The tax expense was $0.5 million higher than the same period last year, reflecting the higher earnings.

The group NPAT (net profit after tax) of $13.5 million was 36% higher than the $9.9 million achieved for the corresponding period last year. Group NPAT attributable to shareholders of the parent company was $12.5 million.

The record date for the fully imputed interim dividend of 9.0 cents per share is 25 March 2015, with payment to be made on 1 April 2015. As previously advised, Hellaby's directors have suspended the company's Dividend Reinvestment Plan.

Outlook:

Hellaby's board believes market conditions will remain variable for the rest of the financial year, nonetheless it expects that group earnings for the full year will exceed last year.

"Our portfolio of businesses is performing well overall, we're benefiting from the incremental earnings generated from recent acquisitions, and our balance sheet is in excellent shape to support future growth opportunities," Mr Williamson said.

"The ongoing strengthening and reshaping of our portfolio with businesses that meet our investment criteria remains a priority. We'll continue to apply the rigour and discipline needed to ensure every acquisition or divestment meets our stringent criteria, and will deliver the required returns to our shareholders."

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[4] ROFE or return on funds employed = Trading EBIT as a percentage of average working capital plus fixed assets

[5] ROIC or return on invested capital = Trading EBIT as a percentage of average working capital plus fixed assets and intangible assets

Note: Reconciliations of non-GAAP financial measures are included in the 2015 Interim Report.

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Hellaby

Hellaby at a glance

Hellaby Holdings is an NZX-listed investment holding company, which owns a diversified portfolio of 15 industrial, distribution and retail businesses.

Our vision is to be a leading Australasian investor, based on the value we add to our portfolio, the returns we deliver to our shareholders and the calibre of our people.

Hellaby's core purpose is to generate long-term shareholder value by building better businesses. We achieve this through a combination of performance improvement and organic growth in the businesses we own, as well as smart acquisitions and divestments. We describe this strategy simply as 'Buy, Build, Harvest'.

Our investment portfolio is structured through five divisions – Oil & Gas Services, Automotive, Equipment, Packaging and Footwear – with 3,000 people across New Zealand, Australia, Middle East and North America. We have a variable investment horizon, and our portfolio will evolve as opportunities arise in target investment areas.

We actively manage our investments through a lean corporate office, and decentralise leadership and performance accountabilities to our companies.

We seek to generate total shareholder returns superior to the NZX50.

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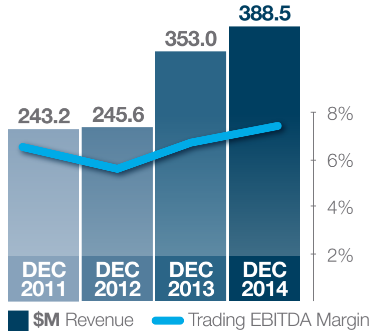
Hellaby

2015

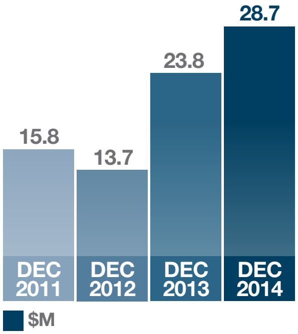
Hellaby Holdings Limited // Interim Report

PERFORMANCE BENCHMARKS for the 6 months to 31 December 2014

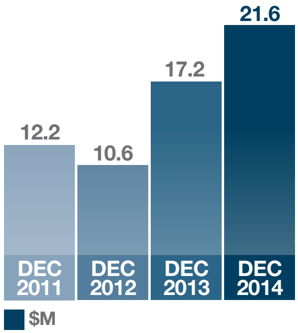
Total Revenue & Trading EBITDA Margin[1]



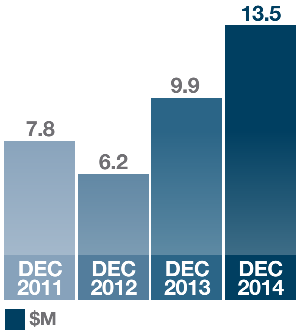
Trading EBITDA



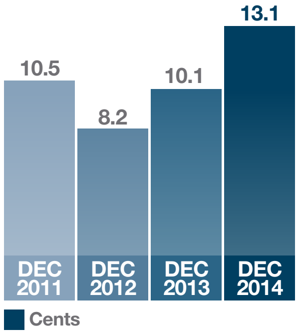
Trading EBIT



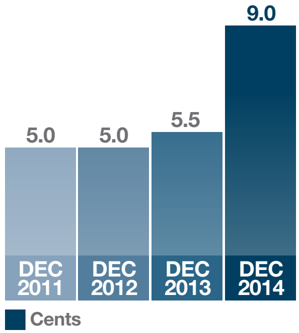
Group NPAT



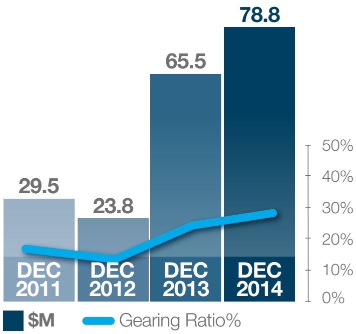
Earnings per Share



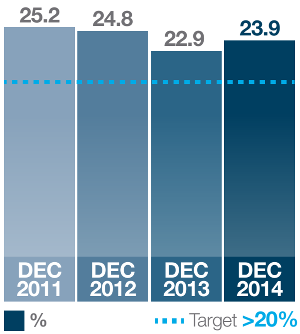
Interim Dividend per Share



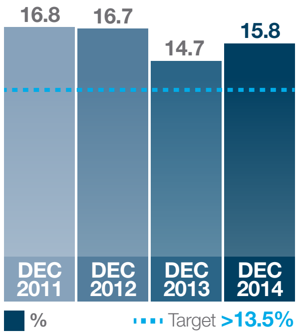
Total Net Debt & Gearing[2]



ROFE[3]



ROIC[4]



[1] **Trading EBITDA margin** = Trading EBITDA / total revenue
[2] **Gearing Ratio** = total net debt / (total net debt + total equity)
[3] **ROFE** or **return on funds employed** = Trading EBIT as a percentage of average working capital plus fixed assets. Working capital includes inventory, debtors and creditors
[4] **ROIC** or **return on invested capital** = Trading EBIT as a percentage of average working capital plus fixed assets and intangible assets

DIRECTORS' REPORT

Hellaby's board is pleased to report another strong group performance for the six months to 31 December 2014, with a 36% increase in group net profit after tax (NPAT) to $13.5 million, and a corresponding lift in earnings per share to 13.1 cents.

The result continues to demonstrate that Hellaby's strategy to expand through operational growth and value-accretive acquisitions is working well.

Four of our five divisions have improved earnings over the same period last year. The performance of the fifth – the group's Packaging division - is being impacted by a major manufacturing relocation project currently underway.

Our Oil & Gas Services division delivered the standout performance. Earnings at Contract Resources were significantly higher than last year, with improved profitability in Australia, the USA and the Middle East.

Hellaby's most recent acquisitions - auto electrical parts wholesaler Dasko and truck servicing company New Zealand Trucks - are now fully integrated into the group, and are substantially meeting their earnings targets. Management teams across the Hellaby portfolio have become highly accomplished at working with new businesses to introduce our rigorous financial disciplines, practices and culture. This expertise has been a large factor in the speed and extent of the contribution these businesses are making to the group.

This good news for shareholders has been further enhanced by the board's recent decision to increase its dividend pay-out policy to around 75% of NPAT, allowing the board to declare an interim dividend of 9.0 cents per share, a 64% increase over last year's 5.5 cents per share.

Group financial performance

Group sales were $386.9 million for the half year period, 10% higher than last year's $351.6 million. Trading conditions remained mixed across the Hellaby portfolio, with retail remaining particularly tough. Sales growth was primarily driven by a 21% increase for Contract Resources, due to a combination of project work deferred into this financial year, and growth into new markets and sectors.

At $28.7 million, group trading EBITDA (trading surplus before interest, tax, depreciation, amortisation and other non-trading transactions) was 20% higher than the $23.8 million recorded for the same period last year.

Group trading EBIT (trading surplus before interest, tax and other non-trading transactions) was $21.6 million, up 26% on last year's $17.2 million. Both trading EBITDA and EBIT profit measures include a full six month contribution from Dasko and New Zealand Trucks.

Group financial summary for the period to 31 December 2014

	6 months 31 December 2014 $000	6 months 31 December 2013 $000	Year 30 June 2014 $000
Gross trading surplus	32,228	27,351	62,493
Corporate costs	3,578	3,523	6,409
Trading EBITDA	28,650	23,828	56,084
Depreciation	6,218	5,559	11,262
Amortisation	789	1,071	2,109
Trading EBIT	21,643	17,198	42,713
Interest (net)	2,752	2,315	4,746
Finance costs on contingent consideration	433	515	233
Net trading surplus	18,458	14,368	37,734
Other non-trading			
Equity accounted investment	0	(62)	(70)
Goodwill impairment	0	0	26,940
Profit before tax	18,458	14,430	10,864
Less tax expense	5,005	4,535	10,993
Net profit / (loss) after tax	**13,453**	**9,895**	**(129)**
NPAT / NLAT attributable to:			
Shareholders of the Parent	12,490	9,429	(1,100)
Non-controlling interests	963	466	971
	13,453	**9,895**	**(129)**
Earnings per share			
Attributable to the Parent	13.1 cents	10.1 cents	(1.2) cents

Corporate overheads were on a par with the previous corresponding period. Group funding costs (including finance costs on contingent consideration) were $0.4 million higher than the same period last year, reflecting the debt-funded acquisitions of Dasko and New Zealand Trucks. The tax expense was $0.5 million higher than the same period last year, reflecting the higher earnings.

Group NPAT was $13.5 million, a 36% increase on the $9.9 million NPAT for the same six month period last year. Group NPAT attributable to shareholders of the parent company was $12.5 million.

Free cash flow (cash from operations less net operational capital expenditure) for the half year period was negative $6.6 million compared to $1.2 million for the same period last year. This was due primarily to the seasonal impact of Contract Resources' workflows, higher working capital levels in the Equipment division, and the cash flow impact of New Zealand Trucks securing the HIAB and Zepro equipment distributorships in July 2014. With the second half of the year generating higher profit ratios and a release of working capital, group free cash flow is expected to be positive for the remainder of the financial year.

Group inventories at 31 December 2014 were $171.9 million, up 21% on the $142.6 million at the same time last year, reflecting higher inventories in the Equipment division and the addition of Dasko and New Zealand Trucks to the group. Trade and other receivables at 31 December 2014 were $76.6 million, $13.7 million higher than at 31 December 2013, which includes the acquisitions of Dasko and New Zealand Trucks.

Total net debt (interest-bearing including core bank debt) was $78.8 million at 31 December 2014, compared to $65.5 million at 31 December 2013. The debt increase is the result of the acquisitions of Dasko and New Zealand Trucks and the net increase in working capital to fund the higher sales.

Gearing (total net debt to total net debt plus total equity) at 31 December 2014 was 28.3%, compared to 23.3% at 30 June 2014 and 24.2% at 31 December 2013. Gearing remains well within the company's target gearing level of 45% or below.

Reconciliation of free cash flow

	Dec 2014 6 months $million	Dec 2013 6 months $million
Cash from operations	0.6	9.9
Other revenue	0.5	1.0
Payments for property, plant and equipment and software	(8.9)	(19.0)
Proceeds from disposal of property, plant and equipment and software	1.2	9.9
Effects of exchange rate changes on cash & cash equivalents	0.0	(0.6)
Free cash flow	(6.6)	1.2

Free cash flow is the Group's preferred measure of cash generated from the segments, as it recognises both on-going operating and capital expenditure cash generated and expended.

Reconciliation of total net debt

	Dec 2014 6 months $million	Dec 2013 6 months $million
Core bank debt	87.3	75.5
Bank overdrafts	0.6	1.6
Cash and cash equivalents	(9.1)	(11.6)
Total net debt	78.8	65.5

Total net debt is the aggregate of bank liabilities and assets, and is the Group's preferred measure of total financial indebtedness.

Calculation of gearing ratio

	Dec 2014 6 months	Dec 2013 6 months
Total net debt ($m)	78.8	65.5
Total equity ($m)	199.8	205.4
Gearing ratio	28.3%	24.2%

The gearing ratio is the Group's preferred measure of financial leverage.

Hellaby's return on funds employed or ROFE (EBIT as a percentage of average working capital plus fixed assets) for the period improved to 23.9% (calculated on a rolling 12 months) compared to 22.9% for the previous corresponding period. This measure of capital productivity continues to exceed the company's 20% ROFE target.

Return on invested capital or ROIC (EBIT as a percentage of average working capital plus fixed assets and intangible assets) for the period was 15.8% (calculated on a rolling 12 months) compared to 14.7% for the same period last year.

This is a very good result. The ROIC measure exceeds Hellaby's 13.5% weighted average cost of capital target and yet includes the full purchase price of our two recent acquisitions Dasko and New Zealand Trucks, but only a nine month contribution to earnings from each.

It also now includes a full year's earnings from Contract Resources and Federal Batteries, and reflects the reduced goodwill on the balance sheet following last year's Footwear goodwill impairment.

Hellaby's earnings per share for the period were 30% higher at 13.1 cents, compared to 10.1 cents for the same period last year.

Net asset backing at 31 December 2014 was $2.08 per share, compared with $2.18 per share at 31 December 2013 as a result of the lower goodwill. Net tangible asset backing at 31 December 2014 was $1.10 per share, compared with $0.95 per share at 31 December 2013.

In summary, the solid growth achieved in this half year clearly demonstrates Hellaby's ability to get the most from its existing businesses, while successfully acquiring and integrating new businesses.

Half year segment summary

	Oil & Gas Services		Automotive		Equipment		Packaging		Footwear	
	Dec 2014 6 months $million	Dec 2013 6 months $million	Dec 2014 6 months $million	Dec 2013 6 months $million	Dec 2014 6 months $million	Dec 2013 6 months $million	Dec 2014 6 months $million	Dec 2013 6 months $million	Dec 2014 6 months $million	Dec 2013 6 months $million
Sales	102.5	84.5	99.2	89.9	94.4	85.0	23.7	22.9	68.5	70.6
Trading EBITDA	12.1	8.5	12.4	11.0	5.2	4.8	1.6	2.1	0.9	0.7
Trading EBIT	8.5	5.1	11.5	10.3	4.5	4.1	1.3	1.8	(0.6)	(0.8)

Trading EBITDA and Trading EBIT are the Group's preferred measures of financial performance for the segments. They provide a clear measure of the underlying operating results, which excludes the other non-trading items - long term incentive accrual, goodwill impairment and equity accounted investment income, which are not considered to represent on-going financial performance. Refer to note 2 for segment information.

Operational performance

Our divisions have performed well against a backdrop of variable conditions across the sectors in which we operate.

Oil & Gas Services

Contract Resources bounced back strongly from a disappointing finish to the last financial year, caused by the deferral of some secured projects in Australia and the Middle East. Sales increased 21% to $102.5 million, and the division's EBITDA result of $12.1 million was a 42% increase on the $8.5 million EBITDA for the same period last year.

As well as completing most of the deferred projects, Contract Resources continued to build its client and geographic base during the period. During its October peak workload, the company had 1,630 staff working on 370 projects in ten different countries, compared to 1,060 staff during the same period the previous year.

With Contract Resources experiencing increased revenues and profits from Australia, USA and the Middle East, the company is currently on track to deliver $20 million EBITDA this year.

Contract Resources does not expect to be materially impacted by the recent oil price decline, given that its core business is to provide catalyst handling services and maintain existing plant in the refining sector, rather than provide services for upstream exploration or new builds.

Automotive

Hellaby's Automotive division returned a very good result, particularly considering the challenges presented by recent changes to vehicle warrant of fitness regulations, which decrease the frequency of car inspections.

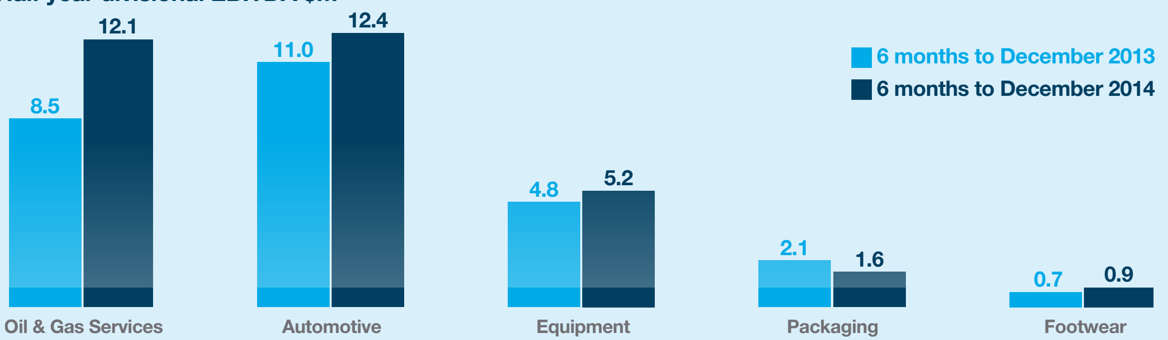
Sales increased 10% to $99.2 million, and the division's half year EBITDA of $12.4 million was 12% ahead of the same period last year. BNT had a particularly solid performance in maintaining revenue and profitability despite the WOF-related downturn experienced by mechanical workshops across New Zealand. This regulatory change should have a one-off market impact in 2015 before normalising.

The result was assisted by an excellent performance by TRS Tyre & Wheel as well as full six month contributions from Federal Batteries (compared to three months for the period ended 31 December 2013) and Dasko. The division is continuing to pursue further growth opportunities in New Zealand and Australia which complement its existing businesses.

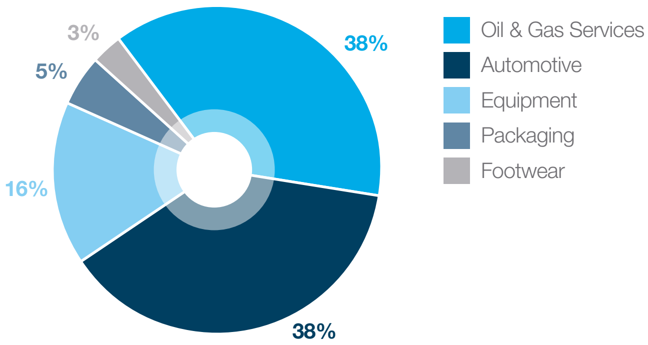
Equipment

The Equipment division performed solidly with sales up 11% to $94.4 million, and an EBITDA result of $5.2 million, up 9% on the same period last year. While AB Equipment saw flat capital equipment sales, demand has remained steady, and the aftermarket side of its business continued to expand.

Half year divisional EBITDA $M



Half year divisional EBITDA mix



The Equipment division's earnings growth was enhanced by the addition of New Zealand Trucks, which has marked Hellaby's entry into heavy transport servicing. Christchurch-based New Zealand Trucks has performed above expectations and the company is currently investigating opportunities to expand to other key transport hubs over the next two years. The division's profits remain weighted to the second half of the year.

Packaging

The 2015 financial year is one of transition for Elldex as it relocates from its current ageing manufacturing plant to a purpose-built, food-grade facility in Christchurch. Sales increased 4% to $23.7 million, however as previously signalled, profitability has been impacted due to transition-related costs, manufacturing inefficiencies and resultant margin pressure.

Packaging division EBITDA was $1.6 million, compared to $2.1 million for the same period last year. Construction of the new facility is on track for completion around the financial year end and once commissioned, the new manufacturing plant will improve the division's profitability. The increased capacity, technical capability and product quality from new extrusion, printing, lamination and slitting equipment will enable a significantly greater range of product offerings, and production run efficiencies and flexibility.

Footwear

The Footwear division experienced a strong first quarter, however the cold and wet second quarter delayed the start to summer and significantly impacted sales. While sales over the first half decreased 3% to $68.5 million, better margins and cost control drove an earnings improvement to $0.9 million EBITDA, compared to last year's $0.7 million. Footwear's profitability is heavily weighted to the second half of the year and an improved performance is expected for the six months to June 2015.

Acquisitions and disposals

We have continued to progress a number of opportunities during the six month period, although no further acquisitions have yet been completed. The ongoing strengthening and reshaping of our portfolio with businesses that meet our investment criteria remains a priority. We will continue to apply the rigour and discipline needed to ensure that every acquisition or divestment meets our stringent criteria to deliver the required returns to our shareholders.

Dividend

The company has lifted its dividend payout policy to around 75% of NPAT attributable to shareholders of the parent company, subject to business performance, market conditions and capital requirements for growth. The previous policy was to pay out around 50% of NPAT.

This decision followed a review of Hellaby's capital management policies, and consideration of the company's strong record of free cash flow generation. The higher dividend payout provides an improved return to shareholders while maintaining the ability to fund future growth.

The board has declared an interim dividend of 9.0 cents per share, fully imputed, for the year ended 30 June 2015. This compares to 5.5 cents for the same period last year, reflecting both the increased profits generated and the higher dividend policy. The dividend will be paid on Wednesday 1 April 2015. For the purposes of determining shareholder entitlements the company will have a record date of 5:00 pm, Wednesday 25 March 2015.

As already advised to the market, Hellaby directors have suspended the company's Dividend Reinvestment Plan following the same capital management review.

People

Hellaby's board and management wish to recognise the contribution of our 3,500 staff across New Zealand, Australia, the Middle East and North America. We continue to be impressed by the capability, commitment and performance of the management and teams across our businesses.

Outlook

We expect market conditions to remain variable in some sectors such as dairy, retail and WOF-related automotive parts for the balance of this financial year. The advantage of Hellaby's broad exposure to many different sectors is that earnings and investment risk is spread; and adding to this diversity, 31% of Hellaby's revenues are now generated in overseas markets.

The board is confident that Hellaby's group earnings for the full year will be higher than last year. Our portfolio of businesses is performing well overall and we are benefiting from the incremental earnings generated from recent acquisitions.

Hellaby is firmly committed to its growth path, and continues to vigorously pursue expansion opportunities. Our balance sheet remains in excellent shape and provides significant capacity for further value-enhancing acquisitions. Our management teams have clearly demonstrated expertise in integrating and extracting synergies from new acquisitions.

Our drive to build shareholder confidence through improved returns is ongoing with the significant increase in our interim dividend reflecting our confidence in delivering higher earnings in the year ahead.

We look forward to another rewarding year.

Steve Smith
Chairman

John Williamson
Managing Director

19 February 2015

Financial Statements

for the 6 months ended 31 December 2014

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CONSOLIDATED INCOME STATEMENT for the 6 months ended 31 December 2014

	Notes	Unaudited **6 months 31 December 2014 $000**	Unaudited 6 months 31 December 2013 $000	Audited Year 30 June 2014 $000
Revenue				
Sale of goods	2	**284,441**	267,113	568,333
Sale of services	2	**102,455**	84,474	165,201
Other income		**1,563**	1,392	2,833
Total revenue		**388,459**	352,979	736,367
Expenses				
Cost of inventory sold		**171,163**	163,201	345,497
Salaries and wages		**96,593**	82,481	166,222
Rental and operating leases		**36,982**	32,702	65,228
Depreciation and amortisation		**7,007**	6,630	13,371
Goodwill impairment		**-**	-	26,940
Other expenses		**55,071**	50,705	103,266
Operating profit		**21,643**	17,260	15,843
Finance revenue		**27**	33	67
Finance costs		**(2,779)**	(2,348)	(4,813)
Finance costs on contingent consideration		**(433)**	(515)	(233)
Profit before tax		**18,458**	14,430	10,864
Income tax (expense)		**(5,005)**	(4,535)	(10,993)
Profit/(loss) after tax (NPAT/NLAT)	2	**13,453**	9,895	(129)
Profit/(loss) after tax (NPAT/NLAT) attributable to:				
Shareholders of the Parent Company		**12,490**	9,429	(1,100)
Non-controlling interests		**963**	466	971
		13,453	9,895	(129)

	cents	cents	cents
Basic and diluted earnings per share			
Earnings per share attributable to the Shareholders of the Parent Company	**13.1**	10.1	(1.2)

The above consolidated income statement is to be read in conjunction with the accompanying notes.

CONSOLIDATED STATEMENT OF COMPREHENSIVE INCOME for the 6 months ended 31 December 2014

	Unaudited		Audited
	6 months	6 months	Year
	31 December	31 December	30 June
	2014	2013	2014
	$000	$000	$000
Profit/(loss) after tax (NPAT/NLAT)	**13,453**	9,895	(129)
Other comprehensive income/(losses)			
Items that will be reclassified subsequently to profit or loss:			
Net change in fair value of cash flow hedges reclassified to profit or loss	**4,166**	(4,708)	(6,641)
Foreign currency translation reserve	**1,735**	(6,157)	(9,366)
Tax relating to components of other comprehensive income/(losses)	**(1,135)**	1,315	2,770
Total other comprehensive income/(losses)	**4,766**	(9,550)	(13,237)
Total comprehensive income/(losses)	**18,219**	345	(13,366)
Total comprehensive income/(losses) attributable to:			
Shareholders of the Parent Company	**16,980**	910	(13,009)
Non-controlling interests	**1,239**	(565)	(357)
Total comprehensive income/(losses)	**18,219**	345	(13,366)

The above consolidated statement of comprehensive income is to be read in conjunction with the accompanying notes.

CONSOLIDATED BALANCE SHEET as at 31 December 2014

	As at 31 December 2014 $000	Unaudited As at 31 December 2013 $000	Audited As at 30 June 2014 $000
ASSETS			
Current assets			
Cash and cash equivalents	**9,086**	11,642	8,296
Trade and other receivables	**76,564**	62,830	71,696
Current tax asset	**2,108**	366	3,061
Loans and advances	**-**	253	-
Derivative financial instruments	**3,242**	489	102
Services work in progress	**6,704**	6,023	3,877
Inventories	**171,942**	142,627	136,903
Total current assets	**269,646**	224,230	223,935
Non-current assets			
Property, plant and equipment	**67,465**	63,631	64,217
Intangible assets	**93,852**	115,236	93,221
Deferred tax asset	**5,450**	6,161	6,546
Other investments	**-**	8	-
Total non-current assets	**166,767**	185,036	163,984
Total Assets	**436,413**	409,266	387,919
LIABILITIES			
Current liabilities			
Bank overdrafts	**657**	1,628	885
Trade and other payables	**111,745**	93,023	92,458
Finance lease liabilities	**340**	185	267
Current tax liability	**551**	699	3,572
Derivative financial instruments	**3,425**	3,632	5,730
Provisions	**6,612**	5,666	7,467
Total current liabilities	**123,330**	104,833	110,379
Non-current liabilities			
Core bank debt	**87,267**	75,491	64,712
Trade and other payables	**353**	498	429
Finance lease liabilities	**1,911**	1,243	1,645
Contingent consideration payable	**20,337**	20,186	19,904
Provisions	**194**	315	283
Deferred tax liability	**3,183**	1,278	2,313
Total non-current liabilities	**113,245**	99,011	89,286
Total Liabilities	**236,575**	203,844	199,665
Net Assets	**199,838**	205,422	188,254

CONSOLIDATED BALANCE SHEET as at 31 December 2014 (continued)

	Unaudited		Audited
	As at 31 December 2014 $000	As at 31 December 2013 $000	As at 30 June 2014 $000
EQUITY			
Contributed equity	**114,731**	110,463	112,333
Cash flow hedge reserve	**334**	(1,310)	(2,697)
Foreign currency translation reserve	**(6,304)**	(5,760)	(7,763)
Contingent consideration reserve	**(19,671)**	(19,671)	(19,671)
Retained earnings	**95,633**	107,900	92,176
	184,723	191,622	174,378
Non-controlling interests	**15,115**	13,800	13,876
Total Equity	**199,838**	205,422	188,254

The above consolidated balance sheet is to be read in conjunction with the accompanying notes.

CONSOLIDATED STATEMENT OF CHANGES IN EQUITY for the 6 months ended 31 December 2014

	Notes	Contributed equity $000	Cash flow hedge $000	Foreign currency translation $000	Contingent consideration $000	Retained earnings $000	Total $000	Non-controlling interests $000	Total equity $000
Balance at 1 July 2014		**112,333**	**(2,697)**	**(7,763)**	**(19,671)**	**92,176**	**174,378**	**13,876**	**188,254**
Comprehensive income									
Profit after tax		-	-	-	-	**12,490**	**12,490**	**963**	**13,453**
Other comprehensive income									
Fair value gains in year		-	**4,454**	-	-	-	**4,454**	-	**4,454**
Tax on fair value movements		-	**(1,219)**	-	-	-	**(1,219)**	-	**(1,219)**
Transfers to net profit		-	**(97)**	-	-	-	**(97)**	-	**(97)**
Tax on transfers to net profit		-	**28**	-	-	-	**28**	-	**28**
Transfers to inventory		-	**(184)**	-	-	-	**(184)**	-	**(184)**
Tax on transfers to inventory		-	**54**	-	-	-	**54**	-	**54**
Foreign currency translation		-	**(7)**	**1,459**	-	-	**1,452**	**276**	**1,728**
Tax on foreign currency translation		-	**2**	-	-	-	**2**	-	**2**
Total other comprehensive income		-	**3,031**	**1,459**	-	-	**4,490**	**276**	**4,766**
Total comprehensive income		-	**3,031**	**1,459**	-	**12,490**	**16,980**	**1,239**	**18,219**
Transactions with owners									
Dividends provided for or paid	3	**2,398**	-	-	-	**(9,033)**	**(6,635)**	-	**(6,635)**
Total transactions with owners		**2,398**	-	-	-	**(9,033)**	**(6,635)**	-	**(6,635)**
Balance at 31 December 2014		**114,731**	**334**	**(6,304)**	**(19,671)**	**95,633**	**184,723**	**15,115**	**199,838**
Balance at 1 July 2013		106,975	2,083	(634)	(19,671)	105,922	194,675	14,365	209,040
Comprehensive income									
Profit after tax		-	-	-	-	9,429	9,429	466	9,895
Other comprehensive (losses)									
Fair value (losses) in year		-	(6,516)	-	-	-	(6,516)	-	(6,516)
Tax on fair value movements		-	1,821	-	-	-	1,821	-	1,821
Transfers to net profit		-	573	-	-	-	573	-	573
Tax on transfers to net profit		-	(160)	-	-	-	(160)	-	(160)
Transfers to inventory		-	1,242	-	-	-	1,242	-	1,242
Tax on transfers to inventory		-	(346)	-	-	-	(346)	-	(346)
Foreign currency translation		-	(7)	(5,126)	-	-	(5,133)	(1,031)	(6,164)
Total other comprehensive (losses)		-	(3,393)	(5,126)	-	-	(8,519)	(1,031)	(9,550)
Total comprehensive (losses)/ income		-	(3,393)	(5,126)	-	9,429	910	(565)	345
Transactions with owners									
Dividends provided for or paid	3	3,488	-	-	-	(7,451)	(3,963)	-	(3,963)
Total transactions with owners		3,488	-	-	-	(7,451)	(3,963)	-	(3,963)
Balance at 31 December 2013		110,463	(1,310)	(5,760)	(19,671)	107,900	191,622	13,800	205,422

The above consolidated statement of changes in equity is to be read in conjunction with the accompanying notes.

CONSOLIDATED STATEMENT OF CASH FLOWS for the 6 months ended 31 December 2014

	Notes	Unaudited **6 months 31 December 2014 $000**	 6 months 31 December 2013 $000	Audited Year 30 June 2014 $000
Cash flows from operating activities				
Receipts from customers		**381,050**	359,108	734,529
Payments to suppliers and employees		**(380,421)**	(349,200)	(689,751)
Cash from operations		**629**	9,908	44,778
Dividends received		**10**	9	8
Interest received		**27**	33	67
Other revenue		**512**	1,028	2,836
Interest paid		**(2,741)**	(2,269)	(4,787)
Income taxes paid		**(6,041)**	(5,687)	(10,310)
Net cash (outflow)/inflow from operating activities	8	**(7,604)**	3,022	32,592
Cash flows from investing activities				
Payments for purchase of business, net of cash acquired		**-**	(13,225)	(23,000)
Proceeds from settlement adjustment on purchase of business		**95**	942	942
Payments for property, plant and equipment and software		**(8,921)**	(19,013)	(18,268)
Payments for brands		**-**	-	(176)
Proceeds from disposal of property, plant and equipment and software		**1,150**	9,870	588
Other proceeds		**-**	62	241
Net cash (outflow) from investing activities		**(7,676)**	(21,364)	(39,673)
Cash flows from financing activities				
Net proceeds from core bank debt borrowings		**23,055**	19,968	9,793
Net repayment of finance leases		**(148)**	(71)	(177)
Dividends paid to Company's shareholders		**(6,635)**	(3,963)	(7,288)
Net cash inflow from financing activities		**16,272**	15,934	2,328
Net increase/(decrease) in cash balances		**992**	(2,408)	(4,753)
Cash balances at the beginning of the period		**7,411**	13,007	13,007
Effects of exchange rate changes on cash balances		**26**	(585)	(843)
Closing cash balance		**8,429**	10,014	7,411
Consisting of:				
Cash and cash equivalents		**9,086**	11,642	8,296
Bank overdrafts		**(657)**	(1,628)	(885)
Closing cash balance		**8,429**	10,014	7,411

The above consolidated statement of cash flows is to be read in conjunction with the accompanying notes.

NOTES TO THE FINANCIAL STATEMENTS

1. Preparation of interim financial statements

These interim financial statements have been prepared in accordance with Generally Accepted Accounting Practice in New Zealand (NZ GAAP). They comply with NZ IAS 34 Interim Financial Reporting and IAS 34 Interim Financial Reporting and, consequently, do not include all the information required for full financial statements. These condensed Group interim financial statements should be read in conjunction with the 2014 Annual Report.

The Group consists of Hellaby Holdings Limited ("the Parent") and its subsidiary companies ("the Group"). The interim financial statements of the Group have been prepared in accordance with the requirements of the NZX Main Board Listing Rules. Hellaby Holdings Limited is registered under the Companies Act 1993 and is an FMC Reporting Entity under Part 7 of the Financial Markets Conduct Act 2013.

Hellaby Holdings Limited is an investment company with shareholdings in a diversified range of New Zealand and international industrial, distribution, service and retail businesses.

Hellaby Holdings Limited is domiciled and incorporated in New Zealand. Its registered office is at Level 5, 10 Viaduct Harbour Avenue, Auckland.

The Group is designated as a profit-orientated entity for financial reporting purposes.

The Group has adopted the External Reporting Board A1 reporting framework and is a tier 1 entity under this framework.

The financial statements for the six months ended 31 December 2014 and 31 December 2013 are unaudited. The comparative information for the year ended 30 June 2014 is audited.

The accounting policies adopted are consistent with those of the previous Annual Report. There are no standards, amendments, and interpretations to existing standards that have been issued and yet to be adopted by the Group that are likely to have a material impact on the financial statements.

2. Segment information

Description of segments

The Group is organised into the following business segments by product and service type:

Oil & Gas Services

The oil & gas services division includes Hellaby Oil & Gas Services Limited, a divisional holding company, and Contract Resources Investments Limited and subsidiaries, providers of specialised industrial and mechanical services to refineries and petrochemical plants.

Automotive

The automotive division includes Hellaby Automotive Limited, a divisional holding company; Brake & Transmission NZ Limited, an importer and distributor of automotive and commercial replacement parts; Diesel Distributors Limited and Diesel Distributors Australia Pty Limited, wholesale distributors of diesel fuel injection and ancillary diesel engine parts; TRS Tyre & Wheel Limited, an importer and distributor of tyres and wheels; the Ryde group of companies (Federal Batteries) and HCB Technologies Limited, importers and distributors of batteries; and Dasko Limited, a wholesale distributor of auto-electrical, fuel and engine management components.

Equipment

The equipment division includes Hellaby Equipment Limited, a divisional holding company; AB Equipment Limited, an importer and distributor of materials handling, construction, forestry, and agricultural equipment and renter of materials handling equipment; Eurolift Limited, an importer and distributor of materials handling equipment; and New Zealand Trucks Limited, a truck servicing business.

Packaging

The packaging division includes Hellaby Packaging Limited, a divisional holding company; Elldex Packaging Limited, a manufacturer and importer of flexible plastic packaging and Elldex Packaging Australia Pty Limited, an importer of flexible plastic packaging.

Footwear

The footwear division includes R. Hannah & Co Limited and Number 1 Shoes Limited, specialty shoe retailers.

Corporate

This division includes Hellaby Holdings Limited, the Parent company for investments in the Group.

Operating segment information

Unaudited
6 months
31 December 2014

	Oil & Gas Services $000	Automotive $000	Equipment $000	Packaging $000	Footwear $000	Corporate $000	Inter-segment eliminations/ unallocated $000	Group $000
INCOME STATEMENT								
Sales to external customers	102,455	98,195	94,140	23,618	68,488	-	-	386,896
Intersegment sales	-	1,031	246	131	-	-	(1,408)	-
Total sales	102,455	99,226	94,386	23,749	68,488	-	(1,408)	386,896
Other income	137	119	1,207	-	8	149	(57)	1,563
Total segment revenue	102,592	99,345	95,593	23,749	68,496	149	(1,465)	388,459
Trading EBITDA	12,078	12,355	5,200	1,619	908	(3,510)	-	28,650
Depreciation and amortisation	(3,610)	(841)	(669)	(324)	(1,495)	(68)	-	(7,007)
Trading EBIT and operating profit	8,468	11,514	4,531	1,295	(587)	(3,578)	-	21,643
Net finance costs								(3,185)
Income tax expense								(5,005)
Profit after tax (NPAT)								13,453
BALANCE SHEET								
Segment assets	142,041	116,855	87,575	34,813	50,179	4,950	-	436,413
Intersegment assets	-	13,223	522	35	4,075	31,293	(49,148)	-
Total Assets	142,041	130,078	88,097	34,848	54,254	36,243	(49,148)	436,413
Segment liabilities	68,450	26,948	56,576	10,120	13,560	60,921	-	236,575
Intersegment liabilities	63	31,104	13,527	16,392	4,703	-	(65,789)	-
Total Liabilities	68,513	58,052	70,103	26,512	18,263	60,921	(65,789)	236,575

Unaudited
6 months
31 December 2013

	Oil & Gas Services $000	Automotive $000	Equipment $000	Packaging $000	Footwear $000	Corporate $000	Inter-segment eliminations/ unallocated $000	Group $000
INCOME STATEMENT								
Sales to external customers	84,474	88,875	84,818	22,772	70,648	-	-	351,587
Intersegment sales	-	1,013	219	110	-	-	(1,342)	-
Total sales	84,474	89,888	85,037	22,882	70,648	-	(1,342)	351,587
Other income	87	76	1,095	5	49	80	-	1,392
Total segment revenue	84,561	89,964	86,132	22,887	70,697	80	(1,342)	352,979
Trading EBITDA	8,495	11,042	4,774	2,119	688	(3,290)	-	23,828
Depreciation and amortisation	(3,355)	(709)	(680)	(311)	(1,523)	(52)	-	(6,630)
Trading EBIT	5,140	10,333	4,094	1,808	(835)	(3,342)	-	17,198
Other non-trading	-	-	-	-	-	62	-	62
Operating profit	5,140	10,333	4,094	1,808	(835)	(3,280)	-	17,260
Net finance costs								(2,830)
Income tax expense								(4,535)
Profit after tax (NPAT)								9,895
BALANCE SHEET								
Segment assets	133,736	103,179	65,816	27,556	78,151	828	-	409,266
Intersegment assets	-	3,940	949	50	2,314	28,582	(35,835)	-
Total Assets	133,736	107,119	66,765	27,606	80,465	29,410	(35,835)	409,266
Segment liabilities	67,908	24,011	41,495	7,494	15,970	46,966	-	203,844
Intersegment liabilities	-	20,878	11,948	11,828	2,888	-	(47,542)	-
Total Liabilities	67,908	44,889	53,443	19,322	18,858	46,966	(47,542)	203,844

Audited
12 months
30 June 2014

	Oil & Gas Services $000	Automotive $000	Equipment $000	Packaging $000	Footwear $000	Corporate $000	Inter-segment eliminations/ unallocated $000	Group $000
INCOME STATEMENT								
Sales to external customers	165,201	183,296	194,705	44,614	145,718	-	-	733,534
Intersegment sales	-	1,892	491	215	-	-	(2,598)	-
Total sales	165,201	185,188	195,196	44,829	145,718	-	(2,598)	733,534
Other income	529	152	1,801	8	110	12,208	(11,975)	2,833
Total segment revenue	165,730	185,340	196,997	44,837	145,828	12,208	(14,573)	736,367
Trading EBITDA	16,351	24,081	12,089	3,631	6,234	(6,302)	-	56,084
Depreciation and amortisation	(6,573)	(1,503)	(1,525)	(613)	(3,051)	(106)	-	(13,371)
Trading EBIT	9,778	22,578	10,564	3,018	3,183	(6,408)	-	42,713
Goodwill impairment	-	-	-	-	(26,940)	-	-	(26,940)
Other non-trading	-	-	-	-	-	70	-	70
Operating profit	9,778	22,578	10,564	3,018	(23,757)	(6,338)	-	15,843
Net finance costs								(4,979)
Income tax expense								(10,993)
(Loss) after tax (NLAT)								(129)
BALANCE SHEET								
Segment assets	134,256	115,238	62,221	26,848	49,247	109	-	387,919
Intersegment assets	-	5,459	2,351	27	4,400	31,344	(43,581)	-
Total Assets	134,256	120,697	64,572	26,875	53,647	31,453	(43,581)	387,919
Segment liabilities	67,569	31,191	46,148	7,845	14,984	31,928	-	199,665
Intersegment liabilities	-	26,229	3,511	11,690	3,722	-	(45,152)	-
Total Liabilities	67,569	57,420	49,659	19,535	18,706	31,928	(45,152)	199,665

3. Dividends

During the six months ended 31 December 2014, the Group paid dividends of $9.0 million (six months ended 31 December 2013: $7.5 million). Shares issued under the dividend reinvestment plan for the six months ended 31 December 2014 amounted to $2.4 million (six months ended 31 December 2013: $3.5 million).

4. Related party transactions

A Long Term Incentive ("LTI") scheme for key Parent Company management was implemented on 5 February 2014. This is a share-based cash-settled payment scheme covering the period 1 December 2012 to 30 June 2016, the performance criteria of which is based on total shareholder return, being the increase in share price plus dividends, adjusted for any new equity issued. No provision has been recognised in respect of this LTI scheme as at 31 December 2014.

During the period the Parent and the Group advanced and repaid loans to other entities within the Group.

BNT leases premises at Midas Place, Christchurch, owned by a company associated with P Eden, General Manager of HCB Technologies Limited. Lease payments of $17,000 were made for the half year ended 31 December 2014 (2013: $17,000) on normal arms length terms.

Catalyst Handling Resources Holdings LLC leases premises located at Ann Street, Pasadena, Texas, USA owned by an entity associated with T Penny, a shareholder of Contract Resources Investments Limited and C Wooten, a director and shareholder of Catalyst Handling Resources Holdings LLC. Lease payments of $33,000 were made for the half year ended 31 December 2014 (2013: $32,000).

5. Capital expenditure commitments

	Unaudited		Audited
	As at 31 December 2014 $000	As at 31 December 2013 $000	As at 30 June 2014 $000
Commitments at the end of the period not provided for in the financial statements	**6,049**	320	6,156

6. Operating lease commitments

	Unaudited		Audited
	As at 31 December 2014 $000	As at 31 December 2013 $000	As at 30 June 2014 $000
Gross commitments under non-cancellable operating leases for the Group as lessee	**151,840**	144,531	158,867

	Unaudited		Audited
	As at 31 December 2014 $000	As at 31 December 2013 $000	As at 30 June 2014 $000
Gross commitments under non-cancellable operating leases for the Group as lessor	**48,745**	48,684	54,555

7. Commitments and contingent liabilities

	Unaudited		Audited
	As at 31 December 2014 $000	As at 31 December 2013 $000	As at 30 June 2014 $000
Commitments under contracts, guarantees and other agreements arising in the ordinary course of business on which no loss is anticipated are as follows:			
Guarantees in respect of performance of contracts	**73,794**	74,726	79,561
Guarantees in respect of borrowings	**10,546**	10,578	10,568
Letters of credit	**15,622**	11,442	10,586
Total commitments	**99,962**	96,746	100,715

8. Reconciliation of reported profit before tax to net cash (outflow)/inflow from operating activities

	Unaudited		Audited
	6 months 31 December 2014 $000	6 months 31 December 2013 $000	Year 30 June 2014 $000
Profit before tax	**18,458**	14,430	10,864
Adjusted for:			
Depreciation	**6,218**	5,559	11,262
Amortisation	**789**	1,071	2,109
Unrealised exchange (gains)	**-**	(1,565)	(1,706)
Net (gain)/loss on sale of assets	**(763)**	4	1,383
Loss on disposal of shares	**-**	-	3
Goodwill impairment	**-**	-	26,940
Proceeds from liquidation of investment	**-**	(62)	(70)
Taxation paid	**(6,041)**	(5,687)	(10,310)
Impact of changes in working capital items:			
(Increase)/decrease in trade and other receivables	**(4,426)**	6,916	843
Increase in payables and provisions	**16,871**	2,711	1,794
(Increase) in inventories and services work in progress	**(37,866)**	(21,438)	(11,967)
Transfer (to)/from cash flow hedge reserve (from)/to inventories	**(844)**	1,083	1,447
Net cash (outflow)/inflow from operating activities	**(7,604)**	3,022	32,592

9. Financial risk management

The Group's activities expose it to a variety of financial risks: market risk (including currency risk and fair value interest rate risk), credit risk, liquidity risk, capital risk and cash flow interest rate risk. The Group's overall risk management focuses on the unpredictability of financial markets and seeks to minimise potential adverse effects on the financial performance of the Group. The Group uses derivative financial instruments such as foreign exchange contracts to hedge certain risk exposures.

Risk management is carried out by Group management who evaluate and may hedge financial risks.

Foreign exchange risk
The Group operates internationally and is exposed to foreign exchange risk arising from various currency exposures, primarily with respect to the Australian Dollar, Japanese Yen, United States Dollar and Euro. Foreign exchange risk arises from future commercial transactions, recognised assets and liabilities and net investments in foreign operations.

To manage the Group's foreign exchange risk arising from future commercial transactions entities in the Group use forward contracts. Management is responsible for managing exposures in each foreign currency by using foreign currency contracts.

The Group designates contracts as fair value hedges or cash flow hedges, as appropriate, as hedges of foreign exchange risk on future transactions on a gross basis.

The Group's risk management policy is to generally hedge between 50% and 100% of anticipated exposures in foreign currencies for the subsequent 12 months.

The Group has certain investments in foreign operations, whose net assets are exposed to foreign currency translation risk. Currency exposure arising from the net assets of the Group's foreign operations is managed primarily through borrowings denominated in the relevant foreign currencies.

Cash flow and fair value interest rate risk
As the Group has no significant interest bearing assets, the Group's income and operating cash flows are substantially independent of changes in market interest rates.

The Group's long-term and short-term borrowings are at variable rates and therefore the Group is exposed to interest rate risk. At present the Group does not hedge its interest rate exposures but may from time to time choose to do so.

Credit risk
The concentration of credit risk in respect of trade receivables is limited due to the Group's large number of customers who are dispersed over various sectors. Group companies have procedures in place to ensure that sales of products and services are made to customers with an appropriate credit history. Derivative counterparties and significant cash transactions are limited to high credit quality financial institutions. In some instances the Group holds collateral over its trade receivables and loans. This can take the form of personal guarantees and charges under the Personal Property Securities Register.

Liquidity risk
The Group manages liquidity risk by maintaining sufficient cash and marketable securities, funding through an adequate amount of committed credit facilities and through the ability to closeout market positions.

Capital risk management objectives
The Group's objectives when managing capital are to safeguard the Group's ability to continue as a going concern in order to provide returns for shareholders and benefits for other stakeholders and to maintain an optimal capital structure to reduce the cost of capital.

In order to maintain or adjust the capital structure, the Group may adjust the amount of dividends paid to shareholders, return capital to shareholders, issue new shares or sell assets to reduce debt.

The Group monitors capital on the basis of the gearing ratio. This ratio is calculated as total net debt divided by total net debt plus total equity. Total net debt is calculated as core bank debt and bank overdrafts less cash and cash equivalents. Total equity is as shown in the consolidated balance sheet.

Fair values
The carrying amount of financial assets and financial liabilities recorded in the financial statements approximates their fair values.

Fair value estimation
Financial instruments that are measured in the balance sheet at fair value require disclosure by level of fair value measurement as follows:

- quoted prices (unadjusted) in active markets for identical assets or liabilities (level 1)
- inputs other than quoted prices included within level 1 that are observable for the asset or liability; either directly (that is, as prices) or indirectly (that is, derived from prices) (level 2)
- inputs for the asset or liability that are not based on observable market data (that is, unobservable inputs) (level 3).

The fair value of derivative financial instruments are determined using inputs other than quoted prices.

The fair value of contingent consideration payable on put and call option agreements is based on the present value of the estimated future cash flows. The determination of the fair value of this liability involves assumptions and estimates of future earnings, debt levels and discount rates which are subjective in nature.

The following table presents the Group's assets and liabilities that are measured at fair value:

31 December 2014

	Level 1 $000	**Level 2 $000**	**Level 3 $000**	**Total $000**
Assets				
Foreign exchange contracts	**-**	**3,242**	**-**	**3,242**
Liabilities				
Foreign exchange contracts	**-**	**3,425**	**-**	**3,425**
Contingent consideration payable	**-**	**-**	**20,337**	**20,337**
	-	**3,425**	**20,337**	**23,762**

31 December 2013

	Level 1 $000	Level 2 $000	Level 3 $000	Total $000
Assets				
Foreign exchange contracts	-	489	-	489
Liabilities				
Foreign exchange contracts	-	3,632	-	3,632
Contingent consideration payable	-	-	20,186	20,186
	-	3,632	20,186	23,818

30 June 2014

	Level 1 $000	Level 2 $000	Level 3 $000	Total $000
Assets				
Foreign exchange contracts	-	102	-	102
Liabilities				
Foreign exchange contracts	-	5,730	-	5,730
Contingent consideration payable	-	-	19,904	19,904
	-	5,730	19,904	25,634

The following tables present the changes during the period of the level 3 instruments:

	Unaudited		Audited
	6 months 31 December 2014 $000	6 months 31 December 2013 $000	6 months 30 June 2014 $000
Opening balance	**19,904**	19,671	19,671
Finance costs on contingent consideration	**433**	515	233
Closing balance	**20,337**	20,186	19,904

Contingent consideration payable is classified as level 3 because the assumptions and estimates involved in the determination of the payable are not based on observable market data.

Information about fair value measurements using significant unobservable inputs is as follows:

Description	Fair value at 31 December 2014 $000	Valuation technique	Unobservable inputs	Range of unobservable inputs	Relationship of unobservable inputs to fair value
Contingent consideration payable	20,337	Discounted cash flow	Discount rate	-1% to +1%	The higher the discount rate the lower the fair value; the lower the discount rate the higher the fair value
Contingent consideration payable	20,337	Discounted cash flow	Forecast operating profit	-1% to +1%	The higher the forecast operating profit the higher the fair value; the lower the forecast operating profit the lower the fair value

A sensitivity analysis showing the effect on the value of contingent consideration payable of reasonably possible alternatives assumptions is shown below.

	Unaudited		Audited
	As at 31 December 2014 $000	As at 31 December 2013 $000	As at 30 June 2014 $000
Decrease in contingent consideration payable of a 1% increase in discount rate	**(667)**	(901)	(745)
Increase in contingent consideration payable of a 1% decrease in discount rate	**696**	855	782
Decrease to contingent consideration payable of a 1% decrease in forecast operating profit	**(222)**	(230)	(215)
Increase to contingent consideration payable of a 1% increase in forecast operating profit	**222**	230	215

10. Events after balance date

Interim dividend

Hellaby Holdings Limited has declared an interim dividend of 9.0 cents per share, fully imputed, payable 1 April 2015 (2013: 5.5 cents per share, fully imputed).

There are no other events that have not been disclosed in the financial statements.

FIVE YEAR STATISTICAL SUMMARY

NZD thousands

EARNINGS	**6 months 31 December 2014**	6 months 31 December 2013	6 months 31 December 2012	6 months 31 December 2011	6 months 31 December 2010
Total sales	**386,896**	351,587	243,735	241,206	227,999
Total revenue	**388,459**	352,979	245,639	243,161	229,025
Trading EBITDA	**28,650**	23,828	13,731	15,831	14,638
Trading EBITDA as % of total revenue	**7.4%**	6.8%	5.6%	6.5%	6.4%
Depreciation and amortisation	**(7,007)**	(6,630)	(3,123)	(3,617)	(3,692)
Trading EBIT	**21,643**	17,198	10,608	12,214	10,946
Interest (net)	**(2,752)**	(2,315)	(993)	(1,129)	(3,096)
Finance costs on contingent consideration	**(433)**	(515)	0	0	0
Net trading surplus	**18,458**	14,368	9,615	11,085	7,850
Group NPAT	**13,453**	9,895	6,177	7,787	5,489
Profit attributable to non-controlling interests	**963**	466	0	0	0
Profit attributable to shareholders of Parent	**12,490**	9,429	6,177	7,787	5,489
Group NPAT	**13,453**	9,895	6,177	7,787	5,489

SHAREHOLDER RETURNS

EPS (Earnings per share - weighted average) (cents)	**13.1**	10.1	8.2	10.5	8.8
DPS (Interim dividend per share) (cents)	**9.0**	5.5	5.0	5.0	4.0

ASSET BACKING

Net asset backing per share	**$2.08**	$2.18	$2.02	$1.92	$1.72
Net tangible asset backing per share	**$1.10**	$0.95	$1.27	$1.16	$0.95

OTHER MEASURES

Interest bearing debt (net)	**78,838**	65,477	23,823	29,480	45,192
Gearing	**28.3%**	24.2%	13.5%	17.1%	26.3%
Free cash flow	**(6,595)**	1,218	(7,528)	3,508	8,968
ROFE	**23.9%**	22.9%	24.8%	25.2%	21.6%
ROIC	**15.8%**	14.7%	16.7%	16.8%	14.7%

CORPORATE DIRECTORY

Directors
Steve Smith (chairman)
John Williamson (chief executive officer & managing director)
Paul Byrnes
Mark Cowsill
Gary Mollard
James Sclater

Senior Management
Greg Batkin (chief investment officer)
Hamish Johnstone (chief human resources officer)
Richard Jolly (chief financial officer & company secretary)
Neil MacCulloch (chief operating officer)

Audit & Risk Committee
James Sclater (chairman)
Paul Byrnes
Mark Cowsill

Remuneration & Nominations Committee
Paul Byrnes
James Sclater
Steve Smith

Registered Office
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Telephone
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Mailing Address
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Email
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Website
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Share Registry
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Private Bag 92119, Auckland 1142
enquiry@computershare.co.nz
+64 9 488 8777

CALENDAR

Interim Dividend Payment	1 April 2015
Financial Year End	30 June 2015
Release of Annual Result	27 August 2015 (provisional)
Annual Meeting	1 October 2015 (provisional)

Hellaby

BNT

CONTRACT RESOURCES

Eurolift

elldex PACKAGING SOLUTIONS

AB EQUIPMENT

numberoneshoes

Hannahs

Hush Puppies

FEDERAL BATTERIES

dasko

New Zealand trucks

HCB TECHNOLOGIES

NZ Brake Co

DIESEL DISTRIBUTORS

TRS TYRE & WHEEL LIMITED

Autolign THE STEERING & SUSPENSION SPECIALISTS

www.hellabyholdings.co.nz

HELLABY HOLDINGS LIMITED	
Results for announcement to the market	
Reporting Period	6 months to 31 December 2014
Previous Reporting Period	6 months to 31 December 2013

	Amount (000s)	Percentage change
Revenue from ordinary activities	$388,459	10.1 %
Profit (loss) from ordinary activities after tax attributable to shareholders	$12,490	32.5%
Net profit (loss) attributable to shareholders.	$12,490	32.5%

Interim Dividend	Gross amount per share	Imputed amount per share
	9.0 cents	3.500000 cents

Record Date	1 April 2015
Dividend Payment Date	25 March 2015
Dividend Reinvestment Plan – last date for receipt of election notice.	n/a
Audit	The interim financial statements attached to this report have not been audited.

Comments:	Refer to the attached report for commentary on the results from operations.

APPENDIX 7 – NZSX Listing Rules

EMAIL: announce@nzx.com

Notice of event affecting securities

NZSX Listing Rule 7.12.2. For rights, NZSX Listing Rules 7.10.9 and 7.10.10.
For change to allotment, NZSX Listing Rule 7.12.1, a separate advice is required.

Number of pages including this one (Please provide any other relevant details on additional pages): 1

Full name of Issuer	Hellaby Holdings Limited
Name of officer authorised to make this notice	Richard Jolly
Authority for event, e.g. Directors' resolution	Directors' Resolution
Contact phone number	09 307 6844
Contact fax number	09 307 3559
Date	19 / 02 / 2015

Nature of event
Tick as appropriate

Bonus Issue [ ] *If ticked, state whether:* *Taxable* [ ] */ Non Taxable* [ ] *Conversion* [ ] *Interest* [ ] *Rights Issue Renouncable* [ ]
Rights Issue non-renouncable [ ] Capital change [ ] Call [ ] Dividend [x] If ticked, state whether: Interim [x] Full Year [ ] Special [ ] DRP Applies [ ]

EXISTING securities affected by this

If more than one security is affected by the event, use a separate form.

Description of the class of securities	Ordinary Shares
ISIN	NZHBYE0001S8

If unknown, contact NZX

Details of securities issued pursuant to this event

If more than one class of security is to be issued, use a separate form for each class.

Description of the class of securities

ISIN

If unknown, contact NZX

Number of Securities to be issued following event

Minimum Entitlement

Ratio, e.g ① for ② for

Conversion, Maturity, Call Payable or Exercise Date

Enter N/A if not applicable

Treatment of Fractions

Tick if pari passu [ ] *OR* *provide an explanation of the ranking*

Strike price per security for any issue in lieu or date Strike Price available.

Monies Associated with Event

Dividend payable, Call payable, Exercise price, Conversion price, Redemption price, Application money.

In dollars and cents

Amount per security (does not include any excluded income)	9.0 cents fully imputed
Source of Payment	Revenue Reserves
Excluded income per security (only applicable to listed PIEs)	N/A
Currency	NZ Dollars
Total monies	$8,633,304

Supplementary dividend details - NZSX Listing Rule 7.12.7

Amount per security in dollars and cents	1.588235 cents
Date Payable	1 April 2015

Taxation

Amount per Security in Dollars and cents to six decimal places

In the case of a taxable bonus issue state strike price	$N/A
Resident Withholding Tax	0.625000 cents
Imputation Credits (Give details)	3.500000 cents
Foreign Withholding Tax	$N/A
FWP Credits (Give details)	N/A

Timing (Refer Appendix 8 in the NZSX Listing Rules)

Record Date 5pm *For calculation of entitlements -*	25 March 2015
Application Date *Also, Call Payable, Dividend / Interest Payable, Exercise Date, Conversion Date. In the case of applications this must be the last business day of the week.*	1 April 2015
Notice Date *Entitlement letters, call notices, conversion notices mailed*	N/A
Allotment Date *For the issue of new securities. Must be within 5 business days of application closing date.*	N/A

OFFICE USE ONLY
Ex Date:
Commence Quoting Rights:
Cease Quoting Rights 5pm:
Commence Quoting New Securities:
Cease Quoting Old Security 5pm:

Security Code:

Security Code:

Hellaby Holdings Limited
Half Year Results

31 December 2014

Hellaby Contacts

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Richard Jolly
Chief Financial Officer
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M +64 27 497 6710
E richard@hellabyholdings.co.nz

Disclaimer

This half year results presentation dated 19 February 2015 provides additional comment on the NZX / media release and other supporting documentation of the same date. As such, it should be read in conjunction with, and subject to, the explanations and views of future outlook on market conditions, earnings and activities given in that release. Please read this presentation in the wider context of material previously published by Hellaby Holdings Limited. Please refer to the 2015 Interim Report for terms and definitions. Reconciliations of non-GAAP financial measures are included in the 2015 Interim Report.

Agenda

Results overview

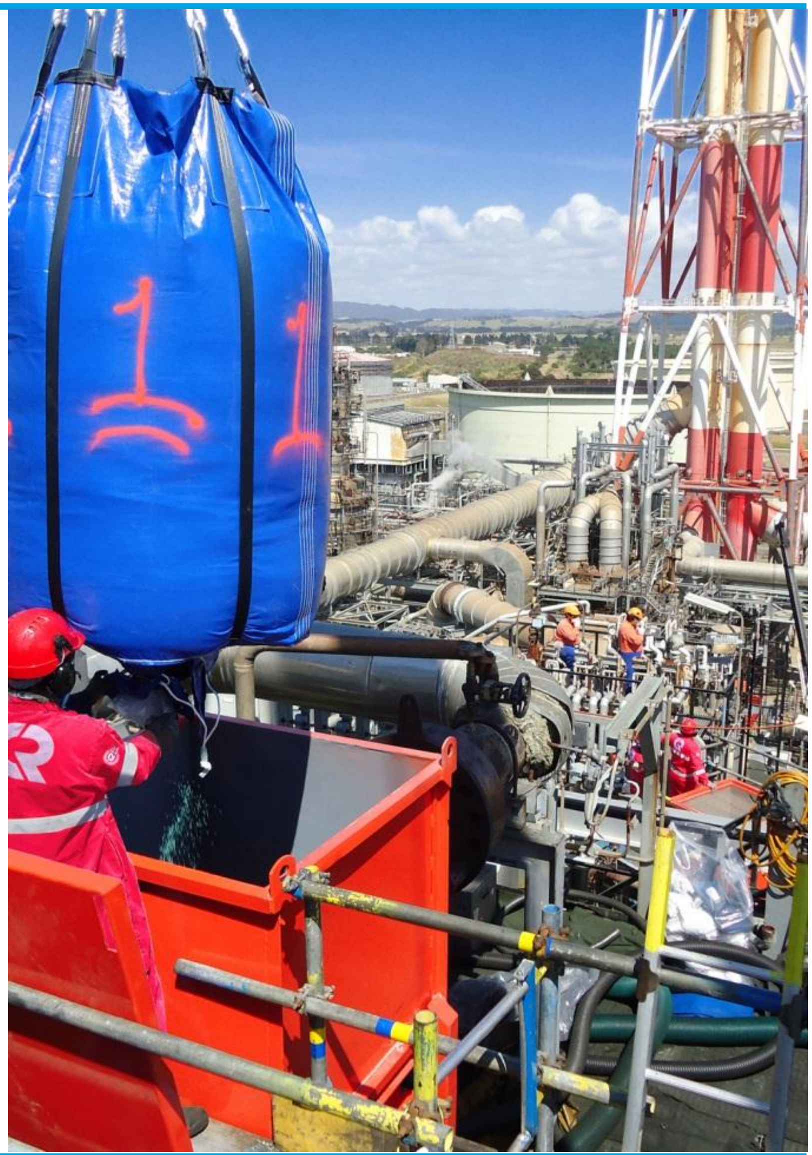
Financial performance

Divisional performance

Outlook

Financials are for the six month period to 31 December 2014. Comparisons are with the previous corresponding period ended 31 December 2013.

Results overview



Growth strategy is delivering results

- Record 1H operating earnings for 6 months to 31 December 2014
  - Trading EBITDA[1] up 20% to $28.7 million
  - Group NPAT up 36% to $13.5 million
  - Earnings per share up 30% to 13.1 cents
- Strong performances from Oil & Gas Services, Automotive, Equipment
- Demonstrates the advantage of Hellaby's exposure to many different sectors
- Benefiting from incremental earnings generated from four recent acquisitions
  - Contract Resources (April 2013), Federal Batteries (September 2013), Dasko (April 2014), New Zealand Trucks (April 2014)
- Interim dividend up 64% to 9.0 cents per share, fully imputed
  - Reflects improved earnings performance and new dividend policy

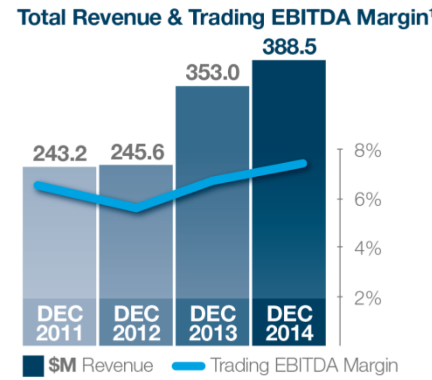
1. *Trading EBITDA = Net trading surplus before interest, tax, depreciation, amortisation and other non-trading transactions*

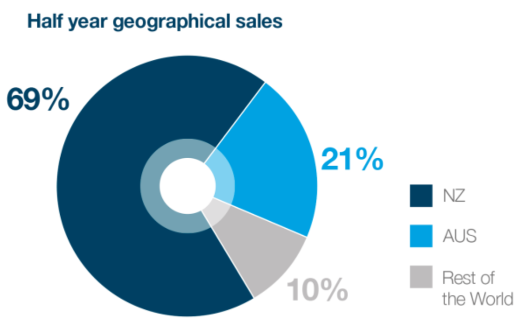
Financial performance

Hellaby

Group sales performance

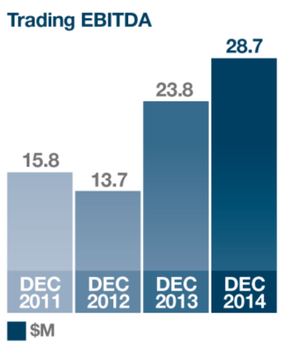
- Group sales up 10% to $386.9 million
- Contract Resources sales up 21%, includes completion of deferred FY14 client projects
- Automotive sales up 10%, despite WOF-related market downturn due to regulatory changes
- Equipment sales up 11%, despite flattening capital equipment demand
- Addition of Dasko and New Zealand Trucks (both acquired April 2014)
- 31% of group revenues now generated in overseas markets

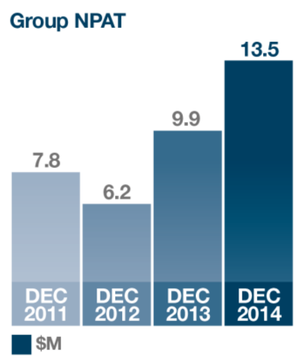


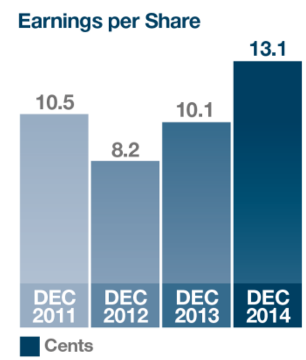


Group earnings performance

- Trading EBITDA up 20% to $28.7 million
- Trading EBIT[2] up 26% to $21.6 million
- Group NPAT up 36% to $13.5 million
- Earnings per share up 30% to 13.1 cents
- Earnings include full six month contribution from Dasko and New Zealand Trucks



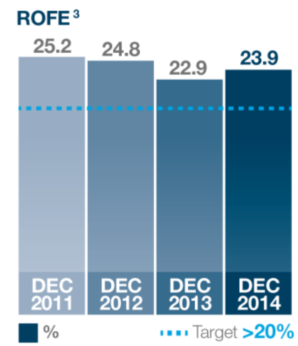


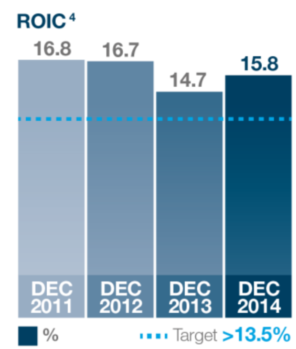


2. *Trading EBIT = net trading surplus before interest, tax and other non-trading transactions*

Capital management

- Return on funds employed (ROFE)[3] 23.9%
  - Compared to 22.9% for pcp
  - Ahead of 20% ROFE target
- Return on invested capital (ROIC)[4] 15.8%
  - Compared to 14.7% for pcp
  - Ahead of 13.5% WACC target
- Company maintaining conservative capital structure
  - 28.3% gearing is well within target of <45%
- Strong balance sheet provides capacity for further acquisitions

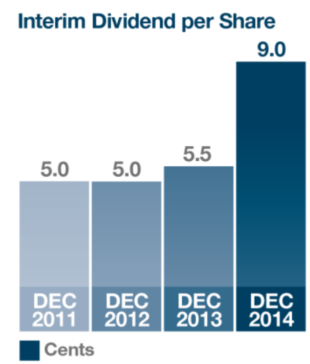




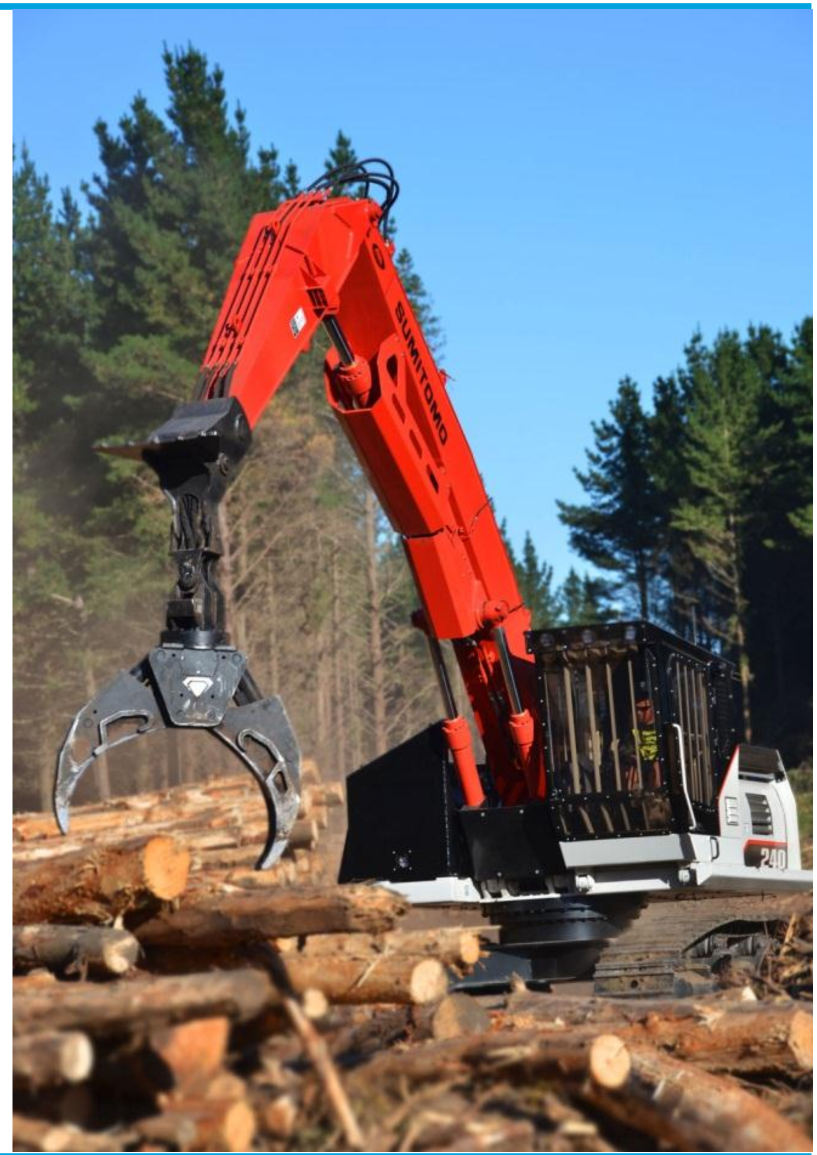
3. ROFE or return on funds employed = Trading EBIT as a percentage of average working capital plus fixed assets
4. ROIC or return on invested capital = Trading EBIT as a percentage of average working capital plus fixed assets and intangible assets

Interim dividend

- New dividend policy of distributing around 75% of NPAT
  - Follows capital management review
  - Dividend reinvestment plan suspended following same review
- Shareholders rewarded with significantly larger interim dividend
  - Combination of improved earnings performance and new dividend policy
  - 9.0 cents per share, fully imputed
  - 64% higher than 5.5 cps interim dividend for pcp
  - Interim dividend to be paid 1 April 2015

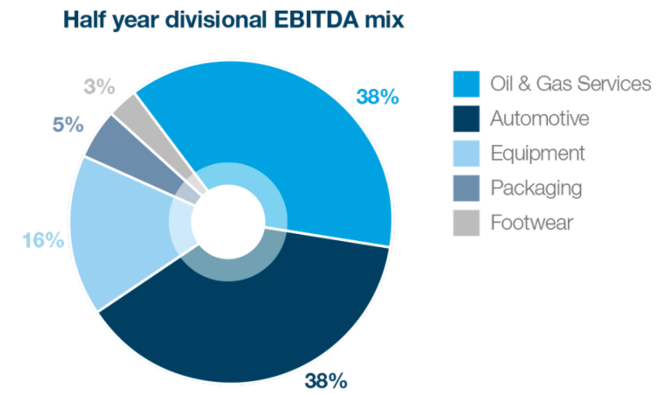


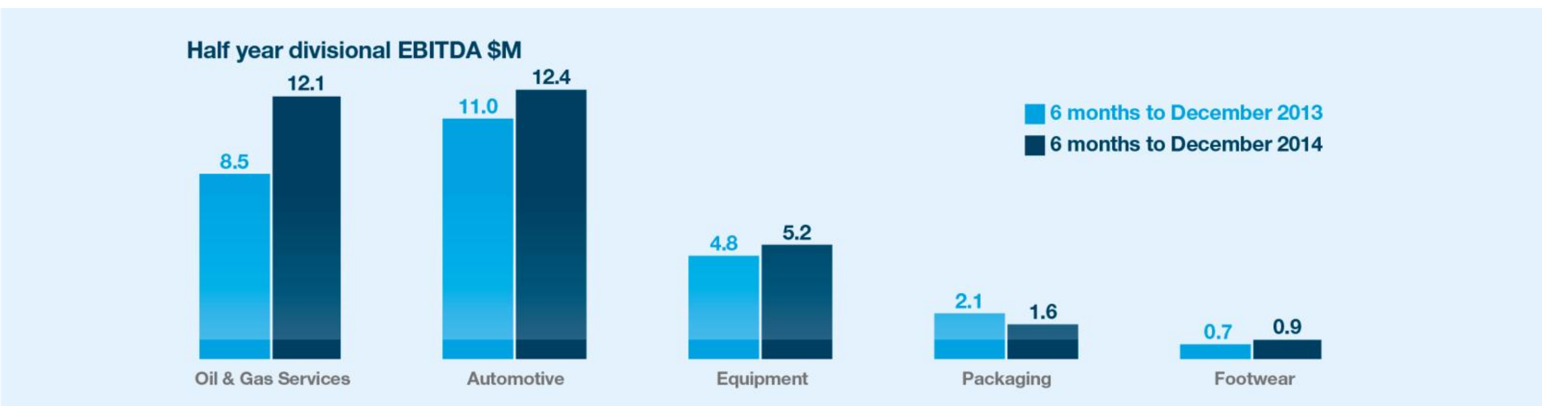
Divisional performance



Divisional performance

- Four of five divisions achieved improved earnings
  - Most businesses performed well against backdrop of variable conditions across sectors
- Divisional composition of portfolio continues to evolve
  - Contract Resources, Automotive and Equipment generated >90% of divisional EBITDA





Divisional performance

	Dec 2014 6 months $million	Dec 2013 6 months $million
Sales	102.5	84.5
Trading EBITDA	12.1	8.5
Trading EBIT	8.5	5.1

Oil & Gas Services – Contract Resources

- Very strong result, including deferred projects from FY14
- Sales up 21%, EBITDA at $12.1 million up 42% on pcp
  - Increased revenues and profits from Australia, USA and the Middle East
- Currently on track to deliver $20 million EBITDA in FY15
  - Profits expected to be weighted to 1H due to scheduling of projects
  - Focus on improving EBITDA margin
- Recent oil price decline should not have material impact
  - Core business is to provide catalyst handling services and maintain existing plant in refining sector
  - Not greatly exposed to upstream exploration or new plant builds

Divisional performance

Automotive

	Dec 2014 6 months $million	Dec 2013 6 months $million
Sales	99.2	89.9
Trading EBITDA	12.4	11.0
Trading EBIT	11.5	10.3

- An excellent result, given difficult market conditions
  - Vehicle warrant-of-fitness regulatory changes 1 July 2014 and 1 January 2015
  - Reduced WOF inspections impacted mechanical workshops by ~15% in six months to Dec 2014
  - WOF regulatory change should have one-off market impact in 2015 before normalising
- Sales up 10%, EBITDA at $12.4 million up 12% on pcp
  - BNT maintained revenue and profitability despite WOF-related market downturn
  - TRS Tyre & Wheel improved performance despite weaker farm spending
- Growth supported by bolt-on acquisition strategy (Federal Batteries and Dasko)
- Continuing to assess growth opportunities in Australia and New Zealand
  - Softer market conditions in Australia may create acquisition opportunities

Divisional performance

	Dec 2014 6 months $million	Dec 2013 6 months $million
Sales	94.4	85.0
Trading EBITDA	5.2	4.8
Trading EBIT	4.5	4.1

Equipment

- Equipment delivered satisfactory result
  - Capital equipment sales relatively flat, however demand steady in buoyant market
  - Aftermarket (parts and service) sales continue to grow
- Sales up 11%, EBITDA at $5.2 million up 9% on pcp
  - Earnings growth enhanced by addition of New Zealand Trucks
  - Profits expected to be weighted to 2H
- Acquisition of New Zealand Trucks marks entry into heavy transport servicing
  - Evaluating opportunities to expand truck service workshops into other key transport hubs

Divisional performance

Packaging - Elldex

	Dec 2014 6 months $million	Dec 2013 6 months $million
Sales	23.7	22.9
Trading EBITDA	1.6	2.1
Trading EBIT	1.3	1.8

- Elldex currently being impacted by major manufacturing relocation project
- Sales up 4%, EBITDA lower than pcp at $1.6 million
  - Profitability impacted by transition-related costs, manufacturing inefficiencies from ageing plant, and resultant margin pressure
- Investment of around $7.5 million in purpose-built, food-grade facility in Christchurch
  - New extrusion, printing, lamination and slitting equipment
  - Will enhance Elldex's capacity, technical capability and product quality
  - Provides platform for long-term growth and improved profitability
  - Complements Elldex's existing import sourcing business
  - Project on track for completion mid 2015 calendar year

Divisional performance

	Dec 2014 6 months $million	Dec 2013 6 months $million
Sales	68.5	70.6
Trading EBITDA	0.9	0.7
Trading EBIT	(0.6)	(0.8)

Footwear

- Strong Q1 followed by very tough Q2
- Sales down 3%, however EBITDA at $0.9 million up on pcp
  - Cold and wet start to summer significantly impacted Q2 sales and profitability
  - Tight discretionary spending on apparel and footwear continues
  - Ongoing competition from online sales
  - Excellent cost control
- Hannahs performed better than Number One Shoes in 1H
- Footwear's profitability heavily weighted to 2H
  - Improved performance expected for six months to June 2015

Hellaby

Outlook

Outlook

- Market conditions expected to remain variable in some sectors
  - Dairy, retail and WOF-related automotive parts sectors under pressure in 2015
- Hellaby's portfolio diversity spreads earnings and investment risk
- Expect to achieve higher group earnings for financial year to June 2015 compared to pcp
  - Portfolio of businesses is performing well overall
  - Group results benefiting from incremental earnings generated from recent acquisitions
  - Contract Resources is currently on track to deliver $20 million EBITDA in FY15
- Strengthening and reshaping of portfolio with acquisitions & divestments remains a priority
- Balance sheet in excellent shape to support further acquisitions

Hellaby

www.hellabyholdings.co.nz

Company Fact Sheet

Hellaby at a glance

Hellaby Holdings is an NZX-listed investment holding company, which owns a diversified portfolio of 15 industrial, distribution and retail businesses.

Our vision is to be a leading Australasian investor, based on the value we add to our portfolio, the returns we deliver to our shareholders and the calibre of our people.

Hellaby's core purpose is to generate long-term shareholder value by building better businesses. We achieve this through a combination of performance improvement and organic growth in the businesses we own, as well as smart acquisitions and divestments. We describe this strategy simply as 'Buy, Build, Harvest'.

Our investment portfolio is structured through five divisions – Oil & Gas Services, Automotive, Equipment, Packaging and Footwear - with 3,000 people across New Zealand, Australia, Middle East and North America. We have a variable investment horizon, and our portfolio will evolve as opportunities arise in target investment areas.

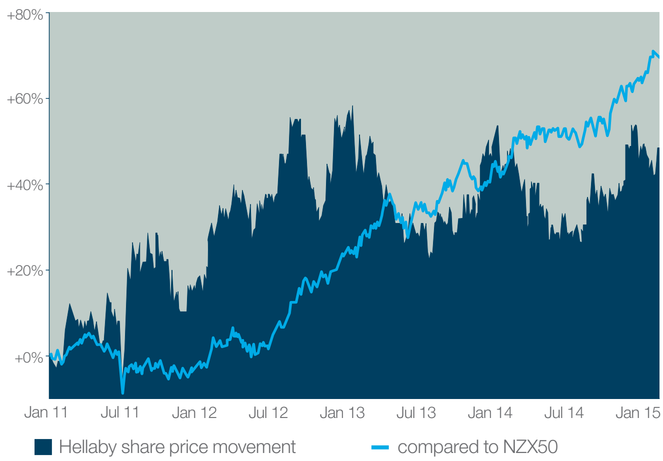
We actively manage our investments through a lean corporate office, and decentralise leadership and performance accountabilities to our companies.

We seek to generate total shareholder returns superior to the NZX50.

Key Financials

	1H 2015 $M	FY 2014 $M	1H 2014 $M	FY 2013 $M	FY 2012 $M
Sales	386.9	733.5	351.6	542.7	493.9
Trading EBITDA	28.7	56.1	23.8	37.7	37.4
Trading EDIT	21.6	42.7	17.2	29.7	30.1
Net trading surplus	18.5	37.7	14.4	27.1	27.9
NPAT attributable to parent	12.5	(1.1)	9.4	18.2	19.3
Group NPAT (net profit after tax)	13.5	(0.1)	9.9	18.6	19.3
Earnings per share (cps)	13.1	(1.2)	10.1	22.9	25.9
Dividend per share (cps)	9.0	15.0	5.5	13.0	13.0
Gearing (net debt/net debt plus total equity)	28.3%	23.3%	24.2%	17.8%	6.3%

Historical Share Price



Dividend Policy

Hellaby's dividend policy is to distribute around 75% of after tax profit (NPAT) attributable to shareholders of the parent company, subject to business performance, market conditions and capital requirements for growth. Imputation credits are attached only when they are available from taxation payments.

The company operates a Dividend Reinvestment Plan which was suspended on 1 December 2014.

Research Coverage

Company	Research Analyst	Contact	Email
First NZ Capital/ Credit Suisse	Sarndra Urlich	+64 4 496 5363	sarndra.urlich@fnzc.co.nz
Craigs IP / Deutsche Bank	Dennis Lee	+64 9 919 7434	dennis.lee@craigsip.com
Forsyth Barr	Jeremy Simpson	+64 9 368 0022	jeremy.simpson @forsythbarr.co.nz
UBS	Tristan Joll	+64 9 913 4863	tristan.joll@ubs.com

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Registry Information

Computershare Investor Services Limited

Private Bag 92119

Auckland 1142

T +64 9 488 8777

F +64 9 488 8787

E enquiry@computershare.co.nz

Share Information

NZX Code:	HBY
Share price at 31 December 2014:	$3.15
Shares on issue:	95,925,595
Market capitalisation at 31 December 2014:	$302,165,624
Dividend yield gross: [1]	8.16%
Financial year end:	June 30
Industry sector:	Investment
Indices: NZX All Index; NZX Small Cap Index, Investment Index	

[1] Dividends are fully imputed

Key Performance Indicators

	1H 2015	FY 2014	1H 2014	FY 2013	FY 2012
EBITDA margin	7.4%	7.6%	6.8%	6.9%	7.5%
Target	7%	7%	7%	7%	7%
Earnings per share (cps) (2)	13.1	(1.2)	10.1	22.9	25.9
ROFE (3)	23.9%	25.4%	22.9%	22.9%	29.6%
Target	20%	20%	20%	20%	20%
ROIC (2) (3)	15.8%	15.9%	14.7%	14.0%	19.2%
Target	13.5%	13.5%	13.5%	13.5%	13.5%
Dividends per share (cps)	9	15	5.5	13	13
Total shareholder return	3.3%	6.5%	3.0%	4.4%	29.5%
NZX50G	17.5%	16.4%	16.5%	30.6%	(1.4%)
Gearing	28.3%	23.3%	24.2%	17.8%	6.3%
Target	<45%	<45%	<45%	<45%	<45%

(2) FY2014 includes $26.940 million impairment of goodwill in Footwear division

(3) FY2013 includes three months' EBIT contribution from Contract Resources against the full purchase price and transaction costs of the aquisition.

EBITDA margin: (trading EBITDA as a percentage of revenue) measures the extent to which cash operating expenses use up revenue. The company's performance target is greater than 7%.

Earnings per share (EPS): measures NPAT (net profit after tax) attributable to shareholders of the parent company per weighted average number of shares issued.

Return on funds employed (ROFE): is an internal measure of trading EBIT as a percentage of average working capital plus fixed assets (excluding intangibles). The company's performance target is greater than 20%.

Return on invested capital (ROIC): is an internal measure of trading EBIT as a percentage of average working capital plus fixed assets and intangibles. The company's performance target is to exceed its pre-tax weighted average cost of capital (WACC).

Dividends per share: Hellaby seeks to maintain consistent dividend payments in line with the company's performance, with a current dividend policy of distributing around 75% of NPAT attributable to shareholders of the parent company.

Total shareholder return (TSR): total shareholder return is an indicator of shareholder value creation, and measures the increase in share price plus dividend per share. Hellaby's goal is to consistently generate total shareholder returns superior to the NZX50 Gross Index.

Gearing: measures total net debt as a percentage of total net debt plus total equity. Hellaby believes gearing of <45% over the medium term is appropriate for our investment strategy and the sectors in which we invest.

Asset Snapshot

Oil & Gas Services Division

Contract Resources: Hellaby holds an 85% majority shareholding in Contract Resources. Contract Resources is a leading provider of catalyst handling and associated mechanical services and specialised industrial, environmental and pipeline services to oil, gas and petrochemical clients in Australia, Middle East, USA, New Zealand and South America.
www.contractresources.com

	1H 2015	FY 2014	1H 2014	3 mths 2013
Sales	102.5	165.2	84.5	41.2
Contribution to group	26%	22%	24%	8%
Trading EBITDA	12.1	16.4	8.5	5.4
Contribution to group (excludes corporate)	38%	26%	31%	12%
Staff		667		641

Automotive Division

Hellaby's Automotive division comprises a group of market-leading wholesale distribution companies, which supply automotive and truck replacement parts and batteries to trade repairers and resellers through a network of over 85 branches across New Zealand. The Automotive division distributes tyres and wheel componentry to the agricultural and materials handling equipment sectors - and has a leading position in the Australasian diesel parts and battery markets.

BNT: A leading wholesale distributor of automotive and commercial truck replacement parts to trade repairers and resellers through 54 branches across New Zealand. www.bntnz.co.nz

Autolign: Specialist New Zealand wholesale supplier of automotive steering and suspension replacement parts with 9 branches. Autolign franchises 22 outlets under the *Shock Shop* brand. www.autolign.co.nz; www.shockshop.co.nz

Federal Batteries: Federal Batteries is a leading wholesale distributor of automotive, industrial and specialist application batteries with branches in Sydney, Brisbane and Melbourne. www.federalbatteries.com.au

NZ Brake Co: A leading New Zealand wholesale supplier of automotive and commercial brake parts.

HCB Technologies: A leading distributor of automotive, commercial, marine, industrial and stationary batteries, including an extensive range of battery accessories with 8 branches across New Zealand. HCB has supply arrangements with over 100 *Battery Town* auto electrical supply and repair outlets (the largest automotive electrical group in NZ). www.hcb.co.nz

Diesel Distributors: A leading Australasian wholesale distributor of diesel fuel injection and automotive products, with branches in Auckland, Brisbane, Sydney, Melbourne and Perth.
www.dieseldistributors.co.nz; www.dieseldistributors.com.au

TRS Tyre & Wheel: A leading wholesale distributor of tractor, truck, forklift and industrial tyres and wheels with 5 New Zealand branches.
www.trstyreandwheel.co.nz

Dasko: Dasko is a national wholesale distributor of auto electrical, rotating and engine management management components. www.dasko.co.nz

	1H 2015	FY 2014	1H 2014	FY 2013	FY 2012
Sales	99.2	185.2	89.9	170.6	167.9
Contribution to group	26%	25%	25%	31%	34%
Trading EBITDA	12.4	24.1	11.0	21.4	21.6
Contribution to group (excludes corporate)	38%	39%	41%	47%	50%
Staff		602		565	566

Equipment Division

The Equipment division consists of three market-leading heavy equipment companies, specialising in materials handling, forestry and construction new and used equipment sales; heavy equipment and truck servicing; and forklift rentals through a network of 20 technical service centres across New Zealand.

AB Equipment: One of New Zealand's leading suppliers of materials handling equipment and construction equipment, and one of New Zealand's largest forklift rental companies. AB Equipment has significant equipment servicing capability, and operates through a network of 18 technical service centres across New Zealand. Its brands include *Toyota, BT, Manitou, Sumitomo, Tigercat, Sakai, Vermeer, Doosan, Bobcat, Nilfisk, MacDonald Johnston and Hiab.*
www.abequipment.co.nz

Eurolift: Supplies *Linde* materials handling equipment.
www.eurolift.co.nz

New Zealand Trucks: New Zealand Trucks is a Christchurch-based truck servicing business, providing maintenance, repair and engineering services to the truck industry.
www.nztrucks.co.nz

	1H 2015	FY 2014	1H 2014	FY 2013	FY 2012
Sales	94.4	195.2	85.0	134.6	116.5
Contribution to group	24%	27%	24%	25%	23%
Trading EBITDA	5.2	12.1	4.8	6.4	6.4
Contribution to group (excludes corporate)	16%	19%	18%	14%	15%
Staff		419		331	309

Packaging Division

Elldex Packaging: Sources, manufactures and distributes flexible plastic packaging to the supermarket, retail, industrial, horticultural, dairy, meat, seafood and processed food sectors across New Zealand and Australia. Elldex has an extrusion, printing and conversion plant in Christchurch.
www.elldex.com

	1H 2015	FY 2014	1H 2014	FY 2013	FY 2012
Sales	23.7	44.8	22.9	44.7	48.6
Contribution to group	6%	6%	7%	8%	10%
Trading EBITDA	1.6	3.6	2.1	3.2	3.6
Contribution to group (excludes corporate)	5%	6%	8%	7%	8%
Staff		110		110	117

Footwear Division

Hellaby is New Zealand's largest footwear retail group, with three retail chains operating 115 stores across New Zealand under the *Number One Shoes, Hannahs* and *Hush Puppies* brands. It also has a small retail presence in Australia.

Hannahs: New Zealand's largest specialty retail footwear chain with 51 stores under the *Hannahs* brand, and 10 stores under the *Hush Puppies* brand. The Hannahs group also has 3 *Pulp* stores in Australia, 1 Auckland *Pulp* store and online at: www.hannahs.co.nz; www.pulpshoes.com; www.hushpuppies.co.nz

Number One Shoes: New Zealand's largest specialist discount footwear retailer with 54 stores and online at: www.numberoneshoes.co.nz

	1H 2015	FY 2014	1H 2014	FY 2013	FY 2012
Sales	68.5	145.7	70.6	154.3	163.4
Contribution to group	18%	20%	20%	28%	33%
Trading EBITDA	0.9	6.2	0.7	9.1	11.8
Contribution to group (excludes corporate)	3%	10%	2%	20%	27%
Staff		1,092		1,187	1,191

Governance

Board of Directors

Steve Smith: Non-Executive Independent Chairman
John Williamson: Chief Executive Officer & Managing Director
Paul Byrnes: Non-Executive Independent Director
Mark Cowsill: Non-Executive Independent Director
Gary Mollard: Non-Executive Independent Director
James Sclater: Non-Executive Director (Audit & Risk Committee Chairman)

Management

John Williamson: Chief Executive Officer & Managing Director
John Williamson was appointed Chief Executive Officer in July 2007. His career has included leadership roles with Australasian lingerie retailer / distributor Bendon, building materials group Fletcher Building and pipeline / roading materials supplier Humes Group.

Richard Jolly: Chief Financial Officer & Company Secretary
Richard Jolly commenced as Chief Financial Officer and Company Secretary at Hellaby Holdings in March 2006. Richard has previously held senior financial positions with Ernst & Young, Grocorp Pacific and Moana Pacific Fisheries. Richard is a qualified Chartered Accountant.

Neil MacCulloch: Chief Operating Officer
Neil MacCulloch commenced as Chief Operating Officer at Hellaby Holdings in June 2008. Neil is a former Chief Financial Officer of Metlifecare and Sanford, and has also held senior financial and leadership roles at Fletcher Building, Fletcher Energy and Fletcher Challenge. Neil is a qualified Chartered Accountant.

Greg Batkin: Chief Investment Officer
Greg Batkin commenced as Chief Investment Officer at Hellaby Holdings in August 2010. Greg was formerly Director, Investment Banking at Craigs Investment Partners and has previously held investment banking roles with ABN AMRO Craigs, ABN AMRO and Westpac.

Hamish Johnstone: Chief Human Resources Officer
Hamish Johnstone commenced as Chief Human Resources Officer in June 2012. Hamish was formerly a partner at executive search and leadership consulting firm Heidrick & Struggles. He has previously held senior HR leadership roles with DHL Supply Chain and Al-Futtaim Group in the Middle East, and worked with executive search and organisation development firm Sheffield Consulting Group.

"Buy, Build, Harvest"