

## Dwellings Median Price Comparison Over Last 10 Years

District	Mar 2004	Mar 2005	Mar 2006	Mar 2007	Mar 2008	Mar 2009	Mar 2010	Mar 2011	Mar 2012	Feb 2013	Mar 2013
Northland	\$205,000	\$242,000	\$280,000	\$306,000	\$325,000	\$311,000	\$319,000	\$331,000	\$315,000	\$335,000	\$300,000
Auckland	\$318,000	\$372,500	\$385,000	\$443,000	\$437,500	\$435,000	\$475,500	\$470,000	\$495,200	\$535,000	\$562,000
Waikato/BOP	\$200,000	\$249,000	\$272,500	\$320,000	\$320,000	\$310,000	\$320,000	\$305,000	\$312,500	\$324,500	\$325,000
Hawkes Bay	\$195,000	\$240,000	\$277,750	\$268,000	\$267,000	\$265,000	\$270,250	\$260,000	\$281,000	\$284,250	\$282,000
Manawatu/Wanganui	\$127,000	\$155,000	\$180,000	\$230,000	\$225,000	\$225,000	\$231,500	\$218,000	\$230,550	\$220,000	\$232,500
Taranaki	\$150,026	\$220,000	\$225,000	\$260,500	\$253,500	\$258,000	\$280,000	\$270,500	\$275,000	\$281,000	\$290,000
Wellington	\$262,878	\$289,000	\$322,000	\$375,000	\$410,000	\$376,000	\$409,000	\$415,000	\$393,750	\$405,000	\$394,500
Nelson/Marlborough	\$275,000	\$287,000	\$280,000	\$326,500	\$315,000	\$320,000	\$337,000	\$329,000	\$330,500	\$334,500	\$344,000
Canterbury/Westland	\$198,000	\$250,000	\$267,000	\$300,000	\$311,000	\$290,000	\$305,000	\$290,000	\$320,000	\$355,000	\$359,000
Central Otago Lakes	\$349,000	\$397,500	\$395,000	\$416,000	\$480,000	\$435,000	\$440,000	\$442,500	\$395,000	\$450,000	\$475,000
Otago	\$166,000	\$198,000	\$218,000	\$230,000	\$241,000	\$230,000	\$232,000	\$215,000	\$246,750	\$243,000	\$247,500
Southland	\$105,000	\$127,000	\$128,000	\$157,000	\$190,500	\$182,000	\$191,750	\$185,750	\$200,000	\$180,000	\$207,500
New Zealand Total	\$240,000	\$280,500	\$302,000	\$343,500	\$349,000	\$335,000	\$360,500	\$365,000	\$370,000	\$382,000	\$400,000

## Total Dwellings Sales Comparison Over Last 10 Years

District	Mar 2004	Mar 2005	Mar 2006	Mar 2007	Mar 2008	Mar 2009	Mar 2010	Mar 2011	Mar 2012	Feb 2013	Mar 2013
Northland	349	296	300	302	153	170	143	122	145	157	207
Auckland	3,942	3,652	3,465	3,884	1,621	2,190	2,187	2,437	2,848	2,399	3,359
Waikato/BOP	1,848	1,778	1,507	1,622	677	944	827	798	1,017	952	1,173
Hawkes Bay	364	345	290	369	180	244	191	195	210	214	211
Manawatu/Wanganui	575	506	517	534	224	283	268	250	329	290	297
Taranaki	301	269	243	264	155	166	182	166	190	170	191
Wellington	1,192	1,002	1,142	1,251	603	755	763	710	762	763	832
Nelson/Marlborough	263	339	356	349	203	286	223	214	280	252	307
Canterbury/Westland	1,664	1,465	1,474	1,514	821	1,090	871	477	960	859	991
Central Otago Lakes	127	152	106	151	85	101	83	84	119	129	115
Otago	421	343	372	420	242	287	271	259	270	258	303
Southland	332	259	267	329	165	178	152	136	200	189	142
New Zealand Total	11,378	10,406	10,039	10,989	5,129	6,694	6,161	5,848	7,330	6,632	8,128

## Dwellings Medians Days To Sell Comparison Over Last 10 Years

District	Mar 2004	Mar 2005	Mar 2006	Mar 2007	Mar 2008	Mar 2009	Mar 2010	Mar 2011	Mar 2012	Feb 2013	Mar 2013
Northland	40	37	40	45	61	75	82	94	72	86	77
Auckland	29	29	34	27	36	38	34	35	31	33	29
Waikato/BOP	32	28	40	37	49	64	48	64	49	63	49
Hawkes Bay	29	32	39	35	55	60	42	52	45	57	46
Manawatu/Wanganui	25	25	31	29	55	50	47	49	37	55	37
Taranaki	27	21	30	33	54	35	49	49	49	46	44
Wellington	27	27	26	22	36	47	29	37	34	37	29
Nelson/Marlborough	28	38	36	26	35	44	37	56	35	40	40
Canterbury/Westland	21	22	30	24	41	41	29	50	31	30	24
Central Otago Lakes	34	36	54	43	48	82	70	60	60	47	70
Otago	21	26	27	27	40	35	29	50	35	32	29
Southland	20	27	34	17	30	47	34	36	33	52	35
New Zealand Total	27	28	33	27	40	44	35	41	35	39	31

## Residential Value Of Sales By District

District	Value
Northland	\$79,476,925
Auckland	\$2,296,253,078
Waikato/BOP	\$443,939,963
Hawkes Bay	\$68,619,595
Manawatu/Wanganui	\$76,411,046
Taranaki	\$60,351,660
Wellington	\$369,597,367
Nelson/Marlborough	\$117,592,045
Canterbury/Westland	\$409,520,928
Central Otago Lakes	\$72,303,628
Otago	\$84,055,488
Southland	\$31,295,282
New Zealand Total	\$4,109,417,005

## Dwellings & Sections Median Price By District

District	Dwellings	Sections
Northland	\$300,000	\$165,000
Auckland	\$562,000	\$308,000
Waikato/BOP	\$325,000	\$180,000
Hawkes Bay	\$282,000	\$205,000
Manawatu/Wanganui	\$232,500	\$82,500
Taranaki	\$290,000	\$144,000
Wellington	\$394,500	\$132,000
Nelson/Marlborough	\$344,000	\$190,000
Canterbury/Westland	\$359,000	\$185,000
Central Otago Lakes	\$475,000	\$220,000
Otago	\$247,500	\$135,000
Southland	\$207,500	\$82,500
New Zealand Total	\$400,000	\$189,000

## Dwellings Percentage Difference Over 12 Months

District	Mar 2012	Mar 2013	% increase
Northland	\$315,000	\$300,000	-4.76
Auckland	\$495,200	\$562,000	13.48
Waikato/BOP	\$312,500	\$325,000	4.00
Hawkes Bay	\$281,000	\$282,000	0.35
Manawatu/Wanganui	\$230,550	\$232,500	0.84
Taranaki	\$275,000	\$290,000	5.45
Wellington	\$393,750	\$394,500	0.19
Nelson/Marlborough	\$330,500	\$344,000	4.08
Canterbury/Westland	\$320,000	\$359,000	12.18
Central Otago Lakes	\$395,000	\$475,000	20.25
Otago	\$246,750	\$247,500	0.30
Southland	\$200,000	\$207,500	3.75
New Zealand Total	\$370,000	\$400,000	8.10

## Northland Medians and Numbers Sold

	Mar 2009			Mar 2010			Mar 2011			Mar 2012			Feb 2013			Mar 2013		
	Median	No. Sold	Days to Sell	Median	No. Sold	Days to Sell	Median	No. Sold	Days to Sell	Median	No. Sold	Days to Sell	Median	No. Sold	Days to Sell	Median	No. Sold	Days to Sell
Mangonui	\$322,500	8	115	\$350,000	5	154	\$450,000	2	925	\$600,000	5	77	\$230,000	8	101	\$270,000	5	356
Kaitaia & Far North	\$200,000	5	131	\$205,000	6	135	\$215,000	2	273	\$173,000	10	49	\$117,000	9	107	\$136,500	6	74
Whangaroa/Kaeo		0		\$815,000	1	72	\$500,000	1	339	\$200,000	1	113	\$528,000	3	170	\$207,000	2	77
Hokianga		0		\$271,000	3	159	\$450,000	1	214		0		\$352,500	2	56	\$240,000	3	199
Kaikohe	\$135,000	4	40	\$205,000	5	107	\$106,000	2	125	\$160,000	3	437	\$310,000	2	625	\$165,000	4	1,376
Paihia	\$310,000	5	47	\$525,000	9	103	\$570,000	5	104		0		\$360,000	9	109	\$480,000	7	290
Kawakawa	\$250,000	1	251		0			0		\$280,000	2	201	\$212,750	2	233		0	
Moerewa		0			0		\$110,000	1	119		0		\$80,000	1	12		0	
Kerikeri	\$380,000	13	92	\$439,500	12	78	\$465,000	16	120	\$440,000	23	125	\$400,000	16	67	\$453,000	28	112
Russell	\$635,000	1	688	\$616,250	4	629	\$815,000	1	7	\$730,000	4	469	\$462,500	4	138	\$410,000	2	540
Dargaville Borough	\$210,000	4	28	\$212,500	8	70	\$232,500	2	78	\$202,500	6	45	\$200,000	8	168	\$175,000	5	55
Whangarei County	\$417,000	25	110	\$405,500	24	106	\$395,000	17	116	\$355,000	26	82	\$516,500	36	81	\$418,500	42	75
Whangarei City	\$295,000	94	55	\$292,500	59	53	\$275,000	63	52	\$280,000	51	47	\$295,000	45	72	\$270,000	88	43
Otamatea County	\$382,000	10	149	\$310,000	7	75	\$407,000	9	151	\$335,000	14	80	\$257,500	12	44	\$232,000	15	144
<b><i>Northland</i></b>	<b><i>\$311,000</i></b>	<b><i>170</i></b>	<b><i>75</i></b>	<b><i>\$319,000</i></b>	<b><i>143</i></b>	<b><i>82</i></b>	<b><i>\$331,000</i></b>	<b><i>122</i></b>	<b><i>94</i></b>	<b><i>\$315,000</i></b>	<b><i>145</i></b>	<b><i>72</i></b>	<b><i>\$335,000</i></b>	<b><i>157</i></b>	<b><i>86</i></b>	<b><i>\$300,000</i></b>	<b><i>207</i></b>	<b><i>77</i></b>

Key to fonts used: Suburb      *Local Council*      Region      ***REINZ District***

## Auckland Medians and Numbers Sold

	Mar 2009			Mar 2010			Mar 2011			Mar 2012			Feb 2013			Mar 2013		
	Median	No. Sold	Days to Sell	Median	No. Sold	Days to Sell	Median	No. Sold	Days to Sell	Median	No. Sold	Days to Sell	Median	No. Sold	Days to Sell	Median	No. Sold	Days to Sell
Albany District	\$644,500	62	42	\$613,500	64	32	\$630,000	95	36	\$648,500	72	29	\$730,000	75	34	\$795,000	113	31
East Coast Bays	\$501,000	139	32	\$550,000	122	34	\$607,500	168	34	\$610,000	210	30	\$690,000	149	31	\$744,000	203	30
Glenfield Area	\$377,500	86	28	\$415,000	73	34	\$405,500	102	29	\$442,000	124	29	\$517,000	106	31	\$528,550	142	27
Birkenhead Area	\$460,000	59	76	\$571,000	57	39	\$494,000	76	37	\$603,000	84	27	\$638,000	55	30	\$640,000	89	29
Milford/Takapuna	\$544,000	58	50	\$655,000	49	37	\$650,000	61	39	\$672,500	67	33	\$644,500	34	34	\$814,000	77	29
Devonport Area	\$550,000	29	57	\$728,750	34	31	\$910,000	33	36	\$874,000	44	43	\$1,005,000	27	30	\$955,000	38	31
<i>North Shore City</i>	<i>\$485,000</i>	<i>433</i>	<i>36</i>	<i>\$555,000</i>	<i>399</i>	<i>34</i>	<i>\$550,000</i>	<i>535</i>	<i>35</i>	<i>\$595,300</i>	<i>601</i>	<i>30</i>	<i>\$650,000</i>	<i>446</i>	<i>31</i>	<i>\$694,500</i>	<i>662</i>	<i>29</i>
Upper Harbour	\$513,200	18	59	\$500,000	25	34	\$560,000	23	41	\$516,250	28	29	\$640,000	18	36	\$630,000	31	19
Waitakeres	\$383,500	2	35	\$615,000	2	16	\$515,000	3	23	\$415,000	3	65	\$483,000	4	46	\$724,000	2	89
Henderson Area	\$360,000	148	33	\$375,000	156	36	\$400,000	164	34	\$384,000	212	28	\$464,250	186	29	\$415,000	287	27
Glen Eden Area	\$315,000	70	21	\$345,000	66	26	\$350,000	53	38	\$353,000	81	30	\$376,000	81	25	\$428,000	95	30
Titirangi Area	\$434,750	38	33	\$478,650	30	30	\$460,800	44	30	\$454,000	52	31	\$605,000	39	31	\$570,000	61	26
<i>Waitakere City</i>	<i>\$367,500</i>	<i>276</i>	<i>32</i>	<i>\$378,000</i>	<i>279</i>	<i>33</i>	<i>\$400,000</i>	<i>287</i>	<i>34</i>	<i>\$399,250</i>	<i>376</i>	<i>29</i>	<i>\$450,250</i>	<i>328</i>	<i>29</i>	<i>\$451,000</i>	<i>476</i>	<i>27</i>
Mount Roskill Area	\$411,000	105	33	\$470,000	101	31	\$447,500	112	32	\$506,000	131	30	\$590,000	93	32	\$610,750	154	31
Mount Albert Area	\$483,500	60	38	\$523,000	59	28	\$576,000	80	26	\$600,000	95	31	\$649,500	60	31	\$730,000	88	29
City / Pt Chev	\$327,500	214	32	\$355,000	215	30	\$310,000	262	33	\$348,000	256	28	\$318,000	226	26	\$390,000	289	25
Mt Eden / Epsom	\$600,000	133	38	\$690,000	121	30	\$715,000	133	33	\$719,250	142	30	\$790,000	91	37	\$901,000	125	27
Eastern Suburbs	\$683,500	150	41	\$811,000	195	35	\$861,000	177	32	\$840,000	202	29	\$887,500	146	41	\$955,000	234	30
Ellerslie / Panmure	\$430,200	35	32	\$478,000	37	31	\$482,000	35	34	\$451,000	39	35	\$505,000	35	28	\$605,000	43	29
Onehunga / Penrose	\$360,000	49	35	\$415,000	49	37	\$355,000	76	33	\$445,000	63	32	\$480,000	79	32	\$527,500	118	28
Islands Of Gulf	\$447,500	22	80	\$440,500	24	49	\$465,000	20	74	\$440,000	26	30	\$586,500	48	61	\$490,000	27	72
<i>Auckland City</i>	<i>\$476,500</i>	<i>768</i>	<i>36</i>	<i>\$550,000</i>	<i>801</i>	<i>32</i>	<i>\$520,000</i>	<i>895</i>	<i>33</i>	<i>\$570,500</i>	<i>954</i>	<i>30</i>	<i>\$596,500</i>	<i>778</i>	<i>32</i>	<i>\$670,000</i>	<i>1,078</i>	<i>29</i>
Eastern Beaches	\$510,000	247	33	\$551,667	190	33	\$540,500	226	38	\$587,500	248	30	\$668,000	203	35	\$675,000	258	30



	Mar 2009			Mar 2010			Mar 2011			Mar 2012			Feb 2013			Mar 2013		
	Median	No. Sold	Days to Sell	Median	No. Sold	Days to Sell	Median	No. Sold	Days to Sell	Median	No. Sold	Days to Sell	Median	No. Sold	Days to Sell	Median	No. Sold	Days to Sell
Manukau Rural	\$300,000	1	105	\$435,000	1	40	0	\$535,000	3	208	\$528,000	2	250	\$627,000	5	65		
Papatoetoe Area	\$305,000	101	38	\$322,000	129	35	\$325,000	111	41	\$373,000	161	30	\$440,000	131	32	\$412,000	209	27
Manurewa Area	\$312,000	79	36	\$325,000	89	34	\$280,000	79	33	\$308,000	102	30	\$345,500	101	46	\$359,000	143	23
<i>Manukau City</i>	<i>\$440,750</i>	<i>428</i>	<i>36</i>	<i>\$439,300</i>	<i>409</i>	<i>33</i>	<i>\$447,500</i>	<i>416</i>	<i>38</i>	<i>\$483,500</i>	<i>514</i>	<i>30</i>	<i>\$540,000</i>	<i>437</i>	<i>36</i>	<i>\$526,000</i>	<i>615</i>	<i>28</i>
Papakura Area	\$338,000	48	42	\$325,000	43	37	\$342,500	46	47	\$365,000	75	37	\$355,000	75	32	\$395,000	109	30
<i>Papakura District</i>	<i>\$338,000</i>	<i>48</i>	<i>42</i>	<i>\$325,000</i>	<i>43</i>	<i>37</i>	<i>\$342,500</i>	<i>46</i>	<i>47</i>	<i>\$365,000</i>	<i>75</i>	<i>37</i>	<i>\$355,000</i>	<i>75</i>	<i>32</i>	<i>\$395,000</i>	<i>109</i>	<i>30</i>
<i>Metropolitan Auckland</i>	<i>\$441,000</i>	<i>1,953</i>	<i>36</i>	<i>\$485,000</i>	<i>1,931</i>	<i>33</i>	<i>\$480,000</i>	<i>2,179</i>	<i>34</i>	<i>\$505,000</i>	<i>2,520</i>	<i>30</i>	<i>\$556,500</i>	<i>2,064</i>	<i>31</i>	<i>\$580,000</i>	<i>2,940</i>	<i>29</i>
Rodney North	\$520,000	41	94	\$510,000	55	53	\$425,000	45	56	\$459,000	59	74	\$483,000	82	47	\$470,000	89	50
Hibiscus Coast	\$428,000	79	51	\$475,000	73	38	\$467,000	97	41	\$472,000	131	52	\$546,000	88	36	\$536,000	154	38
<i>Rodney District</i>	<i>\$450,000</i>	<i>120</i>	<i>56</i>	<i>\$475,000</i>	<i>128</i>	<i>44</i>	<i>\$446,500</i>	<i>142</i>	<i>41</i>	<i>\$471,000</i>	<i>190</i>	<i>53</i>	<i>\$516,750</i>	<i>170</i>	<i>41</i>	<i>\$523,500</i>	<i>243</i>	<i>40</i>
Franklin County	\$365,000	72	83	\$342,500	68	37	\$351,000	66	80	\$372,250	96	58	\$400,000	85	37	\$401,000	109	36
<i>Franklin District</i>	<i>\$365,000</i>	<i>72</i>	<i>83</i>	<i>\$342,500</i>	<i>68</i>	<i>37</i>	<i>\$351,000</i>	<i>66</i>	<i>80</i>	<i>\$372,250</i>	<i>96</i>	<i>58</i>	<i>\$400,000</i>	<i>85</i>	<i>37</i>	<i>\$401,000</i>	<i>109</i>	<i>36</i>
Thames / Coromandel	\$330,000	45	49	\$405,500	60	111	\$350,000	50	100	\$329,500	42	150	\$347,500	80	79	\$326,000	67	72
<i>Thames/Coromandel</i>	<i>\$330,000</i>	<i>45</i>	<i>49</i>	<i>\$405,500</i>	<i>60</i>	<i>111</i>	<i>\$350,000</i>	<i>50</i>	<i>100</i>	<i>\$329,500</i>	<i>42</i>	<i>150</i>	<i>\$347,500</i>	<i>80</i>	<i>79</i>	<i>\$326,000</i>	<i>67</i>	<i>72</i>
<i>Outer Auckland</i>	<i>\$405,000</i>	<i>237</i>	<i>60</i>	<i>\$430,500</i>	<i>256</i>	<i>52</i>	<i>\$425,000</i>	<i>258</i>	<i>52</i>	<i>\$422,500</i>	<i>328</i>	<i>62</i>	<i>\$440,000</i>	<i>335</i>	<i>50</i>	<i>\$450,000</i>	<i>419</i>	<i>41</i>
<b><i>Auckland</i></b>	<b><i>\$435,000</i></b>	<b><i>2,190</i></b>	<b><i>38</i></b>	<b><i>\$475,500</i></b>	<b><i>2,187</i></b>	<b><i>34</i></b>	<b><i>\$470,000</i></b>	<b><i>2,437</i></b>	<b><i>35</i></b>	<b><i>\$495,200</i></b>	<b><i>2,848</i></b>	<b><i>31</i></b>	<b><i>\$535,000</i></b>	<b><i>2,399</i></b>	<b><i>33</i></b>	<b><i>\$562,000</i></b>	<b><i>3,359</i></b>	<b><i>29</i></b>

Key to fonts used: Suburb      Local Council      Region      **REINZ District**

## Waikato/BOP Medians and Numbers Sold

	Mar 2009			Mar 2010			Mar 2011			Mar 2012			Feb 2013			Mar 2013		
	Median	No. Sold	Days to Sell	Median	No. Sold	Days to Sell	Median	No. Sold	Days to Sell	Median	No. Sold	Days to Sell	Median	No. Sold	Days to Sell	Median	No. Sold	Days to Sell
Waikato Country	\$243,500	132	103	\$246,000	120	91	\$240,000	123	91	\$237,500	176	59	\$265,000	171	78	\$277,750	210	78
Hamilton City	\$320,000	247	37	\$328,000	229	38	\$312,000	215	46	\$330,000	265	35	\$334,000	247	38	\$342,000	275	30
Western BOP Country	\$329,000	71	108	\$357,500	64	99	\$365,000	53	119	\$349,500	68	99	\$387,000	86	125	\$345,000	100	96
Mount Maunganui/Papamoa	\$415,000	97	90	\$411,000	76	44	\$432,500	78	52	\$396,500	112	64	\$432,000	94	63	\$425,000	123	50
Tauranga	\$341,500	146	86	\$360,000	112	54	\$360,000	119	76	\$343,500	149	46	\$360,000	125	74	\$347,000	163	54
Rotorua	\$250,000	80	74	\$250,000	72	37	\$231,000	85	64	\$269,000	73	47	\$271,000	79	59	\$256,000	87	41
Taupo	\$351,250	60	100	\$356,500	48	71	\$323,500	40	54	\$325,000	56	64	\$330,000	61	63	\$325,000	91	73
King Country	\$125,000	13	80	\$108,750	12	68	\$170,000	10	227	\$230,000	11	115	\$103,000	18	162	\$218,500	8	71
Gisborne City	\$220,000	55	49	\$251,000	48	37	\$225,000	37	44	\$235,000	43	37	\$228,000	24	41	\$240,000	63	42
Gisborne Country	\$170,000	3	110	\$120,000	3	449	\$223,500	2	182	\$387,500	4	32		0		\$174,250	4	118
Eastern BOP Country	\$250,000	40	79	\$245,000	43	61	\$270,000	36	79	\$215,000	60	102	\$267,000	47	91	\$258,000	49	92
<b><u>Waikato/BOP</u></b>	<b><u>\$310,000</u></b>	<b><u>944</u></b>	<b><u>64</u></b>	<b><u>\$320,000</u></b>	<b><u>827</u></b>	<b><u>48</u></b>	<b><u>\$305,000</u></b>	<b><u>798</u></b>	<b><u>64</u></b>	<b><u>\$312,500</u></b>	<b><u>1,017</u></b>	<b><u>49</u></b>	<b><u>\$324,500</u></b>	<b><u>952</u></b>	<b><u>63</u></b>	<b><u>\$325,000</u></b>	<b><u>1,173</u></b>	<b><u>49</u></b>

Key to fonts used:      Suburb      *Local Council*      Region      **REINZ District**

## Hawkes Bay Medians and Numbers Sold

	Mar 2009			Mar 2010			Mar 2011			Mar 2012			Feb 2013			Mar 2013		
	Median	No. Sold	Days to Sell	Median	No. Sold	Days to Sell	Median	No. Sold	Days to Sell	Median	No. Sold	Days to Sell	Median	No. Sold	Days to Sell	Median	No. Sold	Days to Sell
Napier City	\$295,000	101	77	\$309,000	71	41	\$282,000	84	48	\$308,000	90	63	\$300,000	99	36	\$297,600	98	41
Hastings City	\$268,750	102	43	\$270,000	87	39	\$250,000	67	50	\$259,750	94	41	\$300,000	89	58	\$301,500	87	48
Hawkes Bay Country	\$301,500	13	62	\$274,000	8	77	\$295,500	7	67	\$255,000	12	80	\$206,000	8	69	\$207,500	10	38
Waipawa Area	\$165,000	3	361	\$300,250	2	57	\$200,000	3	23	\$161,000	6	66	\$150,000	3	95	\$260,870	2	112
Waipukurau Area	\$157,500	8	101	\$185,000	7	38	\$175,000	9	256	\$157,500	4	52	\$235,000	7	95	\$170,750	6	140
Dannevirke Borough	\$137,000	17	92	\$165,500	16	54	\$151,000	25	50	\$197,500	4	36	\$139,500	8	285	\$141,000	8	118
<b><u>Hawkes Bay</u></b>	<b><u>\$265,000</u></b>	<b><u>244</u></b>	<b><u>60</u></b>	<b><u>\$270,250</u></b>	<b><u>191</u></b>	<b><u>42</u></b>	<b><u>\$260,000</u></b>	<b><u>195</u></b>	<b><u>52</u></b>	<b><u>\$281,000</u></b>	<b><u>210</u></b>	<b><u>45</u></b>	<b><u>\$284,250</u></b>	<b><u>214</u></b>	<b><u>57</u></b>	<b><u>\$282,000</u></b>	<b><u>211</u></b>	<b><u>46</u></b>

Key to fonts used:      Suburb      *Local Council*      Region      **REINZ District**

## Manawatu/Wanganui Medians and Numbers Sold

	Mar 2009			Mar 2010			Mar 2011			Mar 2012			Feb 2013			Mar 2013		
	Median	No. Sold	Days to Sell	Median	No. Sold	Days to Sell	Median	No. Sold	Days to Sell	Median	No. Sold	Days to Sell	Median	No. Sold	Days to Sell	Median	No. Sold	Days to Sell
Palmerston North City	\$267,500	138	48	\$273,000	99	32	\$259,750	106	35	\$272,000	141	32	\$264,900	114	25	\$279,500	134	24
Feilding	\$210,000	21	44	\$259,000	27	57	\$218,500	26	72	\$251,500	32	20	\$241,250	24	37	\$235,500	34	33
Levin	\$168,000	27	53	\$200,000	37	55	\$198,000	37	85	\$165,250	34	48	\$194,000	36	76	\$200,000	29	64
Pahiatua	\$230,000	12	66	\$140,250	8	193	\$145,000	3	58	\$170,000	7	48	\$122,500	4	88	\$217,500	2	103
Manawatu Country	\$165,000	26	39	\$210,000	33	56	\$144,000	18	74	\$202,500	36	75	\$177,000	35	72	\$188,000	24	97
<i>Manawatu</i>	<i>\$233,750</i>	<i>224</i>	<i>49</i>	<i>\$240,000</i>	<i>204</i>	<i>42</i>	<i>\$226,000</i>	<i>190</i>	<i>52</i>	<i>\$237,000</i>	<i>250</i>	<i>34</i>	<i>\$238,000</i>	<i>213</i>	<i>42</i>	<i>\$250,000</i>	<i>223</i>	<i>28</i>
<u>Manawatu Region</u>	<u>\$233,750</u>	<u>224</u>	<u>49</u>	<u>\$240,000</u>	<u>204</u>	<u>42</u>	<u>\$226,000</u>	<u>190</u>	<u>52</u>	<u>\$237,000</u>	<u>250</u>	<u>34</u>	<u>\$238,000</u>	<u>213</u>	<u>42</u>	<u>\$250,000</u>	<u>223</u>	<u>28</u>
Waverley	\$160,000	1	33	\$125,000	1	210	\$170,000	2	101		0		\$38,000	1	140	\$123,000	2	127
Wanganui City	\$160,000	43	67	\$195,000	39	51	\$170,000	38	46	\$174,500	56	47	\$162,000	56	87	\$141,000	57	113
Raetihi/Ohakune/Taihape	\$138,000	3		\$163,000	7	194	\$85,000	7	119	\$188,000	8	272	\$133,750	6	115	\$138,500	4	150
Rangitikei	\$175,000	11	97	\$162,500	14	184	\$157,500	9	41	\$100,000	11	81	\$136,750	12	150	\$208,750	8	148
Wanganui Country	\$433,000	1	134	\$350,000	3	44	\$235,000	4	26	\$397,500	4	44	\$186,000	2	81	\$335,000	3	25
<i>Wanganui</i>	<i>\$162,600</i>	<i>59</i>	<i>68</i>	<i>\$195,000</i>	<i>64</i>	<i>73</i>	<i>\$165,000</i>	<i>60</i>	<i>46</i>	<i>\$187,000</i>	<i>79</i>	<i>56</i>	<i>\$155,000</i>	<i>77</i>	<i>92</i>	<i>\$155,000</i>	<i>74</i>	<i>114</i>
<u>Wanganui Region</u>	<u>\$162,600</u>	<u>59</u>	<u>68</u>	<u>\$195,000</u>	<u>64</u>	<u>73</u>	<u>\$165,000</u>	<u>60</u>	<u>46</u>	<u>\$187,000</u>	<u>79</u>	<u>56</u>	<u>\$155,000</u>	<u>77</u>	<u>92</u>	<u>\$155,000</u>	<u>74</u>	<u>114</u>
<b><u>Manawatu/Wanganui</u></b>	<b><u>\$225,000</u></b>	<b><u>283</u></b>	<b><u>50</u></b>	<b><u>\$231,500</u></b>	<b><u>268</u></b>	<b><u>47</u></b>	<b><u>\$218,000</u></b>	<b><u>250</u></b>	<b><u>49</u></b>	<b><u>\$230,550</u></b>	<b><u>329</u></b>	<b><u>37</u></b>	<b><u>\$220,000</u></b>	<b><u>290</u></b>	<b><u>55</u></b>	<b><u>\$232,500</u></b>	<b><u>297</u></b>	<b><u>37</u></b>

Key to fonts used: Suburb      Local Council      Region      **REINZ District**

## Taranaki Medians and Numbers Sold

	Mar 2009			Mar 2010			Mar 2011			Mar 2012			Feb 2013			Mar 2013		
	Median	No. Sold	Days to Sell	Median	No. Sold	Days to Sell	Median	No. Sold	Days to Sell	Median	No. Sold	Days to Sell	Median	No. Sold	Days to Sell	Median	No. Sold	Days to Sell
Taranaki Country	\$231,000	28	19	\$231,250	30	68	\$280,000	23	47	\$240,000	29	49	\$228,000	28	71	\$280,000	31	74
Waitara	\$210,000	11	102	\$216,000	8	81	\$185,000	7	146	\$205,000	15	45	\$175,000	9	67	\$210,000	15	52
New Plymouth City	\$305,750	78	36	\$300,000	101	37	\$281,250	98	48	\$290,000	94	43	\$343,500	86	20	\$327,050	80	25
Bell Block	\$307,500	16	49	\$357,000	13	21	\$292,500	10	76	\$325,000	16	79	\$407,000	15	84	\$332,000	17	45
Stratford	\$220,000	7	61	\$165,000	14	126	\$200,000	7	56	\$219,000	15	44	\$170,000	14	55	\$195,000	15	50
Hawera	\$200,750	26	29	\$247,000	16	67	\$190,000	21	35	\$270,000	21	54	\$207,500	18	44	\$219,000	33	75
<b><u>Taranaki</u></b>	<b><u>\$258,000</u></b>	<b><u>166</u></b>	<b><u>35</u></b>	<b><u>\$280,000</u></b>	<b><u>182</u></b>	<b><u>49</u></b>	<b><u>\$270,500</u></b>	<b><u>166</u></b>	<b><u>49</u></b>	<b><u>\$275,000</u></b>	<b><u>190</u></b>	<b><u>49</u></b>	<b><u>\$281,000</u></b>	<b><u>170</u></b>	<b><u>46</u></b>	<b><u>\$290,000</u></b>	<b><u>191</u></b>	<b><u>44</u></b>

Key to fonts used: Suburb      Local Council      Region      **REINZ District**

## Wellington Medians and Numbers Sold

	Mar 2009			Mar 2010			Mar 2011			Mar 2012			Feb 2013			Mar 2013		
	Median	No. Sold	Days to Sell	Median	No. Sold	Days to Sell	Median	No. Sold	Days to Sell	Median	No. Sold	Days to Sell	Median	No. Sold	Days to Sell	Median	No. Sold	Days to Sell
Wairarapa	\$225,000	65	94	\$250,000	55	67	\$220,000	31	43	\$229,000	55	82	\$229,500	60	77	\$260,000	71	48
Upper Hutt	\$300,000	76	69	\$347,500	58	29	\$300,000	65	41	\$345,000	73	37	\$339,400	68	38	\$318,000	95	27
Hutt Valley	\$333,000	135	39	\$345,000	147	32	\$382,250	130	43	\$339,000	133	32	\$355,000	163	38	\$363,750	162	30
Otaki / Paekakariki	\$317,400	104	92	\$382,500	98	41	\$350,000	112	43	\$350,000	107	47	\$350,500	108	55	\$332,000	126	48
Pukerua Bay / Tawa	\$355,000	72	59	\$395,000	74	47	\$417,500	82	58	\$380,000	82	33	\$416,000	70	44	\$422,500	88	29
Northern Wellington	\$446,000	99	32	\$420,000	97	22	\$450,000	85	29	\$450,000	78	28	\$485,000	86	25	\$463,250	92	27
Western Wellington	\$545,000	44	22	\$560,000	57	22	\$520,000	57	27	\$491,250	62	27	\$560,000	50	22	\$560,000	55	22
Southern Wellington	\$465,000	45	32	\$490,000	65	22	\$469,500	48	23	\$495,000	59	23	\$510,000	53	22	\$509,000	46	24
Eastern Wellington	\$480,000	53	36	\$531,000	54	22	\$553,050	48	28	\$505,500	52	22	\$572,000	53	18	\$605,000	45	21
Central Wellington	\$398,300	62	36	\$492,500	58	23	\$450,000	52	40	\$494,000	61	34	\$390,000	52	57	\$486,000	52	24
<b><u>Wellington</u></b>	<b><u>\$376,000</u></b>	<b><u>755</u></b>	<b><u>47</u></b>	<b><u>\$409,000</u></b>	<b><u>763</u></b>	<b><u>29</u></b>	<b><u>\$415,000</u></b>	<b><u>710</u></b>	<b><u>37</u></b>	<b><u>\$393,750</u></b>	<b><u>762</u></b>	<b><u>34</u></b>	<b><u>\$405,000</u></b>	<b><u>763</u></b>	<b><u>37</u></b>	<b><u>\$394,500</u></b>	<b><u>832</u></b>	<b><u>29</u></b>

Key to fonts used: Suburb      Local Council      Region      **REINZ District**

## Nelson/Marlborough Medians and Numbers Sold

	Mar 2009			Mar 2010			Mar 2011			Mar 2012			Feb 2013			Mar 2013		
	Median	No. Sold	Days to Sell	Median	No. Sold	Days to Sell	Median	No. Sold	Days to Sell	Median	No. Sold	Days to Sell	Median	No. Sold	Days to Sell	Median	No. Sold	Days to Sell
Nelson City Zone	\$317,000	109	40	\$327,500	92	31	\$330,000	89	51	\$345,500	91	28	\$338,750	90	28	\$350,000	105	32
Richmond	\$325,000	30	27	\$430,000	17	26	\$355,000	21	31	\$376,500	21	22	\$405,000	24	28	\$405,000	37	36
Motueka	\$290,500	28	55	\$268,500	18	57	\$333,500	18	112	\$320,250	38	41	\$370,000	19	64	\$363,000	25	51
Takaka	\$570,000	2	590	\$332,500	4	157	\$238,000	3	187	\$320,000	4	319	\$395,500	4	26	\$285,000	11	69
Nelson Country	\$322,000	15	46	\$401,100	27	36	\$367,500	16	76	\$375,000	18	28	\$417,500	14	39	\$380,000	19	36
<i>Nelson Council = Nelson City Zone PLUS Nelson Country, Richmond, Takaka &amp; Motueka Zones</i>	<i>\$320,000</i>	<i>184</i>	<i>43</i>	<i>\$353,250</i>	<i>158</i>	<i>34</i>	<i>\$340,000</i>	<i>147</i>	<i>53</i>	<i>\$350,250</i>	<i>172</i>	<i>29</i>	<i>\$355,000</i>	<i>151</i>	<i>30</i>	<i>\$357,000</i>	<i>197</i>	<i>36</i>
Marlborough Sounds	\$345,000	1	253	\$436,000	5	402	\$730,000	3	232	\$540,000	5	444	\$446,000	2	77	\$370,000	6	86
Marlborough/Kaikoura	\$312,500	101	54	\$310,000	60	58	\$267,000	64	54	\$297,000	103	37	\$294,000	99	46	\$303,500	104	66
<i>Marlborough</i>	<i>\$312,750</i>	<i>102</i>	<i>54</i>	<i>\$320,000</i>	<i>65</i>	<i>72</i>	<i>\$280,000</i>	<i>67</i>	<i>58</i>	<i>\$300,000</i>	<i>108</i>	<i>41</i>	<i>\$295,000</i>	<i>101</i>	<i>47</i>	<i>\$305,000</i>	<i>110</i>	<i>66</i>
<b><u>Nelson/Marlborough</u></b>	<b><u>\$320,000</u></b>	<b><u>286</u></b>	<b><u>44</u></b>	<b><u>\$337,000</u></b>	<b><u>223</u></b>	<b><u>37</u></b>	<b><u>\$329,000</u></b>	<b><u>214</u></b>	<b><u>56</u></b>	<b><u>\$330,500</u></b>	<b><u>280</u></b>	<b><u>35</u></b>	<b><u>\$334,500</u></b>	<b><u>252</u></b>	<b><u>40</u></b>	<b><u>\$344,000</u></b>	<b><u>307</u></b>	<b><u>40</u></b>

Key to fonts used: Suburb      Local Council      Region      **REINZ District**

## Canterbury/Westland Medians and Numbers Sold

	Mar 2009			Mar 2010			Mar 2011			Mar 2012			Feb 2013			Mar 2013		
	Median	No. Sold	Days to Sell	Median	No. Sold	Days to Sell	Median	No. Sold	Days to Sell	Median	No. Sold	Days to Sell	Median	No. Sold	Days to Sell	Median	No. Sold	Days to Sell
Central (Inside,4 Avenues)	\$265,000	16	28	\$292,250	16	38	\$610,000	2	95	\$292,000	3	77	\$235,000	5	24	\$252,500	13	62
Nth East(Avnda/Avsi/Bur/Park)	\$300,000	67	30	\$327,000	42	25	\$345,000	5	50	\$367,500	24	33	\$330,000	22	27	\$325,250	30	18
East(Aran/Bxly/Brom/Linwd)	\$210,000	43	37	\$230,000	39	29	\$245,000	5	43	\$221,150	14	36	\$235,000	35	41	\$242,000	39	27
Sth East(Hthct/Opawa/Wlstn)	\$260,500	28	38	\$290,000	22	28	\$232,750	7	22	\$233,750	18	28	\$333,250	12	34	\$295,000	25	18
Sth Inner (Sydhm/Wlthm)	\$220,500	15	34	\$212,000	9	14	\$285,000	3	16	\$226,000	11	32	\$258,000	16	30	\$250,000	13	23
Sth Outer (Beck/Bow/Casfl/Stma)	\$355,000	23	35	\$297,000	22	19	\$318,000	9	56	\$473,550	19	38	\$472,000	25	20	\$391,500	20	25
S/W Inner(Addtn/Smfld/Sprey)	\$285,000	33	38	\$300,000	33	19	\$306,750	18	31	\$328,000	47	22	\$325,000	29	36	\$381,375	38	18
S/W Outer(Hlsw/Himtn/Hnhy)	\$317,000	54	40	\$350,500	32	15	\$290,000	15	56	\$380,000	57	30	\$410,000	40	24	\$409,250	46	25
West Inner(Riccn/Upper Riccn)	\$270,000	33	54	\$310,000	17	22	\$440,000	13	37	\$315,000	23	38	\$390,000	25	15	\$420,750	20	23
West Outer (Heih/Hby/Sckbn/Tem)	\$274,500	50	32	\$270,000	41	30	\$253,500	14	54	\$320,000	47	23	\$359,000	36	16	\$335,000	41	21
N/W Inner(Fendn/Ilam/Meriv)	\$494,940	76	38	\$620,000	57	28	\$537,500	22	44	\$516,000	58	31	\$545,000	52	29	\$557,500	54	23
Avonhead	\$346,000	34	28	\$365,000	27	19	\$328,000	9	47	\$406,000	30	30	\$490,500	34	31	\$463,000	42	22
N/W Outer(Brynd/Burns)	\$336,000	47	31	\$333,000	40	23	\$351,000	20	46	\$429,500	42	27	\$427,500	36	23	\$412,000	50	23
Nth Inner(Dal/Rich/Shly/Stalb)	\$278,000	86	30	\$315,000	56	29	\$312,500	19	45	\$301,500	46	28	\$372,000	42	19	\$350,000	53	21
Nth Outer (Bfst/Bish/Pap/Redwd)	\$305,000	71	41	\$335,500	61	26	\$311,000	23	47	\$372,000	54	23	\$387,000	65	28	\$385,000	77	23
Seaside Sth(Rdcfs/Sumfl)	\$405,000	15	39	\$550,000	13	36	\$360,000	1	20	\$508,000	11	23	\$550,000	9	35	\$540,000	16	36
Seaside Nth (Nb/Nthbeach/Sthnb)	\$252,000	37	37	\$275,000	37	25	\$220,000	4	15	\$271,288	26	38	\$297,500	20	27	\$259,000	25	29
All Hill (Cash/Clh/Mtp/Scar/Wm)	\$550,000	21	32	\$521,500	18	31		0		\$517,500	8	38	\$560,000	7	78	\$695,500	8	60
Harbourside(All Lytln&Harbour)	\$404,000	9	86	\$348,000	13	79	\$502,500	4	360	\$490,000	4	84	\$366,750	8	39	\$430,000	9	79
<i>Christchurch City</i>	<i>\$302,750</i>	<i>758</i>	<i>37</i>	<i>\$320,000</i>	<i>595</i>	<i>26</i>	<i>\$320,000</i>	<i>193</i>	<i>44</i>	<i>\$354,250</i>	<i>542</i>	<i>29</i>	<i>\$383,000</i>	<i>518</i>	<i>26</i>	<i>\$384,000</i>	<i>619</i>	<i>23</i>
Banks Pen(East Of Motukarara)	\$505,000	7	122	\$295,000	2	49	\$270,000	7	77	\$360,000	5	72	\$407,500	6	72	\$494,000	8	86



	Mar 2009			Mar 2010			Mar 2011			Mar 2012			Feb 2013			Mar 2013		
	Median	No. Sold	Days to Sell	Median	No. Sold	Days to Sell	Median	No. Sold	Days to Sell	Median	No. Sold	Days to Sell	Median	No. Sold	Days to Sell	Median	No. Sold	Days to Sell
Kaiapoi	\$290,500	24	40	\$305,000	18	32	\$360,000	9	44	\$319,750	24	20	\$320,000	20	33	\$340,000	17	24
Rangiora	\$307,500	34	75	\$289,000	41	38	\$330,000	37	74	\$325,000	35	33	\$363,500	48	30	\$381,500	38	21
Nth Cant(All Nth&W Ofnthewaimk)	\$265,000	21	39	\$306,000	39	77	\$343,000	22	91	\$325,000	45	50	\$372,750	34	36	\$384,750	34	36
Cant Ctry(Alloth W&S To Midcan)	\$370,000	43	58	\$362,000	37	37	\$338,500	56	41	\$410,500	59	23	\$460,000	58	31	\$469,000	65	21
Mid Cant(Rakaia/R-Rangitata R)	\$260,000	59	58	\$266,000	37	40	\$215,500	38	63	\$240,000	63	56	\$315,000	49	30	\$286,000	44	27
Timaru	\$220,000	72	82	\$225,000	40	42	\$220,000	57	57	\$233,250	74	37	\$279,000	55	30	\$257,000	65	29
Sth Cant(Below Rangitata Riv)	\$192,500	34	119	\$213,500	30	81	\$190,000	27	92	\$208,500	47	84	\$220,000	51	56	\$221,612	60	45
West Coast	\$173,938	38	100	\$220,500	32	110	\$209,000	31	28	\$207,500	66	60	\$211,000	20	58	\$200,000	41	42
<i>Other Canterbury/Westland</i>	<i>\$252,000</i>	<i>332</i>	<i>70</i>	<i>\$272,500</i>	<i>276</i>	<i>45</i>	<i>\$268,750</i>	<i>284</i>	<i>57</i>	<i>\$263,500</i>	<i>418</i>	<i>39</i>	<i>\$325,000</i>	<i>341</i>	<i>36</i>	<i>\$305,500</i>	<i>372</i>	<i>28</i>
<i>Outer Canterbury</i>	<i>\$252,000</i>	<i>332</i>	<i>70</i>	<i>\$272,500</i>	<i>276</i>	<i>45</i>	<i>\$268,750</i>	<i>284</i>	<i>57</i>	<i>\$263,500</i>	<i>418</i>	<i>39</i>	<i>\$325,000</i>	<i>341</i>	<i>36</i>	<i>\$305,500</i>	<i>372</i>	<i>28</i>
<b><i>Canterbury/Westland</i></b>	<b><i>\$290,000</i></b>	<b><i>1,090</i></b>	<b><i>41</i></b>	<b><i>\$305,000</i></b>	<b><i>871</i></b>	<b><i>29</i></b>	<b><i>\$290,000</i></b>	<b><i>477</i></b>	<b><i>50</i></b>	<b><i>\$320,000</i></b>	<b><i>960</i></b>	<b><i>31</i></b>	<b><i>\$355,000</i></b>	<b><i>859</i></b>	<b><i>30</i></b>	<b><i>\$359,000</i></b>	<b><i>991</i></b>	<b><i>24</i></b>

Key to fonts used:      Suburb      *Local Council*      Region      **REINZ District**

## Central Otago Lakes Medians and Numbers Sold

	Mar 2009			Mar 2010			Mar 2011			Mar 2012			Feb 2013			Mar 2013		
	Median	No. Sold	Days to Sell	Median	No. Sold	Days to Sell	Median	No. Sold	Days to Sell	Median	No. Sold	Days to Sell	Median	No. Sold	Days to Sell	Median	No. Sold	Days to Sell
Central	\$380,000	57	71	\$367,000	43	82	\$375,000	43	63	\$379,500	70	57	\$363,750	68	53	\$389,000	54	81
Queenstown	\$535,000	44	102	\$513,750	40	56	\$515,000	41	54	\$445,000	49	66	\$540,000	61	34	\$546,000	61	43
<b><u>Central Otago Lakes</u></b>	<b><u>\$435,000</u></b>	<b><u>101</u></b>	<b><u>82</u></b>	<b><u>\$440,000</u></b>	<b><u>83</u></b>	<b><u>70</u></b>	<b><u>\$442,500</u></b>	<b><u>84</u></b>	<b><u>60</u></b>	<b><u>\$395,000</u></b>	<b><u>119</u></b>	<b><u>60</u></b>	<b><u>\$450,000</u></b>	<b><u>129</u></b>	<b><u>47</u></b>	<b><u>\$475,000</u></b>	<b><u>115</u></b>	<b><u>70</u></b>

Key to fonts used:      Suburb      *Local Council*      Region      **REINZ District**

## Otago Medians and Numbers Sold

	Mar 2009			Mar 2010			Mar 2011			Mar 2012			Feb 2013			Mar 2013		
	Median	No. Sold	Days to Sell	Median	No. Sold	Days to Sell	Median	No. Sold	Days to Sell	Median	No. Sold	Days to Sell	Median	No. Sold	Days to Sell	Median	No. Sold	Days to Sell
North Otago	\$200,500	40	40	\$193,500	29	54	\$175,250	44	96	\$220,000	41	61	\$171,500	44	51	\$196,000	41	69
Dunedin City	\$240,500	224	34	\$249,000	213	27	\$232,000	180	40	\$262,500	199	30	\$268,000	181	28	\$265,000	225	26
South Otago	\$172,500	18	76	\$152,000	27	77	\$172,000	25	90	\$180,000	25	60	\$134,250	18	61	\$160,000	23	31
East Otago	\$273,000	5	40	\$282,500	2	28	\$261,500	10	101	\$222,500	5	49	\$239,000	15	119	\$196,525	14	29
<b><u>Otago</u></b>	<b><u>\$230,000</u></b>	<b><u>287</u></b>	<b><u>35</u></b>	<b><u>\$232,000</u></b>	<b><u>271</u></b>	<b><u>29</u></b>	<b><u>\$215,000</u></b>	<b><u>259</u></b>	<b><u>50</u></b>	<b><u>\$246,750</u></b>	<b><u>270</u></b>	<b><u>35</u></b>	<b><u>\$243,000</u></b>	<b><u>258</u></b>	<b><u>32</u></b>	<b><u>\$247,500</u></b>	<b><u>303</u></b>	<b><u>29</u></b>

Key to fonts used:      Suburb      *Local Council*      Region      **REINZ District**

## Southland Medians and Numbers Sold

	Mar 2009			Mar 2010			Mar 2011			Mar 2012			Feb 2013			Mar 2013		
	Median	No. Sold	Days to Sell	Median	No. Sold	Days to Sell	Median	No. Sold	Days to Sell	Median	No. Sold	Days to Sell	Median	No. Sold	Days to Sell	Median	No. Sold	Days to Sell
Invercargill	\$183,750	122	47	\$191,750	106	34	\$193,500	104	36	\$200,000	147	30	\$205,000	113	50	\$205,000	98	30
Bluff	\$305,000	1	145	\$260,000	2	460		0		\$65,000	3	29	\$147,500	4	46	\$110,250	2	165
Gore	\$153,000	35	57	\$120,000	20	26	\$175,000	15	32	\$180,000	23	50	\$143,000	41	64	\$190,000	24	50
Riverton	\$275,000	6	111	\$145,000	4	35	\$161,500	8	203	\$211,500	10	116	\$145,000	11	39	\$196,000	3	40
Winton	\$171,000	6	27	\$250,000	13	17	\$165,000	9	23	\$222,550	12	57	\$160,750	10	64	\$217,500	8	45
Te Anau	\$241,000	8	41	\$355,500	7	99		0		\$221,000	5	71	\$242,500	10	64	\$270,000	7	167
<b><u>Southland</u></b>	<b><u>\$182,000</u></b>	<b><u>178</u></b>	<b><u>47</u></b>	<b><u>\$191,750</u></b>	<b><u>152</u></b>	<b><u>34</u></b>	<b><u>\$185,750</u></b>	<b><u>136</u></b>	<b><u>36</u></b>	<b><u>\$200,000</u></b>	<b><u>200</u></b>	<b><u>33</u></b>	<b><u>\$180,000</u></b>	<b><u>189</u></b>	<b><u>52</u></b>	<b><u>\$207,500</u></b>	<b><u>142</u></b>	<b><u>35</u></b>

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## National Sales Distribution

Price Band	Mar 2011	Mar 2012	Feb 2013	Mar 2013
Under \$400,000	3283	4085	3524	4042
\$400,000 - \$599,999	1530	1878	1742	2117
\$600,000 - \$999,999	785	1057	1071	1477
\$1 million and over	250	310	295	492
<b>Total</b>	5848	7330	6632	8128