

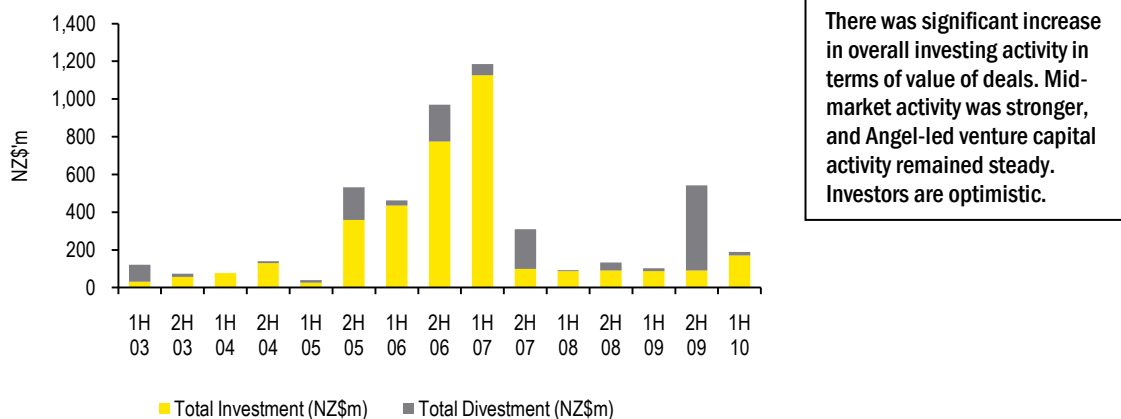
**The New Zealand Private Equity & Venture Capital Monitor – Half year 2010**

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**1. Summary of results**

Overall activity summary 2003 to 1H 2010



**Investments**

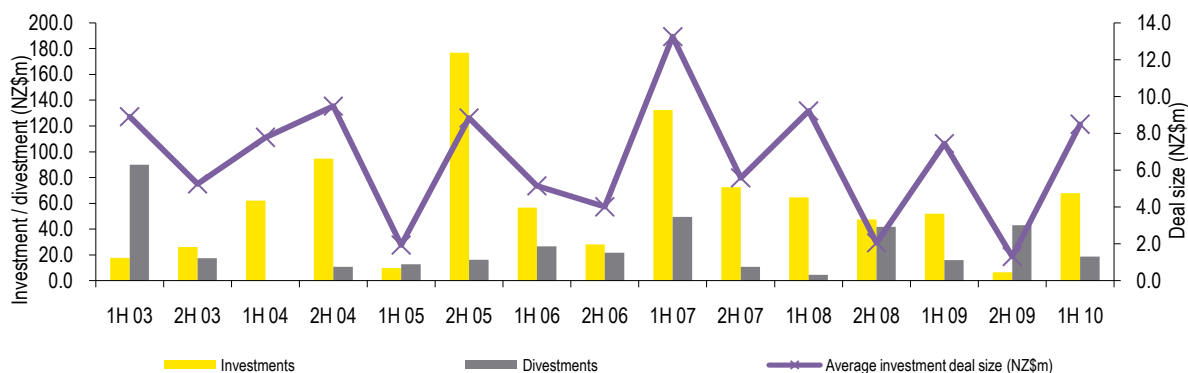
- Total investment level in 1H10 of \$170.0m was strong, being the highest activity level since 1H07
- Significant rise in mid-market investment particularly New Zealand domiciled fund activity.
- In the venture capital segment Angel investor activity supported similar investment levels in 2009.
- Top-end private equity activity occurred in the form of a significant follow-on investment.

**Divestments**

- One divestment in 1H10 (\$18.8M) versus two in 1H09 (\$15.9m)

**3. Mid-market private equity**

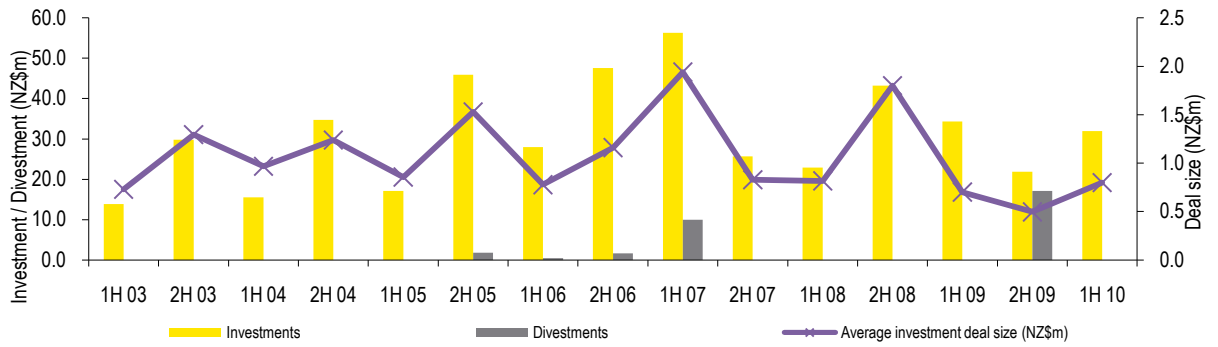
Mid-market private equity investment/ divestment summary



- No. of deals in 1H10 was consistent with 1H09 with the 8 deals in the period being one greater than the prior year. The average investment size rose from NZ\$7.4m to NZ\$8.5m across these periods
- Total investment in 1H10 was NZ\$15.9m higher than 1H09 at \$68m and NZ\$61.4m higher than 2H09
- Total divestment of NZ\$18.8m in 1H10 (1H09: NZ\$ 15.9m)

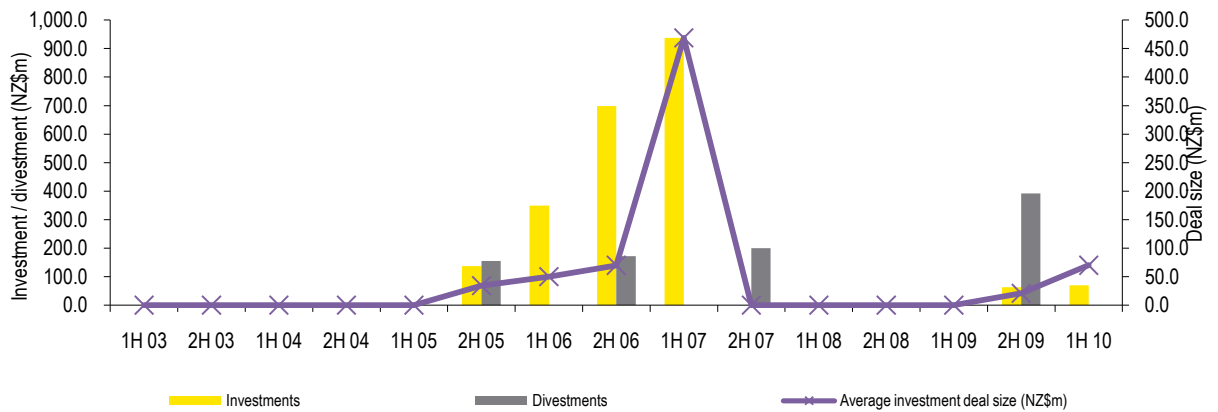
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**4. Venture capital**



- Total investment in 1H10 of \$32.0m is similar to 1H09 but [up] NZ\$10.1m compared to 2H09, largely driven by Angel activity.

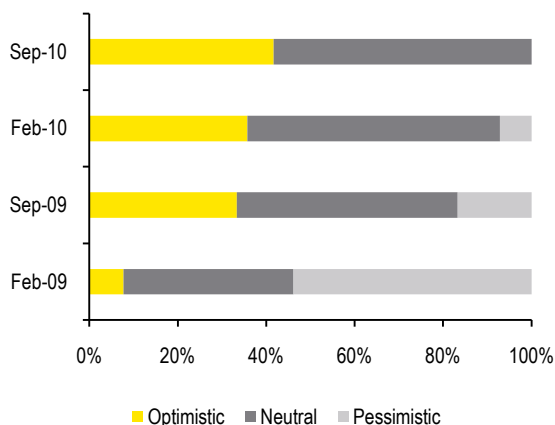
**5. Top-end/ LBO private equity**



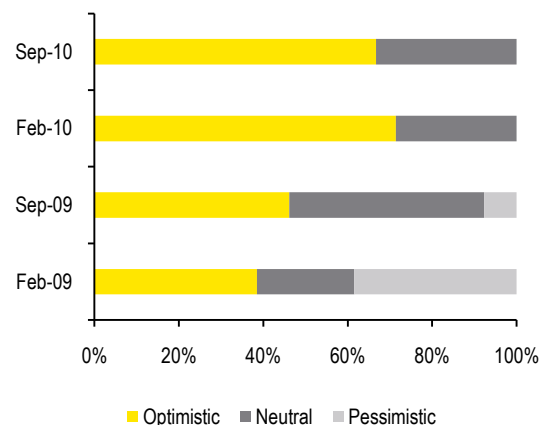
- Top-end investment activity of \$70.0m represents one significant follow on investment.

**6. Outlook**

**Investment outlook for next 6 months**



**Investment outlook for next 18 months**



- 6 month outlook has continued the improving trend observed since February 2009, with no respondents pessimistic, while outlook for 18 month period remains very positive.