

Our first report (2009)

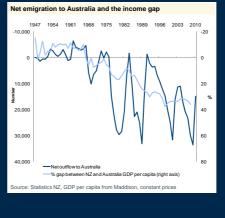
- Closing a 35% gap is possible but demands far reaching and urgent reforms:
 - Reduce government spending
 - Lower tax rates
 - Rigorous testing of new government spending proposals
 - Get government out of owning trading enterprises
 - Better quality regulation
- We stand by these recommendations
- Second report: Articulate the underpinnings

Why does the gap matter?

"She'll be right"?

- Last year we estimated the gap at 35%.
 OECD: Gap likely to be 42% by 2025
- Standard of living: Better houses, health care, education, infrastructure, etc
- Opportunities in NZ: Another 400,000+ NZers could emigrate to Australia by 2025

Challenge: Grow 2% per capita faster than Australia each year for the next 15 years



Can we do it? Yes we can, but...

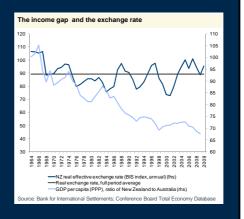
- Some positive steps in the last year, e.g.
 - Cuts to personal tax rates
 - Regulation: RMA, employment law, aquaculture
- But also some negative steps, e.g. higher taxes on some types of business investment
- We don't yet have the policies to achieve the 2025 goal: Governments need to consistently make choices that will increase growth

Response to our critics

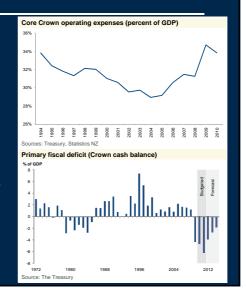
- "The global economy is more complex"
 - Fundamental drivers of growth have not changed we need higher productivity across the economy
- "Our small size and isolation determine our (poor) performance"
 - Evidence does not support this we can grow much faster if we choose to adopt world-leading policies
- "1980s solution to a 2010 problem"?
 - We've looked at the latest growth literature and stand by our recommendations

Competitiveness: A long-term problem

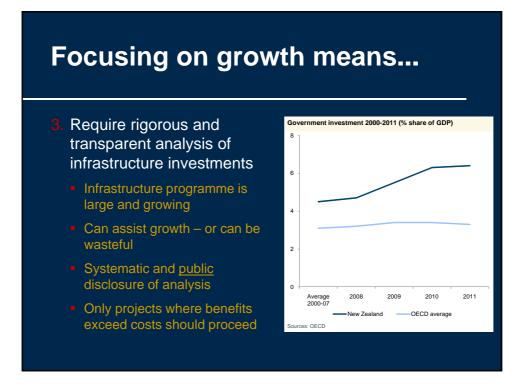
- A high exchange rate is a good thing... in a high-performing economy
- NZ has under-performed for decades – our exchange rate hasn't adjusted as it needed to
- Lifting our growth performance means strengthening the real ability of our firms to compete
- This report is about putting the economy on a much more competitive footing



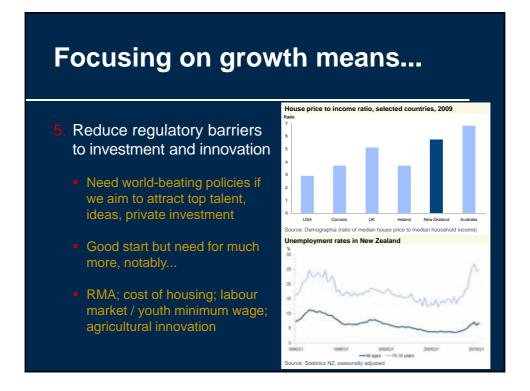
- Lower government spending, early return to structural surplus:
 - Faster growth through lower taxes
 - Lower real exchange rate to boost competitiveness of firms
 - Reduce build-up of debt



- 2. Shift the boundary between public and private sectors:
 - Sell state-owned trading enterprises (in whole or part) to unleash "dynamic efficiency gains"
 - Greater use of public-private partnerships
 - More choice in health and education by increasing scope for private contributions
 - Assist beneficiaries into productive work

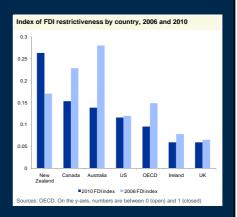


- Create the environment in which firms <u>want</u> to do more R and D
 - Improve return from existing investment
 - Stop micro-managing research and tertiary education
 - Remove special protections; simplify governance; enable productive competition, mergers, takeovers; allow sector to evolve



Focusing on growth means...

- Welcome foreign investors on same terms as domestic investors
 - OECD: NZ has shifted from being one of the most open to one of the least open countries
 - Remove uncertainty in overseas investment regime
 - Lead public debate benefits of foreign investment are large but poorly understood



- Create world-leading institutions to strengthen the durability of good policy
 - Better long-term management of public spending reduce the risk of unproductive expenditure during the good times
 - Raise the bar reduce the risk of ad hoc solutions to perceived problems without full analysis of costs and benefits
 - Create institutions that will assist in
 - Limiting government spending, e.g. independent fiscal council, taxpayers' Bill of Rights
 - Limiting costly regulations, e.g. Regulatory Responsibility Act

Key messages

- Closing the gap is achievable provided we are serious about doing something about it
- The longer we leave it, the harder it will get and probably more costly
- Growth drivers haven't changed: people and firms generate wealth – governments need to create the environment and not unnecessarily stand in the way
- Assess <u>all</u> policies and legislation against the objective of significantly lifting growth – and decide accordingly
- To grow 2% faster than Australia, our policies need to consistently be the best in the world