



Managing Director, EDS New Zealand

Steve Murray is Managing Director of EDS New Zealand. Based in Wellington, Steve leads the EDS New Zealand Executive team and is responsible for the overall performance of EDS in New Zealand. Steve is also Client Executive for Government and Finance, with direct responsibility for all client relationships in these sectors.

For four years prior to joining EDS in July 2006, Steve was Chief Executive of Tainui Group Holdings based in Hamilton. During his time at Tainui, Steve was credited with successfully leading a team that transformed both the financial performance and internal culture of the company. As well as improving the external profile of Tainui, Steve also establishing a strong foundation for the future growth and future success of the company.

Steve has considerable consultancy experience. Prior to joining Tainui, Steve worked for two years for EDS, first as a senior e-business consultant in Auckland and then as Principal for the Supply Chain Management consultancy based in Hong Kong. He joined EDS following a year with Ernst & Young working as Senior Manager, Strategic Management Consulting in Auckland and Sydney.

His early career was spent at Ansett, where he began as a fleet controller in the Air Freight Logistics Division in Auckland and rapidly rose up the management ranks to become National Manager, Strategic Planning for Cargo in Australia. Other jobs he held in the Air Freight Division in New Zealand were National Manager Information Technology and Operations Supervisor.

Steve is a Director of Radio New Zealand, Chairman of the Audit Committee, a member of the Defence Industry Committee for New Zealand, and has also served as chair and director of several other boards in the last few years.

He has an MBA from the University of Waikato. In 2005, he was awarded Chief Executive of the Year in the Waikato Business Excellence Awards.

Steve Murray is a New Zealand Maori, affiliated with Ngati Kuri, Ngapuhi and Tainui.